**IN THE MATTER OF** the Ontario Energy Board Act 1998, S.O. 1998, c. 15, (Schedule B);

AND IN THE MATTER OF an Application by Welland Hydro Electric System Corp. for an Order Or Orders approving or fixing just and reasonable rates and other charges for the distribution of electricity commencing May 1, 2009.

# WELLAND HYDRO-ELECTRIC SYSTEM CORP. RESPONSE TO: INTERROGATORIES OF THE SCHOOL ENERGY COALITION

### General: Transition to International Financial Reporting Standards (IFRS)

- 1. IFRS will replace Canadian GAAP for all publicly accountable enterprises effective January 1, 2011.
- (a) Please describe any processes and procedures taken by WHESC to date to facilitate the transition.

### Response:

Welland Hydro-Electric System Corp.'s finance personnel have attended seminars introducing IFRS and the changes required. A training session involving Deloitte is planned in early 2009 to identify processes and procedures at WHESC which will change under IFRS. Total cost of these seminars to date is approximately \$800 in 2008.

(b) Please advise whether WHESC has conducted or is planning to conduct any study to identify and assess the potential impact on its regulatory accounting and reporting systems upon transitioning to IFRS reporting standards. If yes, please specify.

### Response:

Welland Hydro-Electric System Corp. has not conducted any study to date.

(c) Choice of Accounting Policy: Upon transition from Canadian GAAP to IFRS, the utility now has the one-time opportunity to evaluate its current general-purpose financial reporting and make accounting policy decisions that could have a material impact on its future financial reporting. It implies that the utility could start a new even if its currently applied account policy is deemed to be appropriate under IFRS. It also implies that the choice of accounting policy and presentation of financial statements in conformity with IFRS will require management to make judgments and justify certain assumptions. Please advise whether this applies to WHESC.

### Response:

The OEB has set up a working group to determine the effects on IFRS on Electricity Distributors. Welland Hydro-Electric System Corp. will review the results of this working group and work within the guidelines set out by the OEB.

(d) Cost of Conversion. Costs include both one-time upfront cost (for example, the establishment of multiple sets of books, integration of IFRS requirements into the utility's accounting and reporting systems for both internal and external reporting, IT costs etc) and on-going cost (for example, costs related to expanded disclosure requirements). Please advice of any such conversion costs that are anticipated.

### Response:

Given the fact that Welland Hydro-Electric System Corp. has not undertaken any study concerning IFRS an estimate of conversion costs is not known at this time. Welland Hydro understands that the EDA has requested that the OEB set up a deferred account to

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capture these costs. There is no IFRS conversion costs included in the 2009 OM & A expenses.

### **Smart Meters**

### 2. Ref: Ex 2/1/1/pg2:

(a) Please provide the accumulated dollar amount collected through Smart Meter Rate Adder as of the end of 2008 rate year.

### Response:

The 2008 rate year is still ongoing. The amount collected through Smart Meter Rate Adders as of the end of April, 2008 (2007 Rate Year) is \$134,544. The amount collected as at September 30, 2008 is \$163,113.

(b) Please provide the current balances of Account #1555 – Smart Meters Capital Variance Account, and Account #1556 – Smart Meters OM&A Variance Account and the estimated balances of these accounts at the end of 2008 rate year.

### Response:

The balance as at September 30, 2008 in the #1555 – Smart Meters Capital Account is \$149,197 credit. Comprised of \$21,101 Capital Expenditures, \$163,113 Collected, and \$7,185 interest owed. There is no balance in the #1556 – Smart Meter OM& A Account.

Smart Meter costs have been excluded from this rate application. The balances in the Smart Meter accounts for the rate application are as follows:

|                      | Dec 31/2008 | Dec 31/2009 |
|----------------------|-------------|-------------|
| Smart Meter Interest | (\$7,680)   | (\$11,711)  |
| Smart Meter Recovery | (\$179,752) | (\$250,044) |
| Smart Meter Capital  | \$85,780    | \$160,103   |
| Smart Meter OM & A   | \$0         | \$0         |
| Total                | (\$101,652) | (\$101,652) |

The recovery amount is based on \$.27/mth/metered customer, but could be increased to \$1.00/mth by the OEB effective May 1, 2009 (past decisions). In addition, Welland Hydro-Electric System Corp. is currently scheduled to begin installing smart meters beginning in March 2009 (moved up from late 2009). As a result, the actual Smart Meter Capital account balance will increase to approximately \$3,000,000 over the months of March and April 2009.

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SEC

3. Ref. Ex. 2/2/1, pg. 5: please provide a copy of the 2009 budget presented to the Board of Directors.

Response:

See Exhibit A

### **Capital Expenditures**

- 4. Ref: Ex2/3/3 Miscellaneous Pole Replacement, Transformer Replacement and Underground Rebuild: Each year WHESC budgets for miscellaneous pole and transformer replacement and miscellaneous upgrades to underground sections.
  - (a) Please advise whether WHESC has a consistent plan in place to inspect, replace and manage its overhead and underground distribution equipments on an ongoing basis.

### Response:

Welland Hydro is planning to conduct a complete system review of assets in 2009. This review, to be performed with the assistance of outside consulting will form the basis of future capital planning. Welland Hydro continues to plan for capital expenses based on methods included in OEB Board Staff Exhibit Q and an ongoing review of the distribution as required by the OEB.

- 5. Ref. Ex. 2/1/1, pg. 3 the evidence states that WHESC has set a minimum capital expenditure target at 10% above depreciation to ensure future reliability.
  - (a) Please confirm that, as rate base grows, the absolute dollar value of depreciation grows proportionately, such that pegging capital expenditures to depreciation will result in ever increasing levels of capital expenditures.

### Response:

Welland Hydro-Electric System Corp. depreciates on a pooled method by year within each asset class. As result, depreciation expense each year will be affected by the actual amount of capital expenditures and the actual amount of assets which become fully depreciated in each year.

6. Ref. Ex. 2/3/3: for each of the 2009 projects listed at pp.1-5, please provide a business case as well as projected in-service date.

Response:

See Exhibit D.

### Rate Base - Working Capital Allowance

- 7. Ref: Ex 2/4/1: WHESC 's working capital allowance is based on 15% formula approach. A utility specific lead-lag study may result in a working capital allowance that is less than 15% proxy used by the Board.
  - (a) Please advise whether WHESC has any plan in the near future to conduct a company specific lead-lag study.

### Response:

If requested by the OEB, WHESC would provide a lead-lag study for the next rebasing application expected for 2013.

### **Customer / Connection Forecast**

- 8. Ref: Ex 3/2/2/pg1 –Table 2 "Customer /Connection by Class": Both historical and forecast customer / connection numbers are presented in Table 2. Significant changes to the number of customers in GS <50 KW, GS 50 4999KW and movement between these two classes are shown from 2002 2007. The total number of customers for GS <50, GS 50-4999, and Large Use classes has decreased by 103 or 5% from 2002 (1979) to 2007 (1877).
  - (a) Please separately identify the number of customer changes due to attrition and due to reclassification by class, from 2002 2007 (using the format illustrated on Ex 3/2/6/pg2).

### Response:

### See Exhibit C

(b) Please provide the normalized average use per customer for GS <50KW and GS 50-4999 KW class using 2004 (31-year average, Hydro One method) and 2007 (post-reclassification, post class change adjustment) data separately.

### Response:

See Energy Probe Interrogatory #15 for the 2004 weather normalized usage per customer for General Service classifications. The information is not available to provide weather normalized data to reflect the reclassification made in 2007.

### **OM&A Costs**

9. Ref. Ex. 1/2/1, Appendix F: the exhibit shows that WHESC's OM&A costs per customer in 2007 are 14% higher than its 2005-2007 average. In comparison, the average for the cohort group, including WHESC, increases by 2.8% over its 2005-2007 average. (\$214 vs. \$208). Does WHESC have any explanation for what may be contributing to its OM&A costs per customer increasing faster than the cohort group?

SEC 5

The 2005 to 2007 average for WHESC is affected by the recovery of the bad debt expense in 2006. Adjusting for OM & A expenses by \$492,555 would produce a revised average for the three year period as follows:

|                  | Average | 2007  | 2006  | 2005  |
|------------------|---------|-------|-------|-------|
| Reported         | \$183   | \$209 | \$162 | \$178 |
| Exclude Recovery | \$191   | \$209 | \$185 | \$178 |

This would result in an increase of 9.4% in 2007 versus the revised three year average. As indicated throughout this application 2005 and 2006 OM & A costs are affected by deferred pension amounts. Welland Hydro-Electric System Corp. is not in a position to evaluate if this was the case at other LDCs within the cohort grouping. Tree trimming expense was significantly higher in 2007 versus 2005/2006 actual levels. In 2007, Welland Hydro began testing in service transformers for PCB contamination. Welland Hydro-Electric System Corp. does not have access to evaluate manpower levels and expenditures at the other LDCs within the cohort grouping to make comparisons. Comparisons have been made with other LDCs for total electricity bills in Exhibit 9 Tab 1 Schedule 8 Appendix A. Welland Hydro-Electric System Corp. rates continue to competitive with other LDCs in the Niagara Region.

- 10. Ref: Ex 4/2/1 Allocated Common Costs: WHESC states that some common costs are allocated from support departments to cover the costs of labor burden, engineering, stores, administration, IT, garage, and service center. As identified in the evidence, a standard overhead percentage is set for engineering department, stores and warehouses, and labor / health and safety. Standard hourly cost (\$/hr) is set for fleet services. Standard cost per square footage (\$/s.f.) is set for service center.
  - (a) Please briefly describe how these standard costs and/or rates were determined.

### Response:

The rates are set as part of the budgeting process. Budgeted expenses within Burden, Stores, Service Centre, Garage, and Engineering are determined based on manpower and expenses. They are allocated to operations, maintenance, capital, and receivable accounts based on direct labor expense. At year end, any variance as a result of actual versus budget expenses in each support department are allocated to the same accounts so they reflect actual not standard. This is strictly an accounting exercise to allocate these costs to operations, maintenance, capital, and receivable accounts.

(b) Please provide the standard costs/rates applied for each year from 2003-2007 by category.

| Response:  | 2005                     | 2006                     | 2007                     |
|--|--------------------------|--------------------------|--------------------------|
| Percentage of Direct Labor                             |                          |                          |                          |
| Standard Burden Standard Engineering Administration IT | 47%<br>30%<br>10%<br>10% | 47%<br>30%<br>10%<br>10% | 47%<br>30%<br>10%<br>10% |
| Percentage of Material Costs                           |                          |                          |                          |
| Standard Stores  | 38%                      | 28%                      | 24%                      |
|  |                          |                          |                          |

Equipment Cost/Hour

Standard Hourly Equipment Cost \$14.64 - \$53.68

11. Ref a: Ex 4/2/3/pg7 - 2007 Actual vs. 2006 Actual;

Ref b: Ex 4/2/2 – OM&A Cost Table

(a) Account #5065 – Meter Expense: 2007 meter expense is \$27,117 over 2006 actual. Although the variance is below the materiality threshold defined by WHESC as 1% of distribution expense, this the increase represents a 10% increase over 2006 actual spending. Please explain the reason for the increase.

### Response:

In response to OEB Staff Interrogatory #25, Welland Hydro produced Exhibit L which provides details of total operations and total maintenance expenses by sub accounts. As can be seen from this exhibit the main cost driver is labour costs. Actual amount of labour charged to each operations or maintenance account depends on where the actual time is spent in any given year. Attached is Exhibit B which provides the same level of detail for each operations and maintenance account requested in questions 11 through 13.

(b) Account # 5150 --Maintenance of Underground Conductors and Devices: Total expense increased by \$64,774 in 2007 compared to 2006 actual. WHESC explains that \$17,678 was due to increased material cost as a result of a required major repair. Please explain the remaining variance of \$47,096.

Response:

See Energy Probe Interrogatory #25 and Energy Probe Exhibit N.

(c) Account #5335 – Bad Debt Expense: The company has expressed its concern that its bad debt provision and write off remain over the Board approved level. Please explain what initiatives the company has taken or is planning to take to address this concern.

Response:

Welland Hydro currently reviews deposits on an ongoing basis and determines if any increases are required. In addition, an overdue receivables list is reviewed and follow up phone calls are made to overdue accounts. Welland Hydro is introducing a credit card payment service where customers can make payments and pay the associated service fee directly to the service provider. Welland Hydro has investigated the possibility of taking out insurance on General Service and Large Use receivables but has not included the cost of this insurance in the 2009 Rate Application.

(d) Account #5315 – Customer Billing: 2007 spending increased by \$31,394 or 8.6% over 2006 actual. Please explain.

Response:

See Exhibit B

(e) Account # 5320 – Collection: 2007 spending increased by \$37,165 or 13% over 2006 actual. Please explain.

Response:

See Exhibit B

(f) Account # 5340 – Misc. Customer accounts Expenses, Account #5350 -Retail Billing, Account # 5360 – Retail STR: Please advise whether there was any reclassification between the accounts since 2006.

Response:

No

### 12. Ref: Ex 4/2/3/pg9, 2008 vs. 2007 actual

The following data was extracted from Table "OM&A Cost Table" on Ex 4/2/2/pg1.

(a) Please confirm that the above figures are correct.

| Account #   | 2008    | 2007    | 2008 vs. 2007 | 2008 vs. 2007 % |
|-------------|---------|---------|---------------|-----------------|
| Operation   |         |         |               |                 |
| 5005        | 83,862  | 65,475  | 18,387        | 28%             |
| 5020        | 87,931  | 67,768  | 20,163        | 30%             |
| 5025        | 168,573 | 155,733 | 12,840        | 8%              |
| 5030        | 76,052  | 61,256  | 14,796        | 24%             |
| 5040        | 138,440 | 106,693 | 31,747        | 30%             |
| 5085        | 167,742 | 136,512 | 31,230        | 23%             |
| 5095        | 21,966  | 6,230   | 15,736        | 352%            |
| Maintenance |         |         |               |                 |
| 5125        | 162,406 | 131,592 | 30,814        | 23%             |
| 5130        | 181,594 | 155,952 | 25,642        | 16%             |
| 5160        | 91,046  | 50,399  | 40,647        | 81%             |

### Response:

### Confirmed

(b) Although the dollar amount variance for each of the accounts identified above is below the materiality threshold defined by WHESC (1% of its distribution expense), they represent significant year over year increase. Please explain the increases.

### Response:

See Exhibit B

# 13. Ref: Ex 4/2/3/pg19, 2009 vs. 2008 The data was extracted from Table "OM&A Cost Table" on Ex 4/2/2/pg1.

(a) Please confirm that the above figures are correct.

| Account #   | 2009    | 2008    | 2009 vs. 2008 | 2009 vs. 2008 % |
|-------------|---------|---------|---------------|-----------------|
| Operation   |         |         |               |                 |
| 5020        | 99,596  | 87,931  | 11,665        | 13%             |
| 5040        | 157,335 | 138,440 | 18,895        | 14%             |
| 5085        | 188,506 | 167,742 | 20,764        | 12%             |
| Maintenance |         |         |               |                 |
| 5105        | 95,673  | 85,144  | 10,529        | 12%             |
| 5150        | 158,122 | 143,766 | 14,356        | 10%             |

### Confirmed

(b) Although the dollar amount variance for each of the accounts identified above is below the materiality threshold defined by WHESC (1% of its distribution expense), they represent significant year over year increase. Please explain the increases.

### Response:

See Exhibit B

5150 See Energy Probe Interrogatory #25 and Energy Probe Exhibit N.

### Compensation

- 14. Ex. 4/2/6, Table 7:
  - (a) when answering VECC IR#16, please explain the reason for the increase in total compensation in the amount of 3.9% per year over the period 2006-2009.

### Response:

See OEB Staff Interrogatory – Question 31 See OEB Staff Exhibit M,N, & O

(b) In particular, please explain the 6% increase in average base wages from 2006 to 2007.

### Response:

See OEB Staff Interrogatory – Question 31 See OEB Staff Exhibit M

### **Deferral and Variance Account**

15. Deferral and Variance Accounts

Ref a: Ex 5/1/2/pg2 Ref b: Ex5/1/1/pg5 Ref c: Ex 3/2/8/pg2 Ref d: Ex 3/2/2/pg1

(a) The principal amount as of December 31, 2007 for Account # 1574 (one of the non-RSVA/RCVA accounts requested for disposition) is shown as 0 in Ref b but \$124,132 in Ref a. Please reconcile.

The entry wasn't booked until June 2008 but is being requested for disposition.

(b) On Ex 5/1/2/pg1/line 18, it appears that WHESC is requesting the disposition of the balance of Account #1574 recorded in June 2008. Please confirm.

### Response:

### Confirmed

(c) The Board's practice for disposing of deferral and variance accounts is to use the most up-to-date audited balances (in this case, audited balances for year 2007) plus forecasted carrying charges on the balances up to the start of the new rate year. If WHESC's answer to part (b) above is yes, please explain why it is appropriate to request the disposition of the balance of Account #1574 recorded in June 2008.

### Response:

See OEB Board Staff Interrogatory #13.

(d) WHESC has stated that it is requesting only the disposition of non-RSVA/RCVA accounts. It appears that WHESC has requested the disposition of Account #1508, #1525, #1574. Please advise whether WHESC is also requesting the disposition of other non-RSVA/RCVA accounts such as Account #1589, #1590, #1562 as shown in Ref b.

### Response:

1589 is a Regulatory Asset Reserve which was set up in 2007 and reversed in 2008.

1590 Recovery of Regulatory Asset Balances was not final until mid way through 2008 and the small debit balance remaining is not being requested for disposition at this time.

1562 Deferred PILS in Lieu of Taxes prior to May 1, 2006 is under review by the OEB and is not being requested for disposition at this time.

(e) The amount of total 2007 distribution revenue and distribution revenue for Street Lighting, Large User, GS>50 rate classes as shown in Ref a do not match with the reported amount in Ref c. Please clarify.

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| -                |             | Add Back    |             |
|------------------|-------------|-------------|-------------|
|                  |             | Allowance   |             |
|                  | Exhibit 5   | Transformer | Exhibit 3   |
| Residential      | \$4,890,883 |             | \$4,890,882 |
| GS<50kW          | 702,201     |             | 702,200     |
| GS 50 to 4999 kW | 639,438     | 139,597     | 779,035     |
| Large User       | 302,218     | 153,956     | 456,174     |
| Street Light     | 22,937      |             | 22,937      |
| Sentinel Lights  | 4,899       |             | 4,899       |
| Unmetered        | 20,476      |             | 20,476      |
| Total            | \$6,583,051 | \$293,553   | \$6,876,605 |

(f) Please re-calculate deferral and variance rate riders as shown in Table 3 on Ex 5/1/3/pg1 if needed.

Response:

Not required.

### **Capital Structure**

16. Ref. 6/1/1, pg. 1: please provide details of WHESC's long-term debt issued to its shareholder, the City of Welland. Please provide copies of the debt instrument.

Response:

See Energy Probe Exhibits K,L, & M

### Rate Design

17. Ref. Ex. 9/1/8, App. A: the rate impacts for GS>50kW customers are a 79% increase in distribution rates and a 16% increase in total bill.

(a) Please confirm the above figures are correct;

Response:

Confirmed

(b) Please explain why WHESC is not proposing any rate mitigation initiatives for this rate class given the large bill impacts.

### Response:

This is a very large rate class and not all customers will have the same total impact. Welland Hydro-Electric System Corp. has provided three different comparisons for customers within this product class in 9/1/8 Appendix A. Welland Hydro did reduce the fixed ratio for the customer class from the current 56.55% down to 51.16% to provide assistance to customers at the low end of the demand range.

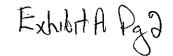
SEC 13

ExhibitA Pg

### Welland Hydro-Electric System Corp. 2009 Full Year Plan – "DRAFT" Assumptions

- 1) All Financial Statements Exclude Smart Meters Expenditures and write off of existing meters taken out of service.
- 2) Actual December 31, 2007 Retained Earnings revised by \$2,100,000 to reflect adjustment to recognize change from PILS on a cash basis to the liability method.
- 3) 2008 and 2009 PILS expense based on the liability method.
- 4) 2009 Revenues based upon distribution rates in the 2009 Rate Application Effective May 1, 2009.
- 5) Smart Meter Rate Funding increased to \$1.00/mth effective May 1, 2009. Welland Hydro expects to file for actual rate rider at some point in 2009.
- 6) 2009 Depreciation based on 50% of current year capital expenditures until affects of IFRS are identified and impact of Smart Meters/Impaired Meters are known.
- 7) Interest expense (actual and regulatory) excludes any affect due to Smart Meters.
- 8) Proposed 2008 Dividend required to bring Debt to Equity ratios in line with 60/40 deemed Ratios.

# WELLAND HYDRO-ELECTRIC SYSTEM CORP. STATEMENT OF EARNINGS AND RETAINED EARNINGS 2009 FULL YEAR PLAN - EXCLUDING SMART METERS



| _  | 2007<br>Full Year<br>Actual | 2008<br>Full Year<br>Forecast | 2009<br>Full Year<br>Plan |
|--|-----------------------------|-------------------------------|---------------------------|
| SERVICE REVENUE  |                             |                               |                           |
| Residential  | \$9,475,099                 | \$10,169,742                  | \$12,838,824              |
| General Service  | 20,807,402                  | 19,264,826                    | 16,061,430                |
| Large User _   | 4,873,942                   | 6,535,853<br>35,970,421       | 8,273,596<br>37,173,850   |
|  | 35,156,443                  | 35,970,421                    | 37,173,000                |
| DISTRIBUTION REVENUE   |                             |                               | 4 055 000                 |
| Monthly Service Charge-Base                                  | 4,004,332                   | 4,245,375                     | 4,855,038                 |
| Monthly Service Charge-Smart Meter                           | 70,099                      | 69,142                        | 194,484<br>3,552,484      |
| Distribution Volume Charge-Base                              | 2,872,273<br>598,714        | 2,981,313<br>0                | 0,002,404                 |
| Distribution Volume Charge-CDM Exp/Cap Transformer Allowance | (293,554)                   | (284,294)                     | (284,041)                 |
| SSA Administration   | 73,386                      | 71,514                        | 72,126                    |
| Conservation Demand Revenue-Offset                           | 0                           | 0                             | 0                         |
| Smart Meter Revenue-Offset                                   | (70,099)                    | (69,142)                      | (194,484)                 |
| Retail Co Service Revenue                                    | 46,970                      | 38,105                        | 34,627<br>900             |
| Service Trans Revenue  | 2,060                       | 7,052,890                     | 8,231,134                 |
| Distribution Revenue   | 7,304,181                   | 7,052,690                     | 0,231,104                 |
| COST OF POWER  | 35,156,443                  | 35,970,421                    | 37,173,850                |
| GROSS MARGIN ON SERVICE REVENUE                              | 7,304,181                   | 7,052,890                     | 8,231,134                 |
| OTHER OPERATING REVENUE                                      |                             | 005 505                       | 201 246                   |
| Miscellaneous Operations Revenue                             | 513,924                     | 385,565<br>204,748            | 381,346<br>125,138        |
| Interest Earned  | 342,528<br>856,452          | 590,313                       | 506,484                   |
| Other Operating Revenue                                      | 000,402                     | 000,010                       |                           |
| NET OPERATING REVENUE  | 8,160,633                   | 7,643,203                     | 8,737,618                 |
| ADMINISTRATIVE EXPENSE                                       | 0.400.044                   | 0.000.400                     | 2,728,250                 |
| Operating and Maintenance                                    | 2,139,641                   | 2,398,492<br>968,326          | 1,044,567                 |
| Billing and Collections-Recurring                            | 996,707<br>95,904           | 5,130                         | 95,274                    |
| Billing and Collections-CDM General Administration           | 1,344,494                   | 1,263,000                     | 1,285,575                 |
| (Over) / Under Applied                                       | 0                           | 0                             | 0                         |
| Amortization   | 1,634,33 <u>3</u>           | 1,685,247                     | 1,721,827                 |
| TOTAL EXPENSES   | 6,211,079                   | 6,320,195                     | 6,875,493                 |
| EARNINGS BEFORE FINANCIAL EXPENSE                            | 1,949,554                   | 1,323,008                     | 1,862,125                 |
| OTHER EXPENSE/(INCOME)                                       |                             |                               | <b></b>                   |
| Interest Expense   | 897,122                     | 882,146                       | 882,146                   |
| Reversal of Regulatory Asset Provision                       | 271,632                     |                               | 0                         |
| EARNINGS BEFORE PAYMENTS IN LIEU OF TAXES                    | 780,800                     | 712,494                       | 979,979                   |
| Payments in lieu of taxes                                    | 683,071                     | 316,493                       | 323,393                   |
| NET EARNINGS FOR THE YEAR                                    | 97,729                      | 396,001                       | 656,586                   |
| RETAINED EARNINGS, BEGINNING OF YEAR                         | 1,214,220                   | 711,949                       | 1,707,950                 |
| ADJUSTMENT PILS PRIOR YEARS                                  | 0                           | 2,100,000                     | 0                         |
| DIVIDENDS  | (600,000)                   | (1,500,000)                   | (500,000)                 |
| RETAINED EARNINGS, END OF YEAR                               | \$711,949                   | \$1,707,950                   | \$1,864,536               |

# WELLAND HYDRO ELECTRIC SYSTEM CORP DETAILED OTHER INCOME & REVENUE

|   | 2007<br>Full Yr<br>Actual<br>(\$) | 2008<br>Full Yr<br>Forecast<br>(\$) | 2009<br>Full Yr<br>Plan<br>(\$) |
|---|-----------------------------------|-------------------------------------|---------------------------------|
| Miscellaneous Opeerations Revenue                 |                                   |                                     |                                 |
| Rent from Electric Property                       | 131,677                           | 152,215                             | 149,535                         |
| Divedend Income                                   | 1,746                             | 0                                   | 0                               |
| Late Payment Charges                              | 68,984                            | 63,181                              | 63,600                          |
| Misc-Account Status Fee                           | 3,811                             | 3,210                               | 3,240                           |
| Misc Service-NSF Charges                          | 6,192                             | 4,575                               | 4,680                           |
| Misc Service-Occupancy Related                    | 85,179                            | 81,150                              | 81,000                          |
| Misc Service-Disconnect/Reconnect                 | 33,845                            | 26,175                              | 26,455                          |
| Misc Service-Mark Up on Work Orders               | 31,189                            | 0                                   | 24,000                          |
| Gain on Disposition of Utility and Other Property | 2,278                             | 19,940                              | 0                               |
| Capital Gains                                     | 109,985                           | 0                                   | 0                               |
| Scrap Metal Sales                                 | 27,919                            | 16,418                              | 15,600                          |
| Miscellaneous Non Operating                       | 11,119                            | 18,701                              | 13,236                          |
| Total Other Misc Operations Revenue               | 513,924                           | 385,565                             | 381,346                         |
|   |                                   |                                     |                                 |

| Interest Earned                      |         |         |         |
|--------------------------------------|---------|---------|---------|
| Interest Income-Bank & Miscellaneous | 375,170 | 243,779 | 138,278 |
|                                      | -32,642 | -39,031 | -13,140 |
|                                      | 342,528 | 204,748 | 125,138 |
|                                      |         |         |         |
| Total Other Operating Revenue        | 856,452 | 590,313 | 506,484 |

# Exhibit A - Pgy

# WELLAND HYDRO-ELECTRIC SYSTEM CORP. BALANCE SHEET 2009 FULL YEAR PLAN

|  | 2007<br>Full Year<br>Actual | 2008<br>Full Year<br>Forecast | 2009<br>Full Year<br>Plan |
|--|-----------------------------|-------------------------------|---------------------------|
| ASSETS   |                             |                               |                           |
| CURRENT  | \$7,074,132                 | \$5,817,264                   | \$4,598,977               |
| Cash and cash equivalents Investments                                | 0                           | 0                             | 0                         |
| Accounts Receivable  | 2,060,513                   | 2,049,893                     | 2,088,884                 |
| Accounts Receivable - unbilled revenue                               | 5,297,085                   | 5,397,407                     | 5,499,629                 |
| Inventories  | 502,159                     | 493,452                       | 508,256                   |
| Prepaid expenses   | 86,550                      | 10,929                        | 11,257<br>\$12,707,003    |
|  | \$15,020,439                | \$13,768,945                  | \$12,707,003              |
| DUE FROM RELATED PARTIES   | 137,487                     | 138,590                       | 140,227                   |
| PROPERTY PLANT AND EQUIPMENT   | 20,057,451                  | 20,595,197                    | 21,431,370                |
| REGULATED SETTLEMENT VARIANCES                                       | 0                           | 0                             | 0                         |
| DEFERED PILS TAX RECEIVABLE  | 0                           | 2,100,000                     | 2,100,000                 |
|  | \$35,215,377                | \$36,602,732                  | \$36,378,600              |
| LIABILITIES<br>CURRENT   |                             |                               | MA 454 570                |
| Accounts Payable and accrued liabilities                             | \$3,668,278                 | \$4,037,894                   | \$4,151,578<br>837,644    |
| Customer deposits - current portion                                  | 864,215                     | 837,644<br>70,545             | 70,545                    |
| Current portion - liability for employee future benefits             | 70,545<br>0                 | 70,545                        | 0                         |
| Conservation Demand Management                                       | 99,487                      | 101,652                       | 101,652                   |
| Smart Meter Program Other current liabilities                        | 13,853                      | 13,853                        | 13,853                    |
| Other current habitation   | \$4,716,378                 | \$5,061,588                   | \$5,175,272               |
| LONG TERM DEBT<br>Note Payable - Shareholder                         | \$13,499,953                | \$13,499,953                  | \$13,499,953              |
| OTHER LONG TERM LIABILITIES  |                             | 4 500 096                     | 1,555,226                 |
| Employee future benefits   | 1,462,941                   | 1,509,086<br>6,540            | 6,540                     |
| Other liabilities and deferred credits                               | 6,540<br>426,735            | 426,735                       | 426,735                   |
| Customer deposits - long term portion Regulated settlement variances | 807,54 <u>3</u>             | 807,543                       | 267,000                   |
| Regulated Settlement variances                                       | \$2,703,759                 | \$2,749,904                   | \$2,255,501               |
|  | \$20,920,090                | \$21,311,445                  | \$20,930,726              |
| SHAREHOLDERS EQUITY  |                             |                               |                           |
| Share capital  | \$12,953,180                | \$12,953,180                  | \$12,953,180              |
| Contributed capital  | 630,158                     | 630,158                       | 630,158                   |
| Retained earnings  | 711,949                     | 1,707,950                     | 1,864,536                 |
|  | <u>\$14,295,287</u>         | \$15,291,288                  | \$15,447,874              |
|  | \$35,215,377                | \$36,602,732                  | \$36,378,600              |

Exhibit A-Pg5

# WELLAND HYDRO - ELECTRIC SYSTEM CORP. STATEMENT OF CASH FLOWS 2009 FULL YEAR PLAN

|   | 2007<br>Full Year<br>Actual   | 2008<br>Full Year<br>Forecast                        | 2009<br>Fuli Year<br>Plan                            |
|---|---|--|--|
| CASH PROVIDED BY (USED FOR)   |   |  |  |
| OPERATION ACTIVITIES Net Earnings   | \$97,729  | \$396,001  | \$656,586  |
| Items not requiring a cash outlay  Amortization  Gain on disposal of property, plant and equipment  Gain on disposal of Investments   | 1,634,333<br>(2,278)<br>(109,985)   | 1,685,247<br>(19,940)                                | 1,721,827  |
| Change in employee benefits future-long term  | 46,140<br>1,665,939   | 46,145<br>2,107,453                                  | 46,140<br>2,424,553                                  |
| Accounts Receivable Stores Inventory Prepaid Accounts Payable Customer Deposits -Short Term Conservation Demand Management OPC/ONPA Rebate Programs                               | 184,389<br>(31,728)<br>(76,062)<br>(660,069)<br>163,226<br>(446,847)<br>4,245 | (89,703)<br>8,707<br>75,621<br>369,616<br>(26,571)   | (141,212)<br>(14,804)<br>(328)<br>113,684            |
| Smart Meter Initiative Changes in non-cash operating working capital items  | 59,128<br>(803,718)   | 2,165<br>339,835                                     | (42,660)   |
| Net Change in Regulatory Asset Accounts<br>Retail Settlement Variances  | 985,034<br>1,847,255  | 2,447,288  | (540,543)<br>1,841,350                               |
| INVESTING ACTIVITIES  Additions to property, plant and equipment Net proceeds on disposal of property, plant and equipment Sale of Investments Change in due from related parties | (2,293,024)<br>7,504<br>145,173<br>(13,771)<br>(2,154,118)                    | (2,223,970)<br>20,917<br>-<br>(1,103)<br>(2,204,156) | (2,558,000)<br>-<br>-<br>-<br>(1,637)<br>(2,559,637) |
| FINANCING ACTIVITIES  Divedends Paid Other liabilities and deferred credits Other deferred assets Change in customer deposits - long term   | (600,000)<br>-<br>-<br>(25,115)<br>(625,115)                                  | (1,500,000)<br>-<br>-<br>-<br>(1,500,000)            | (500,000)<br>-<br>-<br>-<br>(500,000)                |
| NET CHANGE IN CASH AND CASH EQUIVALENTS   | (931,978)   | (1,256,868)  | (1,218,287)  |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR  | 8,006,110   | 7,074,132  | 5,817,264  |
| CASH AND CASH EQUIVALENTS, END OF YEAR  | \$7,074,132   | \$5,817,264  | \$4,598,977  |

Exhibit A-Rgb

# WELLAND HYDRO-ELECTRIC SYSTEM CORP. CAPITAL EXPENDITURES 2009 FULL YEAR PLAN

|  | 2008<br>Plan      | 2008<br>Forecast | 2009<br>Plan      |
|--|-------------------|------------------|-------------------|
| ITEM DESCRIPTION   |                   |                  |                   |
| Customer Service   |                   |                  |                   |
| Office Furniture   | 5,800             | 4,800            | 5,000             |
| Computer Equipment   | 16,600            | 8,000            | 5,000             |
| APPEX Programming-External   | 5,000             | 0                | 5,000             |
| Operation Equipment  | 0                 | 0<br>4,000       | 5,000<br>0        |
| Telephone Hardware-Head/Hand Sets  | 4,000<br>4,000    | 4,000            | ō                 |
| Telephone Consulting-Greet Tree  | 35,400            | 20,800           | 20,000            |
|  |                   |                  |                   |
| Executive Department   |                   |                  |                   |
| Computer periphral & Furniture   | 6,000             | 3,314            | 5,000             |
|  | 6,000             | 3,314            | 5,000             |
|  |                   |                  |                   |
| Finance Department   |                   | 4 000            | 4 000             |
| Office Equipment-Chair   | 1,500             | 1,000            | 1,000<br>3,000    |
| Personal Computer  | 3,000<br>0        | 1,548<br>9,383   | 0,500             |
| Windows Finance Offices  | 4,500             | 11,931           | 4,000             |
|  | 1,222             | ,                |                   |
| IT Department  |                   |                  |                   |
| APPEX Programming-External   | 15,000            | 20,000           | 15,000            |
| Computer Equipment   | 10,000            | 6,500            | 10,000            |
| Furniture & Equip  | 1,500             | 26,500           | 25,000            |
|  | 26,500            | 20,300           | 20,000            |
| Line Department  |                   |                  |                   |
| Miscellaneous Pole Replacement   | 200,000           | 150,000          | 200,000           |
| Miscellaneous Transformer Replacement  | O                 | 175,000          | 200,000           |
| Miscellaneous Underground Rebuild  | 150,000           | 75,000           | 100,000           |
| Miscellaneous Overhead Primary   | 50,000            | 100,000          | 100,000<br>55,000 |
| Services Overhead & Underground  | 15,000<br>20,000  | 60,000<br>0      | 20,000            |
| Clare Avenue Rebuild Major Street Rebuild Completion                             | (25,000)          | (53,333)         | 0                 |
| Rebuild MS#11Substation  | 150,000           | 160,000          | 0                 |
| Operations Tools   | 10,000            | 10,000           | 10,000            |
| Office Furniture   | 1,000             | 399              | 1,000             |
| Townline Tunnel  | 0                 | 1,499            | 0                 |
| Load Transfer Rebuild Fairgrounds  | 0                 | 84,039           | 0                 |
| Colbeck Drive 27.6 line  | 90,000            | 217,031<br>0     | 250,000           |
| Myrtle Ave & Empire 27.6 kw line   | 250,000<br>50,000 | 0                | 150,000           |
| Ontario Road Rebuild 27.6 Line<br>Ridge,Rusholme, & Silverthorn Rebuild          | 100,000           | ő                | 0                 |
| Crowland TS Line Upgrade   | 50,000            | 0                | 0                 |
| Aqueduct Area (Birch, Cedar, Beechwood)  | 100,000           | 0                | 100,000           |
| Niagara Street & Lancaster 27.6  | 200,000           | 0                | 200,000           |
| Towline Road/Dain City-Rebuild 27.6  | 0                 | 0                | 200,000           |
| Churchill Ave 27.6 Rebuild   | 0                 | 76,872           | 0                 |
| Lincoln St to Cartier Court 4.16 KV Rebuild                                      | 0                 | 51,147<br>50,029 | 0                 |
| Cartier Court Underground Rebuild  | 0                 | 78,463           | 0                 |
| Harold to Major 4.16 Rebuild  Barrington, Endicott, Fairlawn Underground Rebuild | 0                 | 151,484          | ō                 |
| Margaret, Nye, Thorold Rebuild 4.0   | Ö                 | 0                | 250,000           |
| Mill Street Rebuild  | 0                 | 185,171          | 0                 |
|  | 1,411,000         | 1,572,801        | 1,836,000         |

Exhibit A-Pg)

# WELLAND HYDRO-ELECTRIC SYSTEM CORP. CAPITAL EXPENDITURES 2009 FULL YEAR PLAN

|  | 2008<br>Plan | 2008<br>Forecast | 2009<br>Plan |
|--|--------------|------------------|--------------|
| Engineering                                | <del></del>  |                  |              |
| Computer Software                          | 25,000       | 35,000           | 15,000       |
| Operation Equipment                        | 8,000        | 0                | 5,000        |
| Furniture                                  | 3,000        | 4,032            | 0            |
|  | 36,000       | 39,032           | 20,000       |
| Garage & Vehicle                           |              |                  |              |
| Operations equipment                       | 5,000        | 5,000            | 5,000        |
| New Single Bucket Truck                    | 210,000      | 210,000          | 0            |
| •  | 215,000      | 215,000          | 5,000        |
| Meter Department/Service Center            |              |                  |              |
| Meter & Meter Devices                      | 0            | 20,301           | 0            |
| Crowland T\$ Wholesale Meter Point         | 0            | 0                | 560,000      |
| Tools                                      | 5,000        | 5,000            | 5,000        |
| Service Centre Asphalt                     | 30,000       | 0                | 0            |
| SCADA Radio System                         | 55,000       | 0                | 0            |
| Radio System                               | 10,000       | 0                | 0            |
| Computer Equipment                         | 8,000        | 4,000            | 8,000        |
| Back Up Generator Upgrade                  | 231,570      | 231,570          | 0            |
| New Developments & Upgrades                | 20,000       | 5,000            | 20,000       |
| Safety Equipment - Defibulator             | 10,000       | 6,903            | 0            |
| Office Reconfiguiration                    | 30,000       | 0                | 0            |
| Garage Floor Grates                        | 5,000        | 5,861            | 0            |
| Stores Lighting                            | 10,000       | 13,729           | 0            |
| Scada Swithes                              | 50,000       | 17,228           | 0            |
|  | 464,570      | 309,592          | 593,000      |
| SUBTOTAL                                   | 2,198,970    | 2,198,970        | 2,508,000    |
| Capitalized Subdivision Assets Transferred | 25,000       | 25,000           | 50,000       |
| TOTAL CAPITAL SPENDING                     | 2,223,970    | 2,223,970        | 2,558,000    |
| TOTAL CAPITAL SPENDING                     | 2,223,970    | 2,223,970        | 2,558        |

|     |                           | Actual  | Actual  | Bridge  | Test<br>2009 |
|-----|---------------------------|---------|---------|---------|--------------|
| 11A | 5065 Meter Expense        | 2006    | 2007    | 2008    | 2009         |
|     | Materials                 | 14,514  | 11,184  | 10,559  | 13,009       |
|     | Conference & Travel       | 5,531   | 6,883   | 6,505   | 6,635        |
|     | Computer Support          | 1,101   | 1,124   | 1,158   | 6,181        |
|     | Courier Expense           | 349     | 426     | 246     | 385          |
|     | Fess & Dues               | 180     | 0       | 182     | 182          |
|     | Equipment Repairs         | 153     | 0       | 0       | 0            |
|     | Clothing Allowance        | 679     | 1,687   | 2,061   | 2,102        |
|     | Hydro                     | 3,663   | 4,088   | 4,415   | 4,547        |
|     | Office Supplies           | 753     | 1,629   | 1,054   | 1,075        |
|     | Telephone                 | 1,912   | 2,164   | 2,012   | 2,229        |
|     | Service Centre Allocation | 16,799  | 16,336  | 15,374  | 16,376       |
|     | Labor                     | 225,704 | 252,139 | 257,569 | 274,581      |
|     | Stores Material           | 2,607   | 149     | 400     | 412          |
|     | Vehicle Charge            | 9,691   | 12,944  | 11,163  | 11,572       |
|     | Total 5065                | 283,635 | 310,752 | 312,698 | 339,287      |

Labour for 2006 and 2007 is based on actual hours. 2008 and 2009 labour was allocated based on 2007 Actual.

|     |                           | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |
|-----|---------------------------|----------------|----------------|----------------|--------------|
| 11D | 5315 Customer Billing     | 2006           | 2007           | 2000           | 2000         |
|     | Materials                 | 15,907         | 20,348         | 19,352         | 20,400       |
|     | Conference & Travel       | 111            | 2,593          | 2,298          | 2,600        |
|     | Computer Support          | 3,472          | 12,417         | 8,007          | 8,000        |
|     | Courier Expense           | 7              | 52             | 0              | 50           |
|     | Equipment Repairs         | 0              | 49             | 71             | 50           |
|     | Insurance                 | 100            | 104            | 107            | 110          |
|     | Office Supplies           | 7,054          | 4,652          | 4,277          | 5,000        |
|     | Photocopies               | 1,685          | 1,233          | 1,191          | 1,250        |
|     | Postage                   | 42,432         | 46,294         | 43,959         | 47,200       |
|     | Settlement Services       | 49,092         | 49,092         | 50,565         | 49,100       |
|     | Subcontracting            | -2,475         | 0              | 0              | 0            |
|     | Customer Billing - Sundry | 3,004          | 3,070          | 3,124          | 3,100        |
|     | Property Tax              | 1,079          | 1,079          | 1,111          | 1,150        |
|     | Telephone                 | 2,621          | 3,575          | 3,376          | 3,600        |
|     | Service Centre Allocation | 7,745          | 7,472          | 7,033          | 7,491        |
|     | Labor                     | 227,533        | 239,464        | 247,962        | 255,293      |
|     | Stores Material           | 3,095          | 2,158          | 2,773          | 2,856        |
|     | Vehicle Charge            | 2,109          | 2,312          | 2,040          | 2,115        |
|     | Total 5315                | 364,572        | 395,966        | 397,246        | 409,365      |
|     |                           |                |                |                |              |

2007 had increases in outside programming changes (computer support), materials such as printing and envelopes, postage, conference expenses, and labour

|     |                      | Actual  | Actual  | Bridge  | Test    |
|-----|----------------------|---------|---------|---------|---------|
| 11E | 5320 Collections     | 2006    | 2007    | 2008    | 2009    |
|     | Materials            | -2,021  | 0       | 0       | 0       |
|     | Bank Service Charges | 10,936  | 10,972  | 11,563  | 11,300  |
|     | Computer Support     | 0       | 3,065   | 0       | 3,000   |
|     | Clothing Allowance   | 150     | 534     | 525     | 600     |
|     | Hydro                | 29      | 0       | 0       | 0       |
|     | Office Supplies      | 5,805   | 6,597   | 6,832   | 6,800   |
|     | Photocopying         | 2,106   | 1,488   | 1,417   | 1,500   |
|     | Postage              | 19,815  | 22,763  | 22,319  | 23,500  |
|     | Credit Bureau        | 6,389   | 8,341   | 8,271   | 8,700   |
|     | Telephone            | 926     | 815     | 805     | 850     |
|     | Labor                | 224,531 | 244,577 | 253,256 | 260,743 |
|     | Stores Material      | 193     | 0       | 0       | 0       |
|     | Vehicle Charge       | 23,897  | 30,768  | 27,703  | 28,718  |
|     | Total 5320           | 292,756 | 329,920 | 332,691 | 345,711 |

2007 had increases in outside programming charges (computer support), postage labor and vehicle charge relating to connect/disconnect

| 12 | 5005 Operation Supervision & Engineering | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |
|----|--|----------------|----------------|----------------|--------------|
|    | Computer Support                         | 1,653          | 1,957          | 1,924          | 1,962        |
|    | Fees & Dues                              | 180            | 371            | 187            | 190          |
|    | Postage                                  | 715            | 604            | 646            | 659          |
|    | Labor                                    | 51,640         | 62,543         | 81,105         | 83,538       |
|    | Total 5005                               | 54,188         | 65,475         | 83,862         | 86,349       |

Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 & 13 | 5020 Overhead Distribution Lines & Feeders | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |
|---------|--|----------------|----------------|----------------|--------------|
|         | Materials                                  | 0              | 419            | 503            | 513          |
|         | Conference & Travel                        | 0              | 1,798          | 2,422          | 2,470        |
|         | Labor                                      | 55,838         | 65,551         | 85,006         | 96,613       |
|         | Total 5020                                 | 55,838         | 67,768         | 87,931         | 99,596       |

Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 | 5025 Overhead Distriubtion Lines & Feeders | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |
|----|--|----------------|----------------|----------------|--------------|
|    | Materials                                  | 44             | 1,718          | 2,062          | 2,103        |
| •  | Conference & Travel                        | 1,651          | 1,787          | 2,411          | 2,459        |
|    | Fees & Dues                                | 75             | 0              | 0              | 0            |
|    | Insurance                                  | 37,715         | 37,734         | 38,865         | 40,031       |
|    | Subcontracting                             | 0              | 17,675         | 15,000         | 15,300       |
|    | Property Taxes                             | 2,914          | 2,914          | 3,002          | 3,092        |
|    | Labor                                      | 0              | 58,849         | 76,315         | 86,736       |
|    | Stores Material                            | 0              | 5,362          | 0              | 0            |
|    | Vehicle Charge                             | 6,520          | 29,694         | 30,918         | 32,045       |
|    | Total 5320                                 | 48,919         | 155,733        | 168,573        | 181,766      |

Increase in subcontracting in 2007 was to assist in the ice storm in January 2007. Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 | 5030 Overhead Subtransmission Feeders | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | 1 est<br>2009 |
|----|---------------------------------------|----------------|----------------|----------------|---------------|
|    | Laborur                               | 52,571         | 53,563         | 69,461         | 78,946        |
|    | Vehicle Charge                        | 6,376          | 7,693          | 6,591          | 6,831         |
|    | Total 5030                            | 58,947         | 61,256         | 76,052         | 85,777        |

Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 & 13 | 5040 Underground Distribution Lines/Feeder | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |
|---------|--|----------------|----------------|----------------|--------------|
|         | Labour                                     | 100,722        | 106,693        | 138,358        | 157,251      |
|         | Stores Material                            | 246            | 0              | 82             | 84           |
|         | Vehicle Charge                             | 725            | 0              | 0              | 0            |
|         | Total 5040                                 | 101,693        | 106,693        | 138,440        | 157,335      |

Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 & 13 | 5085 Miscellaneous Distribution    | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |
|---------|------------------------------------|----------------|----------------|----------------|--------------|
|         | Materials                          | 245            | 37             | 45             | 46           |
|         | Stores Obsolete Material Write Off | 119,347        | 0              | 0              | 0            |
|         | Conference & Travel                | 0              | 106            | 0              | 0            |
|         | Computer Support                   | 440            | 489            | 481            | 491          |
|         | Courier Expense                    | 0              | 50             | 71             | 75           |
|         | Clothing Allowance                 | 5,107          | 4,812          | 4,953          | 5,600        |
|         | Insurance                          | 299            | 313            | 322            | 332          |
|         | Office Supplies                    | 436            | 659            | 66             | 577          |
|         | Subcontracting                     | 1,635          | 0              | 1,111          | 1,133        |
|         | Telephone                          | 4,777          | 5,109          | 4,815          | 4,911        |
|         | Service Centre Allocation          | 19,265         | 18,597         | 17,500         | 18,641       |
|         | Labor                              | 89,324         | 106,283        | 137,824        | 156,644      |
|         | Vehicle Charge                     | 463            | 57             | 54             | <u>56</u>    |
|         | Total 5085                         | 241,338        | 136,512        | 167,242        | 188,506      |

A review of stores inventory in 2006 resulted in a significant write off of obsolete material. Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 | 5125 Maintenance Overhead Conductors | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |
|----|--------------------------------------|----------------|----------------|----------------|--------------|
|    | Materials                            | 9,423          | 2,917          | 3,087          | 3,149        |
|    | Equipment Repairs                    | 1,912          | 716            | 1,543          | 1,574        |
|    | Subcontracting                       | 1,920          | 458            | 1,118          | 1,140        |
|    | Labour                               | 109,436        | 95,400         | 123,715        | 140,608      |
|    | Stores Materials                     | 11,003         | 12,542         | 15,006         | 15,456       |
|    | Vehicle Charge                       | 17,585         | 19,559         | 17,937         | 18,591       |
|    | Total 5125                           | 151,279        | 131,592        | 162,406        | 180,518      |
|    |                                      |                |                |                |              |

Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 | 5130 Maintenance Overhead Services | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009      |
|----|------------------------------------|----------------|----------------|----------------|-------------------|
|    | Materials                          | 24,395         | 23,345         | 24,009         | 24,489<br>136,316 |
|    | Labour                             | 93,677         | 92,489         | 119,938        |                   |
|    | Stores Material                    | 12,883         | 16,310         | 16,595         | 17,093            |
|    | Vehicle Charge                     | 19,567         | 23,808         | 21,05 <u>2</u> | 21,819            |
|    | Total 5130                         | 150,522        | 155,952        | 181,594        | 199,717           |

Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 | 5160 Maintenance of Line Transformers | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |
|----|---------------------------------------|----------------|----------------|----------------|--------------|
|    | Materials                             | 0              | 665            | 797            | 813          |
|    | Insurance                             | 5,239          | 5,258          | 5,415          | 5,577        |
|    | Subcontracting                        | 1,313          | 24,795         | 61,506         | 61,200       |
|    | Labour                                | 9,218          | 14,286         | 18,526         | 21,056       |
|    | Store Materials                       | 937            | 3,127          | 2,669          | 2,749        |
|    | Vehicle Charge                        | 1,119          | 2,268          | 2,133          | 2,211        |
|    | Total 5085                            | 17,826         | 50,399         | 91,046         | 93,606       |

Subcontracting increased in 2007 to check installed transformers for PCBs. Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 | 5105 Maintenance Supervision & Engineer | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |  |  |
|----|---|----------------|----------------|----------------|--------------|--|--|
|    | Hydro Bill                              | 3,040          | 3,393          | 3,664          | 3,774        |  |  |
|    | Labour                                  | 49,905         | 57,384         | 74,415         | 84,576       |  |  |
|    | Vehicle Charge                          | 5,254          | 8,435          | 7,065          | 7,323        |  |  |
|    | Total 5105                              | 58,199         | 69,212         | 85,144         | 95,673       |  |  |

Labour expenses for 2006 and 2007 are actual. Labor for 2008 and 2009 was allocated based on total labour within Operations and Maintenance based on 2007 actual. In other words, the additional manpower added was distributed across all operations and maintenance accounts.

| 12 | 5095 Overhead Distribution Lines | Actual<br>2006 | Actual<br>2007 | Bridge<br>2008 | Test<br>2009 |  |  |
|----|----------------------------------|----------------|----------------|----------------|--------------|--|--|
|    | Right of Way                     | 22,349         | 6,230          | 21,966         | 22,405       |  |  |
|    | Total 5095                       | 22,349         | 6,230          | 21,966         | 22,405       |  |  |

Bell Canada issues an invoice which nets pole rental charges for Bell poles which Welland Hydro uses and Welland Hydro poles that Bell uses. Bell charges are to 5095 and Bell credit are to pole rental income. No invoice was issued in 2007.

# Exhibit C Welland Hydro-Electric System Customer Analysis 2002-2007

| Large User                    | 2002 Actual Yr End | From GS 50 to 4999    | To GS 50 to 4999 kW | Attrition/Additions | 2003 Actual Yr End  | From GS 50 to 4999    | To GS 50 to 4999 kW | Attrition/Additions | 2004 Actual Yr End  | From GS 50 to 4999 | To GS 50 to 4999 kW | Attrition/Additions | 2005 Actual Yr End  | From GS 50 to 4999 | To GS 50 to 4999 kW | Attrition/Additions | 2006 Actual Yr End | From GS 50 to 4999 | To GS 50 to 4999 kW | Attrition/Additions | 2007 Actual Yr End | From GS 50 to 4999  | To GS 50 to 4999 kW | Attrition/Additions | 2008 Birdge Forecast |               |                      |
|-------------------------------|--------------------|-----------------------|---------------------|---------------------|---------------------|-----------------------|---------------------|---------------------|---------------------|--------------------|---------------------|---------------------|---------------------|--------------------|---------------------|---------------------|--------------------|--------------------|---------------------|---------------------|--------------------|---------------------|---------------------|---------------------|----------------------|---------------|----------------------|
|                               | 230                | 10                    | T                   | 7                   | -5                  | 236                   | 5                   | -32                 | <u>-</u>            | 208                | _                   | 7-                  | 7                   | 509                | 2                   | 0                   | -                  | 7                  | -5                  | 209                 | 9                  | -36                 | _                   | 0                   | 180                  | Υ             | 179                  |
| General Service 50 to 4999 kW | 2002 Actual Yr End | From GS<50 kW         | To GS< 50 kW        | To Large User       | Attrition/Additions | 2003 Actual Yr End    | From GS<50 kW       | To GS < 50 kW       | Attrition/Additions | 2004 Actual Yr End | From GS 50 to 4999  | To GS 50 to 4999 kW | Attrition/Additions | 2005 Actual Yr End | From GS 50 to 4999  | To GS 50 to 4999 kW | From Large User    | To Large User      | Attrition/Additions | 2006 Actual Yr End  | From GS 50 to 4999 | To GS 50 to 4999 kW | From Large User     | Attrition/Additions | 2007 Actual Yr End   | To Large User | 2008 Bridge Forecast |
|                               | 1,747              | _                     | -10                 | 99-                 | 1,672               | 32                    | ç                   | 49                  | 1,650               | 2                  | <b>-</b>            | 16                  | 1,667               | 0                  | -5                  | က                   | 1,668              | 36                 | φ                   | ကု                  | 1,695              |                     |                     |                     |                      |               |                      |
| General Service <50 kW        |                    | From GS 50 to 4999 kW | To GS 50 to 4999 kW | Attrition/Additions | 2003 Actual Yr End  | From GS 50 to 4999 kW | To GS 50 to 4999 kW | Attrition           | 2004 Actual Yr End  | From GS 50 to 4999 | To GS 50 to 4999 kW | Attrition/Additions | 2005 Actual Yr End  | From GS 50 to 4999 | To GS 50 to 4999 kW | Attrition/Additions | 2006 Actual Yr End | From GS 50 to 4999 | To GS 50 to 4999 kW | Attrition/Additions | 2007 Actual Yr End |                     |                     |                     |                      |               |                      |

### **REBUILD M.S. #2 SUBSTATION**

### **TOTAL COST \$300,000**

### **PROJECT DESCRIPTION:**

Our distribution system has been built in a manner where two primary voltage systems exist. We have 14 substations which reduce the voltage from 27,000 volts to 4160 volts. Although an entire conversion of load to the higher voltage level would be desirable, it is not feasible. Costs and construction complications make a wholesale change impossible. We do our best to convert load to the higher system where practical. However the reality is the lower voltage primary system can not be eliminated thus we must replace aging substations. M.S. #2 is one of our oldest substation installations. The switchgear particularly is a source of concern, it easily dates back to the 1950-1960 era. Although we maintain the equipment, it is still a concern for replacement parts. Replacing a substation is a logistically difficult task as the existing station can not be taken out of service until the new station is ready.

### **JUSTIFICATION:**

The station is aged to the point where all aspects of the installation are a concern. Reliability is the primary reason for such a rebuild. We will in the end have plant which when maintained will again last 30-40 years.

### **EXPENDITURES:**

A substation of this size (5 MVA) including all civil work and communications will cost in the order of \$750,000. It is prudent to break this into several budget years. This project is being deferred to 2010, however other projects in 2009 are being pursued which will in fact reduce the load on the station thereby reducing the overall cost of the station replacement.

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### MISCELLANEOUS POLE REPLACEMENT

**TOTAL COST** 

\$200,000

### PROJECT DESCRIPTION:

During the course of a year, we are required to change poles on an individual basis or in a manner which is not classified as a major project. For example, a car may hit a pole and damage it enough to warrant replacing. This however may be in an older area where our new standards as required by the ESA are not followed. We may determine that it is prudent to upgrade the surrounding structures so as to accommodate the new standard. Other issues may drive the same rational (i.e.) storm damage, peripheral equipment damage (transformers). These all may require more extensive pole replacement to meet the newer standards. Our pole testing program provides us information regarding pole replacement priority. Poles require replacement throughout our distribution system.

### **JUSTIFICATION:**

We are obligated by the OEB, ESA, and the Welland Hydro Board (through their objectives) to maintain our plant in a safe and reliable condition. Pole replacements should be done in a manner which upgrades to our modern construction standards. It is not prudent to simply install a new pole using old standards. As an LDC we obtain new plant in the areas needed and construction meets our new standards.

### **EXPENDITURES:**

The costs associated with this item is spread over the entire budget year. This cost is somewhat controllable as the circumstances leading to pole failure is restricted to few events. However weather (wind, snow, ice) to the extreme may cause damage beyond budgeted amounts.

Exhibit D Pg3

### MILL STREET REBUILD

TOTAL COST

\$150,000

### **PROJECT DESCRIPTION:**

An apartment building is being constructed in an area where we have insufficient capacity to supply a large load such as this. We are taking this opportunity to bring in our higher voltage system (27,600 volts) to service this new installation. Doing so presents us with the chance to upgrade the old (2400 volt) system (40-50 years old) to the new (16,000 volt) system which services the adjacent residential and commercial customers.

### **JUSTIFICATION:**

This project has a three fold purpose. Firstly we can properly service a new customer without potential voltage problems which would have arisen using the lower voltage system. Secondly we are able to eliminate obsolete plant and upgrade to the higher voltage system thus improving reliability to the customers involved. Thirdly we will reduce our line losses.

### **EXPENDITURES:**

This project has in fact been pushed forward. The bulk of the allocated funds will be spent in 2008 and any remaining work will be early in 2009.

### **ONTARIO ROAD REBUILD**

### **TOTAL COST \$100,000**

### **PROJECT DESCRIPTION:**

This is a pole line which involves both of our primary voltage systems. All plant related to this project dates back 40-50 years. These are wood pole structures with wooden crossarms and porcelain insulators. The work is involving approximately ten poles. It is part of a larger rebuild where in previous years we replaced underground cable crossing the Welland Canal.

### **JUSTIFICATION:**

This is a rebuild which benefits both primary voltage systems. It brings that plant up to modern day standards with the newest hardware. This rebuild should alleviate some potential safety concerns (new vs. old plant) and improve system reliability indices.

### **EXPENDITURES:**

This work will be scheduled and completed in the 2009 budget year.

Exhibit D Pg5

### RIDGE ROAD, RUSHOLME ROAD & SILVERTHORNE STREET

### **TOTAL COST \$100,000**

### **PROJECT DESCRIPTION:**

Portions of our 27,600 volt primary system were purchased from Ontario Hydro back in the 1970's, this was mostly in rural areas involving very old plant. This project is a rebuild of a section of line from one of these purchases. It involves approximately 15 pole spans.

### **JUSTIFICATION:**

As with many of our projects we are obligated by the OEB, ESA, and the Welland Hydro Board (through their objectives) to maintain a safe and reliable system. This project will bring this section of obsolete system up to new standards and improve reliability in this area. Building to new standards will improve public safety as well as improve the safety of our workers.

### **EXPENDITURES:**

The costs for this project will occur at one time within a two to three week time period. This project will be deferred to 2010.

Exhibit D Pg 6

### **TOWNLINE ROAD / RAIL TRACKS TO DAIN CITY**

### **TOTAL COST \$200,000**

### PROJECT DESCRIPTION:

This work involves a double circuit pole line from our source Crowland TS to a subdivision described as Dain City. The pole line consists of a Hydro One circuit and a Welland Hydro circuit. Welland Hydro services a large industrial customer off of this circuit. Hydro One circuit continues past Welland to service Canadian Niagara Power. Hydro One pays a rental charge to Welland Hydro to occupy the position on the pole line. The project involves approximately twenty pole spans.

### **JUSTIFICATION:**

Our analysis of system data has shown that some pole conditions are to the point of requiring replacement. This pole line is very difficult to access. A failure would result in a lengthy outage to the subdivision and the large commercial customer. In order to avoid this we would rebuild to the new standards.

### **EXPENDITURES:**

This project will require the use of specialized equipment because of the access problems. This equipment will be rented thus the project will be done quickly to reduce the overall costs. Hydro One will share in the costs by supplying materials associated with their circuit. This project will be deferred to 2010.

### MARGARET STREET, NYE AVENUE & THOROLD ROAD PROJECT

### **TOTAL COST \$250,000**

### **PROJECT DESCRIPTION:**

This is one of the oldest subdivisions in our city. All plant is overhead in a heavily treed environment. The existing plant may be 50 years plus in age. This work will involve the replacement of poles, transformers and secondary services. Tree trimming will also be required to allow the new standards to be used.

### **JUSTIFICATION:**

The condition of the existing plant through our analysis of data is such that a wholesale rebuild is justified. All plant is of the same age (with the exception of individual components which have failed over the years), so to meet the standards a complete rebuild is required. Welland Hydro will end up with a safer more reliable system in this area.

### **EXPENDITURES:**

This project will run through the 2009 budget year, being overhead allows the work to be done in a more flexible manner.

# BARRINGTON DRIVE, ENDICOTT TERRACE, FAIRLAWN CRESCENT UNDERGROUND REBUILD

### **TOTAL COST \$160,000**

### **PROJECT DESCRIPTION:**

Continuing failure of primary underground cable in this subdivision has prompted a complete replacement of the existing system. This includes all primary cable, transformers and secondary cable. All the civil structure involved is also replaced.

### **JUSTIFICATION:**

Customer outages have prompted this rebuild. Reliability in the area needs improving and the only sensible way is with a complete rebuild. The replacement of cable only is not a sensible solution as the transformers are of the same age. The co-ordination which would be required to maintain service to the customers during construction would be an insurmountable problem if the entire system is not replaced.

### **EXPENDITURES:**

This project has been moved up to 2008 budget year and completed, because of the immediate need for reliability improvement in the area.

### MISCELLANEOUS UNDERGROUND REBUILD

TOTAL COST

\$100,000

### **PROJECT DESCRIPTION:**

Welland Hydro has a significant amount of primary underground cable that is virtually the same age. These cables are reaching the end of their life cycle and in many cases well past their predicted life. Obviously we cannot change all the cable in one budget year. It is a prudent thing to address some parts each year. We evaluate the outages due to cable failures and target the most troublesome areas. Failures may occur during the course of the year which influence our decisions as to the areas for upgrade.

### JUSTIFICATION:

Underground cable failures affect the reliability indices which we are required to monitor. Generally cable failures affect large numbers of customers and repair times can be lengthy as compared to overhead systems.

### **EXPENDITURES:**

This amount of capital for the budget year 2009 may easily be spent in rebuilding a portion of a particular neighbourhood. Continuous work year after year needs to be done to avoid a situation which adversely affects the reliability indices.

Exhibit P Pg 10

### MISCELLANEOUS TRANSFORMER REPLACEMENT

TOTAL COST

\$200,000

### **PROJECT DESCRIPTION:**

Although we have some maintenance practices which flag potential problems it is difficult to ascertain the condition of a distribution transformer in a financially feasible manner. Transformers fail for several reasons, manufacturing defects, lightning strikes, power surges, overloads, accidents (i.e. vehicle). The predictability of many of these events is very difficult. We must be prepared to replace transformers when failures occur to fulfil our obligations for reliable service. We also need to be pro active and replace overloaded transformers and transformers which may be nearing end of life and have the symptoms of potential failure. Also transformers with PCB content will be addressed.

### **JUSTIFICATION:**

Our obligations to provide safe and reliable service justifies the need for transformer replacement. We as a utility will have new transformation and presumably better reliability indices.

### **EXPENDITURES:**

These costs are generally spread over the entire 2009 budget year. If we need to spend more than the budgeted amount because of circumstances beyond our control we will do so.

### CROWLAND T.S. WHOLESALE METERING POINT

### **TOTAL COST \$560,000**

### **PROJECT DESCRIPTION:**

The scope of work will include all metering equipment materials, poles and associated hardware, labour and contractor costs to establish a fully compliant 27.6KV Primary Metering Point on each of the 8 Welland Hydro Distribution Feeders.

### JUSTIFICATION:

Crowland Transformer Station is owned and operated by Hydro One. The station provides power to 3 Local Distribution Companies. Prior to the development of the Market Rules pursuant to the Electricity Act, Hydro One (formerly Ontario Hydro) was the owner and operator of all metering at the Transformer Station. Once the new Market Rules went into effect, Welland Hydro became defined as a Wholesale Market Participant and took ownership of the metering for 8 of the distribution feeders emanating from the Transformer Station.

At that time it was determined that the existing metering installation at Crowland T.S. did not meet the requirements of the Independent Market Operator and Measurement Canada. Due to complications, Welland Hydro chose to make the installation partially compliant under the Market Rules and was granted dispensation from Measurement Canada until the end of 2009, at which time the metering would be required to be upgraded to a fully compliant installation.

Hydro One has scheduled an outage for April 2009 to ascertain information regarding the existing instrument transformers. Subject to the results of this information review by Hydro One a less expensive upgrade of the metering system may be possible. The spending may be considerably downgraded, possibly by half.

### **EXPENDITURES:**

These costs have been slated for 2009 budget year, however the IESO and the OEB may change the requirements.