# RESPONSES TO INTERROGATORIES OF VULNERABLE ENERGY CONSUMERS COALITION EB-2008-0227

#### **LIST OF ATTACHMENTS**

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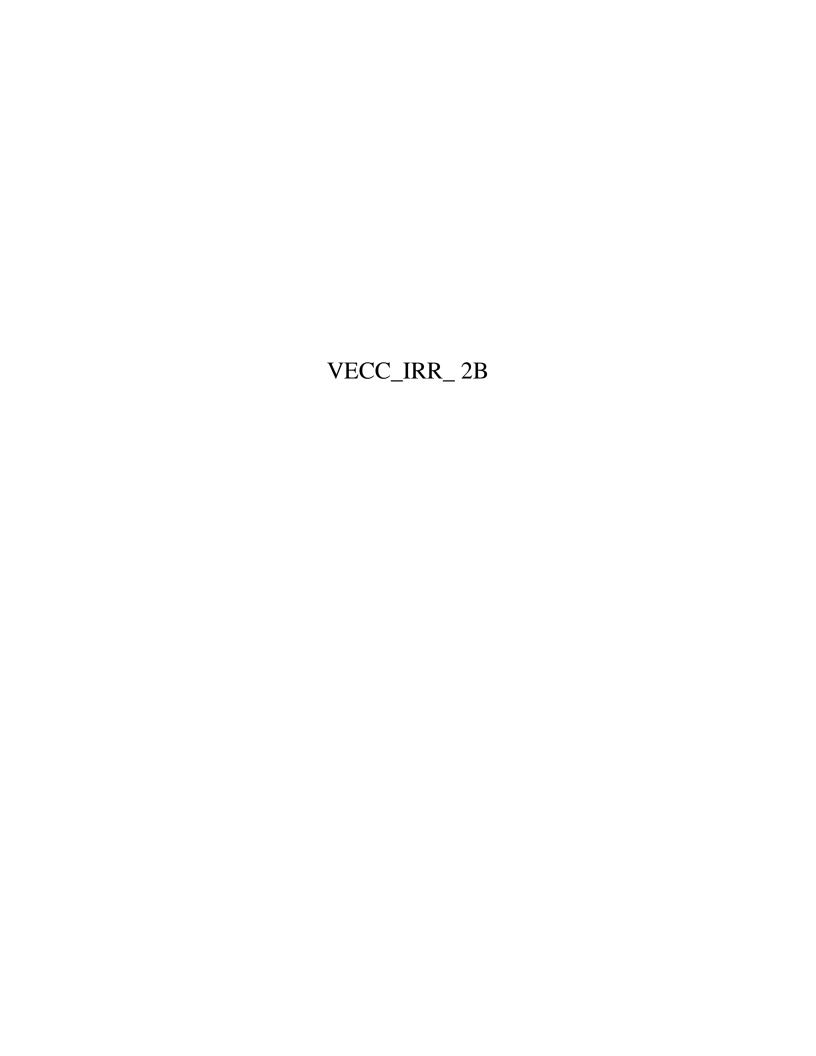
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## Reconciliation of Amounts in Audited Financial Statements and Amounts shown at Exh4/Tab2/Sch4 p6:

	WUC	Energy	City	Notes
Total Costs Allocated	8,316,667	246,285	1,647,024	(1)
Add: amounts under Maxess		422,225		(2)
Add: Use of CIS asset charge	297,096	26,640	375,935	
Add: Street Lighting Maintenance			754,707	
Amounts per financial statements	8,613,763	695,150	2,777,666	(3)

- (1) amounts per Figure 4-2-4 D
- (2) Amounts included under Energy as Maxess was a subsidiary company under the parent Energy. Audited financial statements of Energy include Maxess.
- (3) Agrees to amounts reported in the notes to audited financial statements. Amounts shown in audited financial statements are in '000's of dollars and rounded to the nearest thousand.

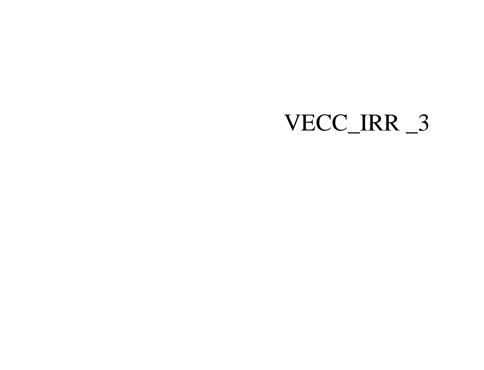


Enwin Utilities Ltd. EB-2008-0227

#### VECC IR #2B

#### The 2007 Service Schedules that support the 2007 Services is shown below, by affiliate

	WUC <u>\$'s</u>	City <u>\$'s</u>	EWE (includes Maxess) \$\frac{\$\frac{1}{2}}{2}\$
Administration	1,718,255	207,476	80,464
Corporate Communications	114,840	10,134	12,767
Customer Service and Billing	1,131,728	921,686	4,371
Employee Future Benefits	470,267	98,163	40,962
Finance	518,792	25,782	82,071
Fleet Management	387,511	4,267	2,043
Human Resources	254,949	21,665	44,788
Information Technology Support	1,153,832	114,739	258,845
Meter Reading	569,692	-	-
Purchasing and Inventory Management	195,409	15,699	14,368
Site Services	374,512	60,346	38,359
Operating Costs	6,889,787	1,479,957	579,038
Depreciation and Interest	682,042	68,930	46,792
Return on Assets	744,837	98,136	42,680
CIS asset charge	297,096	375,935	26,640
Total MSA fees for 2007	8,613,763	2,022,959	695,150



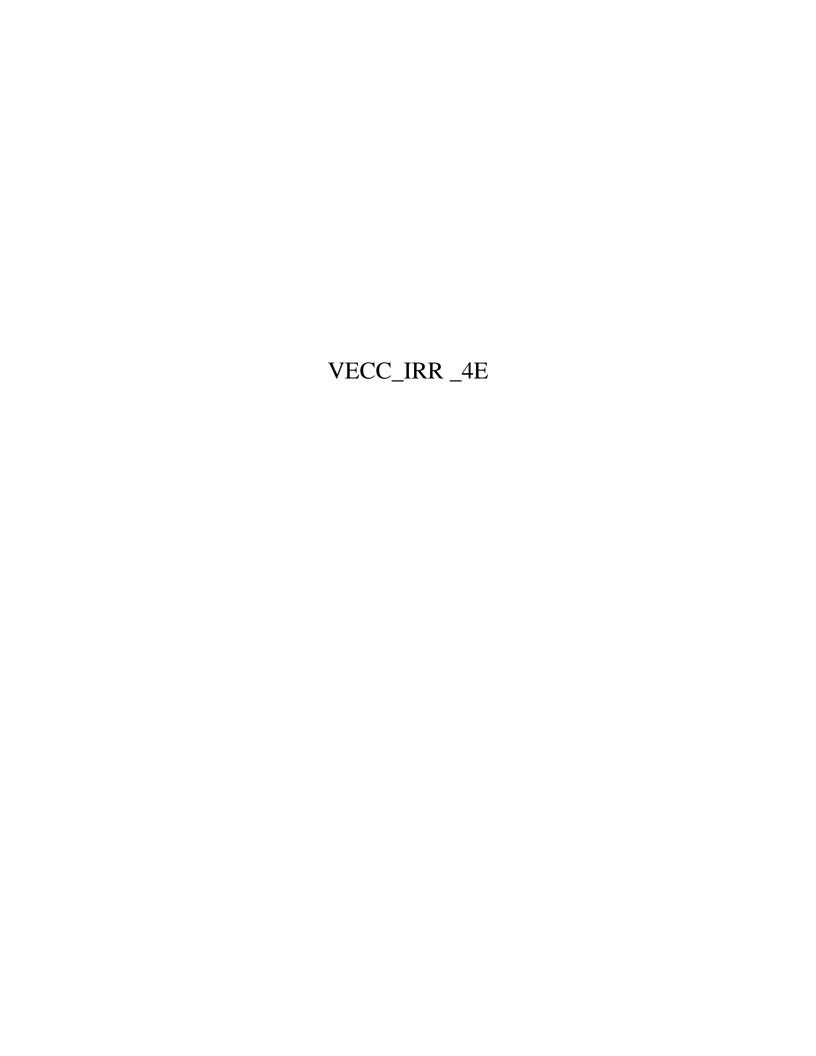
Residential - 100 kWh		<u>2008</u>	Bill			2009 Bill		<u>Impact</u>		
Residential - 100 KWII	Metric	Volume	Rate	Charge	Volume	Rate	Charge	\$	%	
Monthly Service Charge				\$8.66			\$13.45			
Distribution	kWh	100	\$0.0211	\$2.11	100	\$0.0189	\$1.89			
Sub Total Distribution				\$10.77			\$15.34	\$4.57	42.4%	
Deferral/Variance	kWh				100	\$0.0001	\$0.01			
LRAM/SSM Rate Rider	kWh				100	\$0.0003	\$0.03			
Transmission - Network	kWh	104	\$0.0051	\$0.53	104	\$0.0057	\$0.59			
Transmission - Line &	kWh	104	\$0.0039	\$0.41	104	\$0.0041	\$0.43			
Transf. Connection										
Delivery Line				\$11.71			\$16.40	\$4.69	40.1%	
Commodity	kWh	104 R	PP-summer	\$13.00	104 R	PP-summer	\$12.95			
Regulatory	kWh	104		\$0.89	104		\$0.89			
Debt Retirement	kWh	100 \$	0.007	\$0.70	100	\$ 0.007	\$0.70			
GST				\$1.31			\$1.55			
TOTAL BILL				\$27.61			\$32.49	\$4.87	17.6%	

		2008	Bill			2009 Bill		<u>Impact</u>		
Residential - 250 kWh	Metric	Volume	Rate	Charge	Volume	Rate	Charge	\$	%	
Monthly Service Charge				\$8.66			\$13.45			
Distribution	kWh	250	\$0.0211	\$5.28	250	\$0.0189	\$4.73			
Sub Total Distribution				\$13.94			\$18.18	\$4.24	30.4%	
Deferral/Variance	kWh				250	\$0.0001	\$0.03			
LRAM/SSM Rate Rider	kWh				250	\$0.0003	\$0.08			
Transmission - Network	kWh	260	\$0.0051	\$1.32	259	\$0.0057	\$1.48			
Transmission - Line & Transf. Connection	kWh	260	\$0.0039	\$1.01	259	\$0.0041	\$1.06			
Delivery Line				\$16.27			\$20.82	\$4.54	27.9%	
Commodity	kWh	260 R	PP-summer	\$13.00	259 F	RPP-summer	\$12.95			
Regulatory	kWh	260		\$1.86	259		\$1.86			
Debt Retirement	kWh	250 \$	0.007	\$1.75	250	\$ 0.007	\$1.75			
GST				\$1.64			\$1.87			
TOTAL BILL				\$34.53			\$39.24	\$4.72	13.7%	

Desidential FOO MAIL		2008	<u>Bill</u>			2009 Bill		<u>Impact</u>		
Residential - 500 kWh	Metric	Volume	Rate	Charge	Volume	Rate	Charge	\$	%	
Monthly Service Charge				\$8.66			\$13.45			
Distribution	kWh	500	\$0.0211	\$10.55	500	\$0.0189	\$9.45			
Sub Total Distribution				\$19.21			\$22.90	\$3.69	19.2%	
Deferral/Variance	kWh				500	\$0.0001	\$0.05			
LRAM/SSM Rate Rider	kWh				500	\$0.0003	\$0.15			
Transmission - Network	kWh	520	\$0.0051	\$2.65	519	\$0.0057	\$2.96			
Transmission - Line & Transf. Connection	kWh	520	\$0.0039	\$2.03	519	\$0.0041	\$2.13			
Delivery Line				\$23.89			\$28.18	\$4.30	18.0%	
Commodity	kWh	520 R	PP-summer	\$26.00	519 F	RPP-summer	\$25.95			
Regulatory	kWh	520		\$3.47	519		\$3.47			
Debt Retirement	kWh	500 \$	0.007	\$3.50	500	\$ 0.007	\$3.50			
GST				\$2.84			\$3.06			
TOTAL BILL				\$59.70			\$64.16	\$4.46	7.5%	

Residential - 750 kWh		<u>2008</u>	<u>Bill</u>			2009 Bill		<u>Impact</u>		
Kesidentiai - 750 KWII	Metric	Volume	Rate	Charge	Volume	Rate	Charge	\$	%	
Monthly Service Charge				\$8.66			\$13.45			
Distribution	kWh	750	\$0.0211	\$15.83	750	\$0.0189	\$14.18			
Sub Total Distribution				\$24.49			\$27.63	\$3.14	12.8%	
Deferral/Variance	kWh				750	\$0.0001	\$0.08			
LRAM/SSM Rate Rider	kWh				750	\$0.0003	\$0.23			
Transmission - Network	kWh	779	\$0.0051	\$3.97	778	\$0.0057	\$4.44			
Transmission - Line & Transf. Connection	kWh	779	\$0.0039	\$3.04	778	\$0.0041	\$3.19			
Delivery Line				\$31.50			\$35.55	\$4.05	12.9%	
Commodity	kWh	779 R	PP-summer	\$40.56	778 F	RPP-summer	\$40.48			
Regulatory	kWh	779		\$5.08	778		\$5.08			
Debt Retirement	kWh	750 \$	0.007	\$5.25	750	\$ 0.007	\$5.25			
GST				\$4.12			\$4.32			
TOTAL BILL				\$86.51			\$90.68	\$4.17	4.8%	

Residential - 1,000 kWh		2008	<u>Bill</u>			2009 Bill	<u>Impact</u>		
Trociaciniai 1,000 KWII	Metric	Volume	Rate	Charge	Volume	Rate	Charge	\$	%
Monthly Service Charge				\$8.66			\$13.45		
Distribution	kWh	1,000	\$0.0211	\$21.10	1,000	\$0.0189	\$18.90		
Sub Total Distribution				\$29.76			\$32.35	\$2.59	8.7%
Deferral/Variance	kWh				1,000	\$0.0001	\$0.10		
LRAM/SSM Rate Rider	kWh				1,000	\$0.0003	\$0.30		
Transmission - Network	kWh	1,039	\$0.0051	\$5.30	1,038	\$0.0057	\$5.91		
Transmission - Line & Transf. Connection	kWh	1,039	\$0.0039	\$4.05	1,038	\$0.0041	\$4.25		
Delivery Line				\$39.11			\$42.92	\$3.81	9.7%
Commodity	kWh	1,039 R	PP-summer	\$55.90	1,038 F	RPP-summer	\$55.82		
Regulatory	kWh	1,039		\$6.69	1,038		\$6.68		
Debt Retirement	kWh	1,000 \$	0.007	\$7.00	1,000	\$ 0.007	\$7.00		
GST				\$5.44			\$5.62		
TOTAL BILL				\$114.14			\$118.05	\$3.91	3.4%



		2008			2007			2006		2004	4/2005
	Service	Calls	Calls	Service	Calls	Calls	Service	Calls	Calls	Calls	Calls
	Level	Offered	Answered	Level	Offered	Answered	Level	Offered	Answered	Offered	Answered
January	76.69%	15633	15142	43.15%	16976	14869	64.82%	13038	12507	9849	9528
February	80.15%	12786	12530	45.75%	15573	13484	70.56%	10736	10434	8400	8221
March	80.37%	11537	11193	60.77%	15156	14158	<b>72.18%</b>	12937	12558	10029	9721
April	73.23%	14567	13979	76.73%	14069	13617	65.74%	13968	13442	10944	10685
May	78.99%	14348	13898	85.22%	14585	14245	60.00%	16160	15404	10402	10211
June	89.57%	13163	12974	81.52%	13805	13361	42.60%	15815	14282	9282	9158
July	79.46%	14523	13902	70.29%	14434	13692	30.01%	16364	12903	11708	11371
August	65.41%	14117	13345	64.44%	17169	16164	30.81%	18381	15176	14097	13734
September	73.56%	15017	14437	73.53%	14723	14169	47.44%	17278	15237	13786	13327
October	75.80%	14941	14377	76.78%	15921	15491	40.54%	17255	14930	11831	11348
November	79.09%	11997	11699	73.07%	15400	14694	49.35%	15999	14259	13138	12392.5
December											
TOTAL	77.49%	152629	147476	68.30%	167811	157944	52.19%	167931	151132	123464	119694
Lost Calls	3.38%	5153		5.88%	9867		 10.00%	16799		3.05%	3770
			% increase/		•	-					•
			decrease								
	YTD Calls	YTD Calls	in Calls								
	Off'd	Ans'd	Ans'd								
IIICIEase/Deciease											

in volume from 2006 to 2008

in volume from 2007 to

2008 Change in Service

Level

-15302

-15182

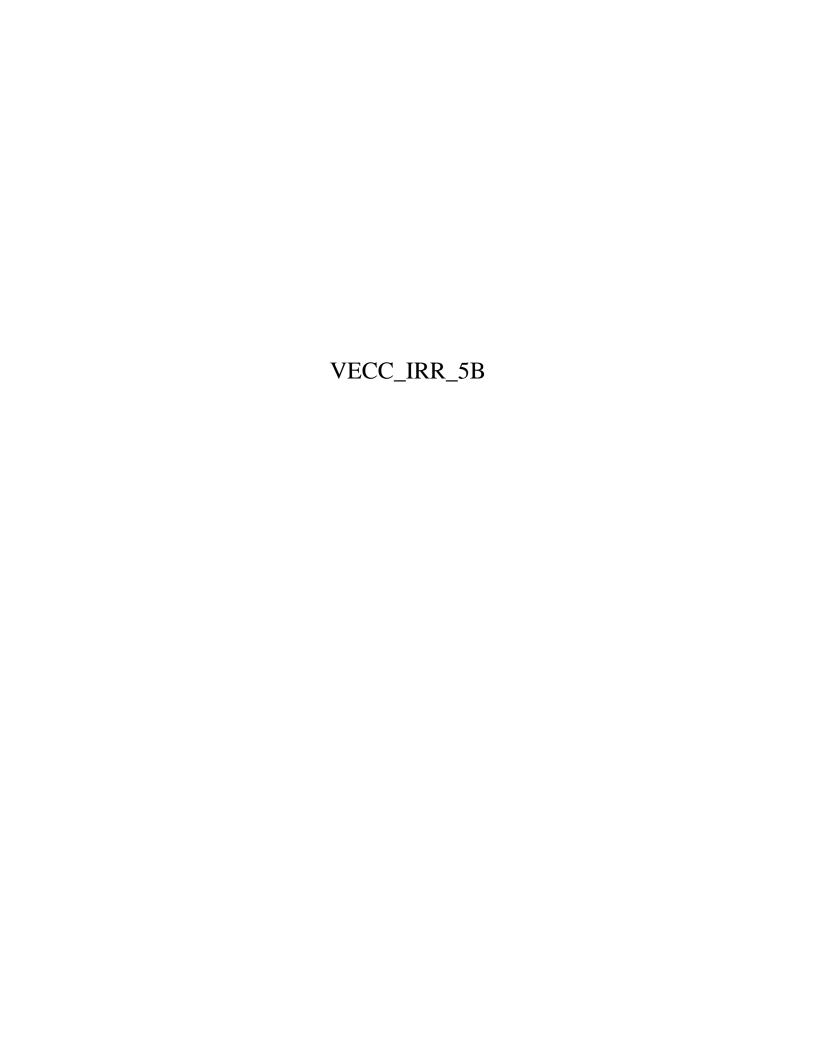
9.20%

-3656

-10468

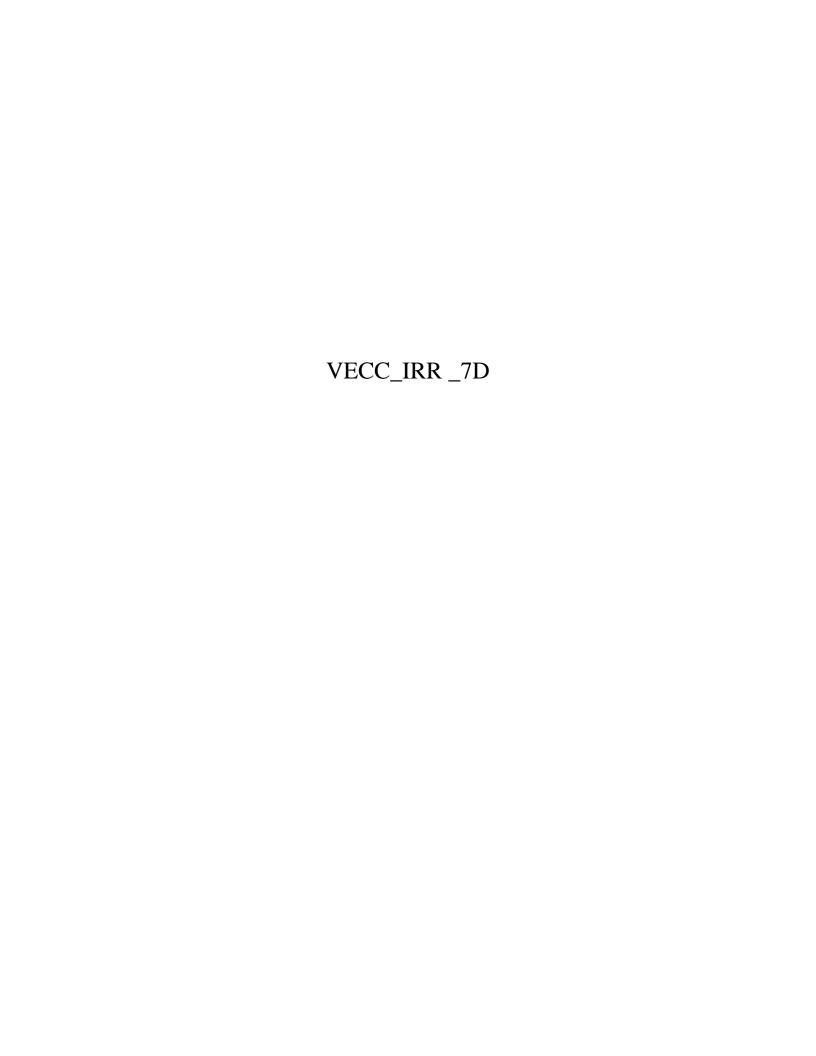
-2.48%

-7.10%



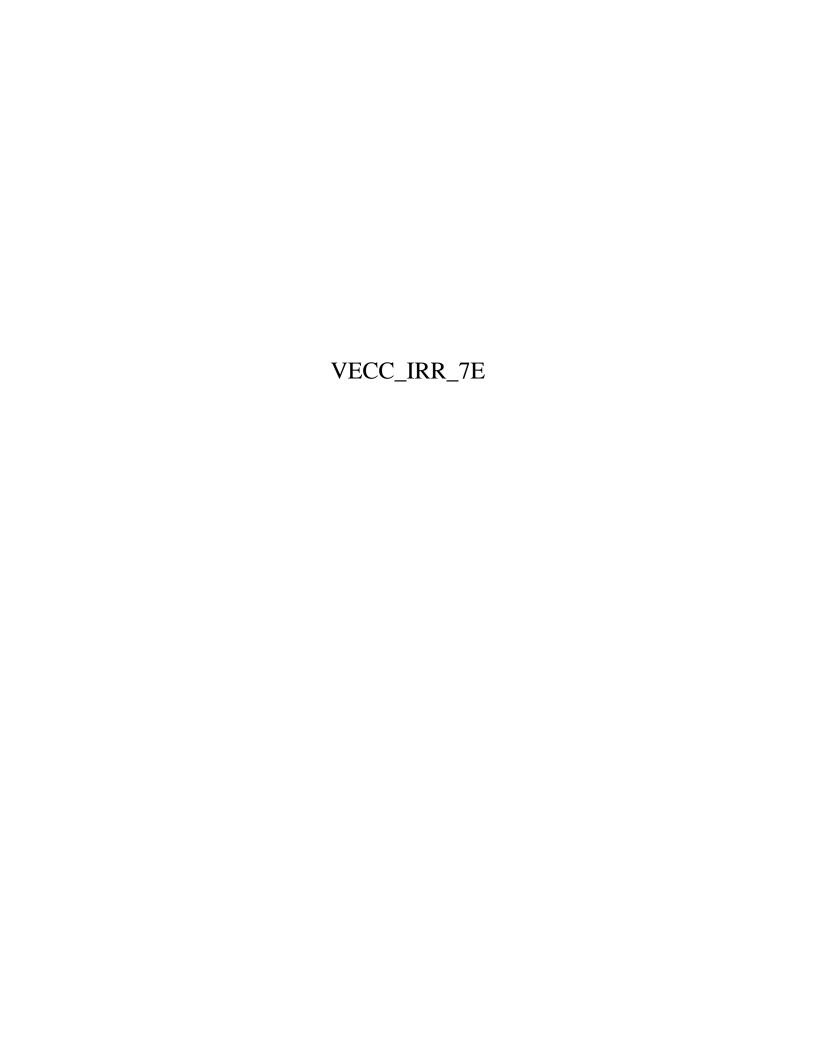
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	Actual	Actual	Actual	Bridge	Test	
Description	Additions	Additions	Additions			Average over 5
	2005	2006	2007	2008	2009	years
Externally Driven	1,894,124	1.541.160	1,316,077	2,489,223	2,876,747	2,023,466
New Services	1,752,389	1,459,259	990,227	2,429,849	2,424,867	1,811,318
IESO Wholesale Meters	141,736	81,901	325,850	59,374	451,880	212,148
Operations Sustainability	5,070,032	4,469,741	5,327,625	7,292,656	6,788,648	5,789,740
4kV Voltage Conversion Program	3,970,099	3,909,260	4,693,458	5,363,204	4,938,648	4,574,934
27.6kV Pole Replacement Program	60,858	65,357	17,463	50,000	850,000	208,736
Subdivision Re-Cabling			0	684,300	400,000	216,860
Emergency Replacement Program PCB Contaminated Transformer Replacement Program	817,783	294,848	402,825	235,000	235,000	397,091
Manhole Reconstruction/Reinforcement Program		94,058 30,302	19,946 0	32,000 87,708	200,000	29,201 63,602
Replacement of End-of-Life Equipment on Customer Property		30,302	0	651,944	200,000	130,389
Other Distribution Plant	221,290	75,916	193,934	188,500	165,000	168,928
Operations Enhancement	614,745	106,960	592,224	582,378	603,675	499,996
Padmounted Switchgear Replacements	014,743	0.900	0	107,240	150,000	51,448
Pole-Top Recloser Program	543,347	0	372,067	0	0	183,083
Single-Phase Line Protection	24,077	13,507	0	15,000	15,000	13,517
SCADA Improvements	47,320	5,500	220,157	104,711	272,175	129,973
Transformer Station Upgrades	,	87,953	0	355,427	166,500	121,976
Operations:Total	7,578,901	6,117,861	7,235,927	10,364,257	10,269,070	8,313,203
Suște nability		1:1:1:1:1:1:	398,820	1,079,724	1,055,205	506,750
Information Technology	0	0	86,806	291,924	490,655	173,877
Site Services	0	0	215,779	604,000	439,700	251,896
Fleet Support	0	0	14,634	27,500	67,000	21,827
Other	0	0	81,601	156,300	57,850	59,150
Enhancements				1,161,370		
Customer Service	0	0	0	679,925	659,160	267,817
Fleet Operations	0	0	0	181,445	0	36,289
Financial Reporting Software	0	0	0	300,000	0	60,000
ERP: Systems Comprehensive ERP	0	0	0	0	<b>7,250,445</b> 7,250,445	<b>1,450,089</b> 1,450,089
Administration: Total:			398,820	2,241,094	8,964,810	2,320,945
PEAKID'T PATAI	7.570.001	0 447 004	'	40.000.054	40.0001620	40,004,440
GRAND TOTAL	7,578,901	6,117,861	7,634,747	12,605,351	19,233,880	10,634,148



# Tangible Benefits

Business Process	Value Drivers		One	Tim	ne	Annual			
business Process	value brivers	C	onservative		Likely	С	onservative		Likely
Customer Information	Improved Customer Service Productivity			Г		\$	202,800	\$	405,600
System	Subtotal					\$	202,800	\$	405,600
Halatanana O Asaat	Reduced Inventory Levels (One-time)	\$	58,760	\$	88,140				
Maintenance & Asset	Reduced Inventory Carrying Costs ( Annual)				-	\$	4,113	\$	6,170
Management	Subtotal	\$	58,760	\$	88,140	\$	4,113	\$	6,170
	Reduced Cost of Direct Material Purchases					\$	720,000	S	1,200,000
Procurement	Improved Procurement Efficiency					S	13,838	_	27,675
	Subtotal					\$	733,838	\$	1,227,675
Finance	Productivity Improvements due to Integrated Financial Reporting and Analytics					s	26,250	s	54,000
	Subtotal					\$	26,250	\$	54,000
HCM / Work	Improved Field Service Productivity					\$	441,000	S	931,000
Management	Subtotal					\$	441,000	\$	931,000
	Reduced IT Support Costs & Application Development Cost			Г		\$	150,000	\$	300,000
Information Technology	Reduced Legacy Software Maintanence Costs					s	500,000	\$	500,000
(Integration)	Avoided Legacy Software Upgrade Costs	\$	2,300,000	\$	2,700,000				
	Subtotal	\$	2,300,000	\$	2,700,000	\$	650,000	\$	800,000
TOTAL		\$	2,358,760	\$	2,788,140	\$	2,058,001	S	3,424,445



Enwin Utilities Ltd. EB-2008-0227

VECC IR #7E

## ERP Forecast of Revenue Requirement From 2009 - 2013

#### **Distribution Revenue Requirement:**

2009	-\$	523,834
2010	\$	344,565
2011	\$	2,842,679
2012	\$	5,179,088
2013	\$	5,092,142

Total \$12,934,639

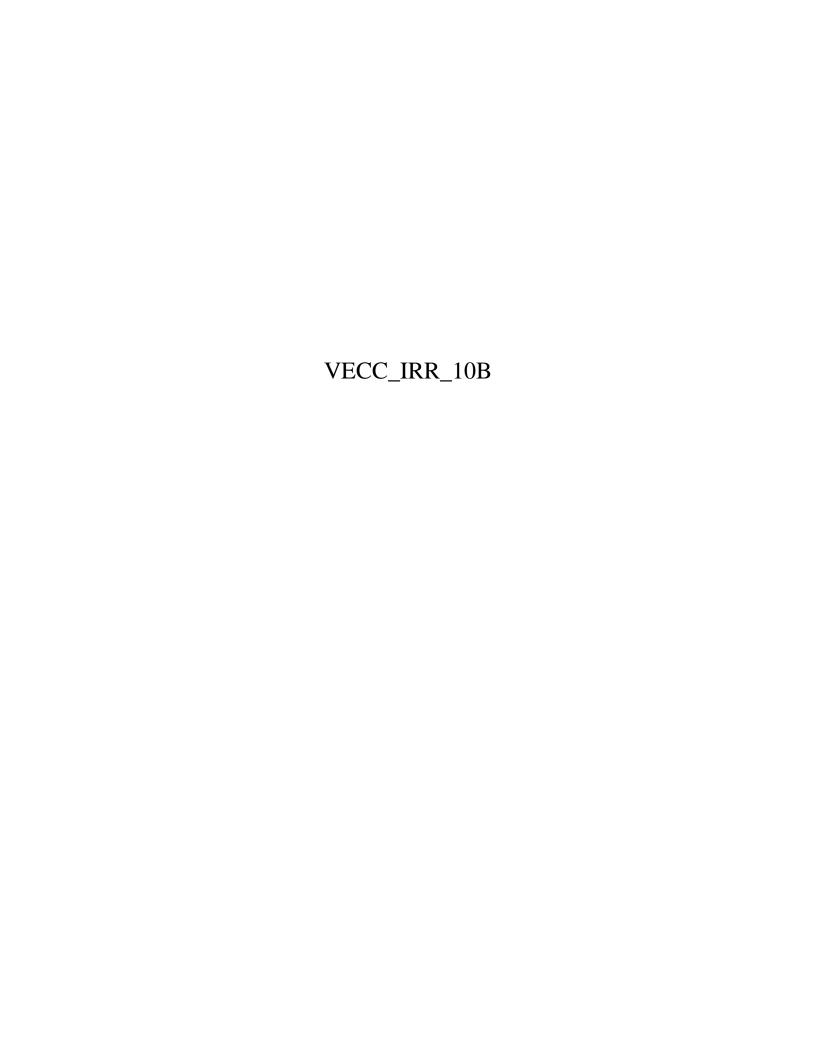
,	Year end Dec 31, 2009	Calculation
ERP Expenses Incremental Operating Expense Depreciation Expense	130,000 525,000 655,000	В
Caculated Return on Rate Base ERP Fixed Asset Net Book Value Net Fixed Assets (average of ERP Fixed Assets	6,725,445	<b>=</b> D
opening and closing 2009 NBV) Working Capital Allowance Total Rate Base	3,362,723 19,500 3,382,223	<u>E=D/2</u> F=A*15% G=E+F
Long Term Debt Costs - Weighted Debt rate Short Term Debt Costs Return on Equity Return on Rate Base	6.77% 128,227 4.47% 6,047 8.57% 115,943 250,217	I=G*4%*5.5% _ J=G*40%*8.39%
Revenue Requirement before PILs	905,217	L=C+K
Calculation of Income for PILs purposes Incremental Operating Expense Depreciation Expense Interest Expense Income for PILs purposes	130,000 525,000 134,274 115,943	
Grossed up PILs		O= see below
Revenue Requirement before PILs Grossed up PILS 2009 Revenue Requirement for ERP	905,217 - 1,429,051 - 523,834	P=L _ Q=O _ R=P+Q
Income Tax Net Income Amortization CCA = Class 50 (55%) Computer Hardware CCA = Class 12 (100%) Computer Software Change in Taxable Income Revised Taxable Income Tax Rate Income Taxes Payable	115,943 525,000 - 63,739 - 3,509,334 - 2,932,130 33.00% - 967,603	
Ontario Capital tax Computer Hardware Computer Software Rate Base Less: Exemption Deemed Taxable Capital Ontario Capital Tax Rate Net OCT Amount	226,778 6,498,667 6,725,445 0 6,725,445 0.23%	
Change in Income Taxes Payable Change in OCT PILs	PILs payable Gross Up - 967,603 33.00% 15,132 - 952,471 0	Grossed up PILs - 1,444,183
2009 Fixed Assets and Depreciation Fixed Asset Additions	231,778 Computer 8 7,018,667 Computer 9 7,250,445	
Depreciation	5,000 Computer 5 520,000 Computer 5 525,000	
Closing Fixed Assets	226,778 Computer 8 6,498,667 Computer 9 6,725,445	
2009 Capital Cost Allowance Additions CCA in year UCC Dec 31/09	231,778 CCA Class - 63,739 168,039	50 (55%) Computer Hardware
Additions CCA in year UCC Dec 31/09	7,018,667 CCA Class - 3,509,334 3,509,334	12 (100%) Computer Software

ERP Expenses	Year end Dec 31, 2010	Calculation
Incremental Operating Expense Depreciation Expense	2,329,022 2,329,022	A B C=A+B
Caculated Return on Rate Base ERP Fixed Asset Net Book Value Net Fixed Assets (average of ERP Fixed Assets opening and closing 2010 NBV) Working Capital Allowance	13,185,756 9,955,600	D <u>E=D/2</u> F=A*15%
Total Rate Base  Long Term Debt Costs - Weighted Debt rate Short Term Debt Costs Return on Equity Return on Rate Base	9,955,600 6.77% 377,437 4.47% 17,801 8.57% 341,278 736,515	G=E+F  H=G*56%*5.5% I=G*4%*5.5% J=G*40%*8.39% K=H+I+J
Revenue Requirement before PILs	3,065,538	L=C+K
Calculation of Income for PILs purposes Incremental Operating Expense Depreciation Expense Interest Expense Income for PILs purposes  Grossed up PILs Revenue Requirement before PILs	2,329,022 395,237 341,278	A B M=H+I N=L-A-B-M O= see below P=L
Grossed up PILS 2010 Revenue Requirement for ERP	-2,720,972 344,565	Q=O R=P+Q
Income Tax Net Income Amortization CCA = Class 50 (55%) Computer Hardware CCA = Class 12 (100%) Computer Software Change in Taxable Income Revised Taxable Income Tax Rate Income Taxes Payable	341,278 2,329,022 - 3,860,267 - 4,394,667 - 5,584,633 33.00% - 1,842,929	
Ontario Capital tax Computer Hardware Computer Software Rate Base Less: Exemption Deemed Taxable Capital Ontario Capital Tax Rate Net OCT Amount	180,422 13,005,333 13,185,756 0 13,185,756 0.23% 29,668	
Change in Income Taxes Payable Change in OCT PILs	PILs payable Gross Up - 1,842,929 33.00% - 29,668 - 1,813,261 0	Grossed up PILs -2,750,640.17 29,668 - 2,720,972
2010 Fixed Assets and Depreciation Opening Net Fixed Assets Fixed Asset Additions	226,778 Computer H- 6,498,667 Computer St Computer H- 8,789,333 Computer St 15,514,778	oftware ardware
Depreciation	46,356 Computer Ha 2,282,667 Computer So 2,329,022	
Closing Fixed Assets	180,422 Computer H 13,005,333 Computer So 13,185,756	
2010 Capital Cost Allowance UCC Jan 1/10 Additions CCA in year UCC Dec 31/10	7,018,667 - CCA Class 5 - 3,860,267 - 3,158,400	0 (55%) Computer Hardware
UCC Jan 1/10 Additions CCA in year UCC Dec 31/10	8,789,333 CCA Class 1 - 4,394,667 4,394,667	2 (100%) Computer Software

EDD Everyore	Year end Dec 31,	2011	Calculation
ERP Expenses Incremental Operating Expense Depreciation Expense		3,207,956 3,207,956	A B C=A+B
Caculated Return on Rate Base ERP Fixed Asset Net Book Value	9,977,800		D
Net Fixed Assets (average of ERP Fixed Assets opening and closing 2011 NBV) Working Capital Allowance Total Rate Base	11,581,778 - 11,581,778		<u>E=D/2</u> F=A*15% G=E+F
Long Term Debt Costs - Weighted Debt rate Short Term Debt Costs Return on Equity Return on Rate Base	6.77% 4.47% 8.57%	20,708	H=G*56%*5.5% I=G*4%*5.5% J=G*40%*8.39% K=H+I+J
Revenue Requirement before PILs		4,064,776	L=C+K
Calculation of Income for PILs purposes Incremental Operating Expense Depreciation Expense Interest Expense Income for PILs purposes		3,207,956 459,797 397,023	A B M=H+I N=L-A-B-M
Grossed up PILs			O= see below
Revenue Requirement before PILS Grossed up PILS 2011 Revenue Requirement for ERP		4,064,776 -1,222,097 2,842,679	P=L Q=O R=P+Q
Income Tax Net Income Amortization CCA = Class 50 (55%) Computer Hardware CCA = Class 12 (100%) Computer Software	397,023 3,207,956 - 1,737,120 - 4,394,667		
Change in Taxable Income Revised Taxable Income Tax Rate Income Taxes Payable	- 2,526,808 33.00% - 833,847	- = -	
Ontario Capital tax Computer Hardware Computer Software Rate Base Less: Exemption Deemed Taxable Capital	134,067 9,843,733 9,977,800 0 9,977,800		
Ontario Capital Tax Rate Net OCT Amount	0.23% 22,450	- -	
Change in Income Taxes Payable Change in OCT PILs	PILs payable - 833,847 - 22,450 - 811,396	Gross Up 33.00%	Grossed up PILs -1,244,547.04
2011 Fixed Assets and Depreciation Opening Net Fixed Assets		Computer Har	
Fixed Asset Additions	13,185,756	Computer Har Computer Soft	dware
Depreciation		Computer Har Computer Sof	
Closing Fixed Assets		Computer Har Computer Sof	
2011 Capital Cost Allowance UCC Jan 1/11 Additions CCA in year UCC Dec 31/11	3,158,400 - - 1,737,120 1,421,280	CCA Class 50	(55%) Computer Hardware
UCC Jan 1/11 Additions CCA in year UCC Dec 31/11	4,394,667 - 4,394,667	CCA Class 12 -	(100%) Computer Software

	Year end Dec 31, 201	2	Calculation
ERP Expenses Incremental Operating Expense Depreciation Expense		207,956	A B C=A+B
Caculated Return on Rate Base ERP Fixed Asset Net Book Value Net Fixed Assets (average of ERP Fixed Assets opening and closing 2012 NBV) Working Capital Allowance Total Rate Base	6,769,845 8,373,822 - 8,373,822		D <u>E=D/2</u> F=A*15% G=E+F
Long Term Debt Costs - Weighted Debt rate Short Term Debt Costs Return on Equity Return on Rate Base	4.47% 8.57%	14,972 287,055	H=G*56%*5.5% I=G*4%*5.5% J=G*40%*8.39% K=H+I+J
Revenue Requirement before PILs	3,8	827,451	L=C+K
Calculation of Income for PILs purposes Incremental Operating Expense Depreciation Expense Interest Expense Income for PILs purposes Grossed up PILs		207,956 332,441 287,055	A B M=H+I N=L-A-B-M O= see below
Revenue Requirement before PILs Grossed up PILS 2012 Revenue Requirement for ERP	_1,	351,637	P=L Q=O R=P+Q
Income Tax Net Income Amortization CCA = Class 50 (55%) Computer Hardware CCA = Class 12 (100%) Computer Software Change in Taxable Income Revised Taxable Income Tax Rate Income Taxes Payable	287,055 3,207,956 - 781,704 - 2,713,306 33.00% 895,391		
Ontario Capital tax Computer Hardware Computer Software Rate Base Less: Exemption Deemed Taxable Capital Ontario Capital Tax Rate Net OCT Amount	87,711 6,682,133 6,769,845 0 6,769,845 0,23% 15,232		
Change in Income Taxes Payable Change in OCT PILs	PILs payable Gro 895,391 15,232 910,623	33.00%	Grossed up PILs 1,336,404.54 15,232 1,351,637
2012 Fixed Assets and Depreciation Opening Net Fixed Assets Fixed Asset Additions	Cor	mputer Hardv mputer Softw mputer Hardv mputer Softw	are vare
Depreciation	46,356 Cor 3,161,600 Cor 3,207,956	mputer Hardv mputer Softw	
Closing Fixed Assets	87,711 Cor 6,682,133 Cor 6,769,845	mputer Hardv mputer Softw	
2012 Capital Cost Allowance UCC Jan 1/12 Additions CCA in year UCC Dec 31/12	1,421,280 - CC. - 781,704 639,576	:A Class 50 (5	55%) Computer Hardware
UCC Jan 1/12 Additions CCA in year UCC Dec 31/12	- cc.	:A Class 12 (1	100%) Computer Software

EDD Francisco	Year end Dec 31, 2013	Calculation
ERP Expenses Incremental Operating Expense Depreciation Expense		7,956 B 7,956 C=A+B
Caculated Return on Rate Base ERP Fixed Asset Net Book Value	3,561,889	D
Net Fixed Assets (average of ERP Fixed Assets opening and closing 2013 NBV) Working Capital Allowance Total Rate Base	5,165,867 - 5,165,867	<u>E=D/2</u> F=A*15% G=E+F
Long Term Debt Costs - Weighted Debt rate Short Term Debt Costs Return on Equity Return on Rate Base	4.47% S 8.57% 177	5,848 H=G*56%*5.5% 3,237 I=G*49%*5.5% 7,086 J=G*40%*8.39% 2,171 K=H+I+J
Revenue Requirement before PILs	3,590	),126 L=C+K
Calculation of Income for PILs purposes Incremental Operating Expense Depreciation Expense Interest Expense Income for PILs purposes	205	- A 7,956 B 5,085 M=H+I 7,086 N=L-A-B-M
Grossed up PILs		O= see below
Revenue Requirement before PILs Grossed up PILS 2013 Revenue Requirement for ERP	1,502	0,126 P=L 2,015 Q=O 2,142 R=P+Q
Income Tax Net Income Amortization CCA = Class 50 (55%) Computer Hardware CCA = Class 12 (100%) Computer Software Change in Taxable Income Revised Taxable Income Tax Rate Income Taxes Payable	177,086 3,207,956 - 351,767 - 3,033,275 33.00% 1,000,981	
Ontario Capital tax Computer Hardware Computer Software Rate Base Less: Exemption Deemed Taxable Capital Ontario Capital Tax Rate Net OCT Amount	41,356 3,520,533 3,561,889 0 3,561,889 0.23% 8,014	
Change in Income Taxes Payable Change in OCT PILs	PILs payable Gross U 1,000,981 33 8,014 1,008,995	Jp Grossed up PILs 1,494,000.97 8,014 1,502,015
2013 Fixed Assets and Depreciation Opening Net Fixed Assets Fixed Asset Additions		
Depreciation	46,356 Comput 3,161,600 Comput 3,207,956	
Closing Fixed Assets	41,356 Comput 3,520,533 Comput 3,561,889	
2013 Capital Cost Allowance UCC Jan 1/13 Additions CCA in year UCC Dec 31/13	639,576 - CCA Ck - 351,767 287,809	ass 50 (55%) Computer Hardware
UCC Jan 1/13 Additions CCA in year UCC Dec 31/13	- CCA CI:	ass 12 (100%) Computer Software

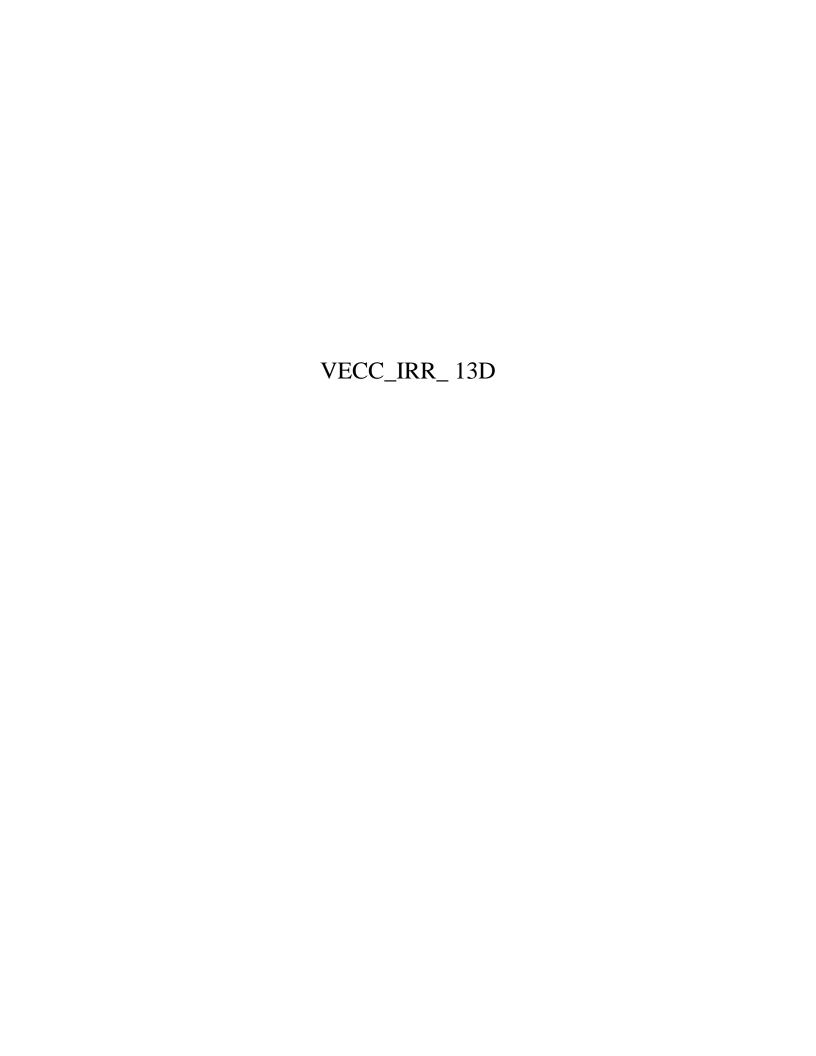


### Enwin Utilities Ltd. EB-2008-0227

#### VECC IR #10B

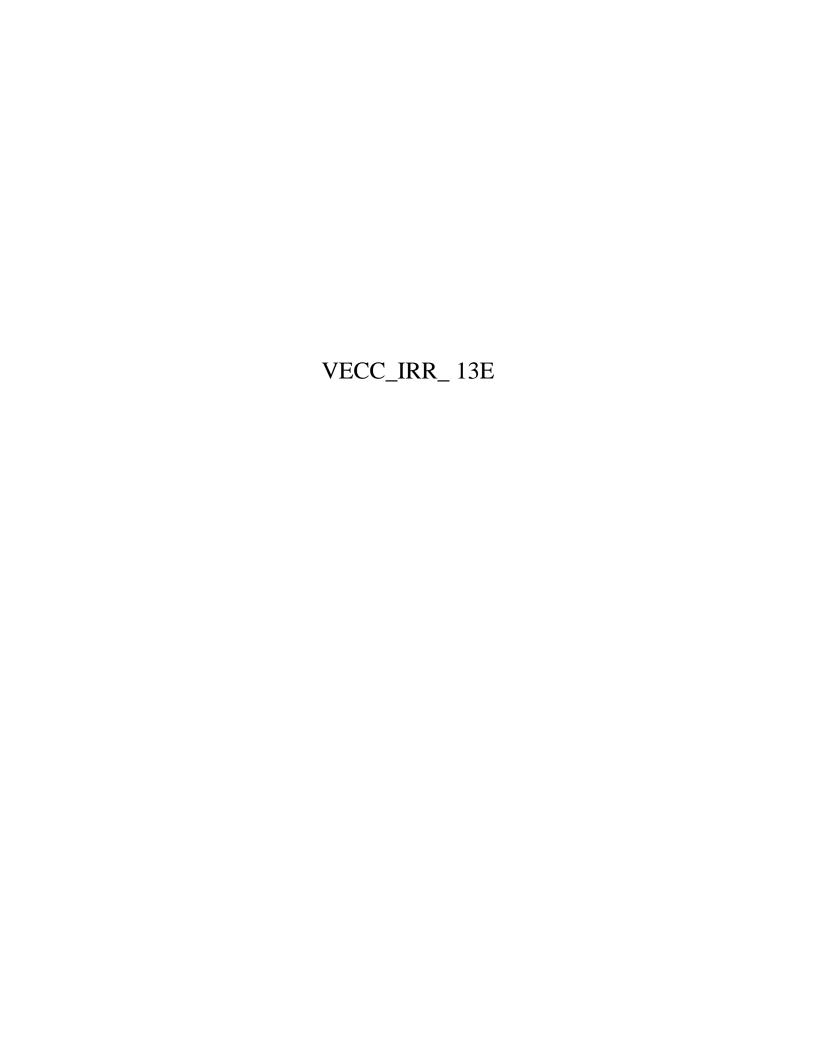
Breakdown of transformer allowance for 2008 and 2009 by customer class:

	<b>Transformer Own</b>	ership Allowances
Customer Class	2008	2009
Residential	-	-
General Service Less Than 50 kW	\$231	\$231
General Service 50 - 4,999 kW	\$568,558	\$558,323
General Service 3,000 to 4,999 kW - Intermediate Use	\$84,088	\$85,097
Large Use - Regular	\$441,602	\$350,632
Large Use - 3TS	\$429,176	\$415,443
Large Use - Ford Annex	-	-
Unmetered Scattered Load	-	-
Back-up/Standby Power	-	-
Sentinel Lighting	-	-
Street Lighting	-	-
Total Transformer Allowances	\$1,523,655	\$1,409,726

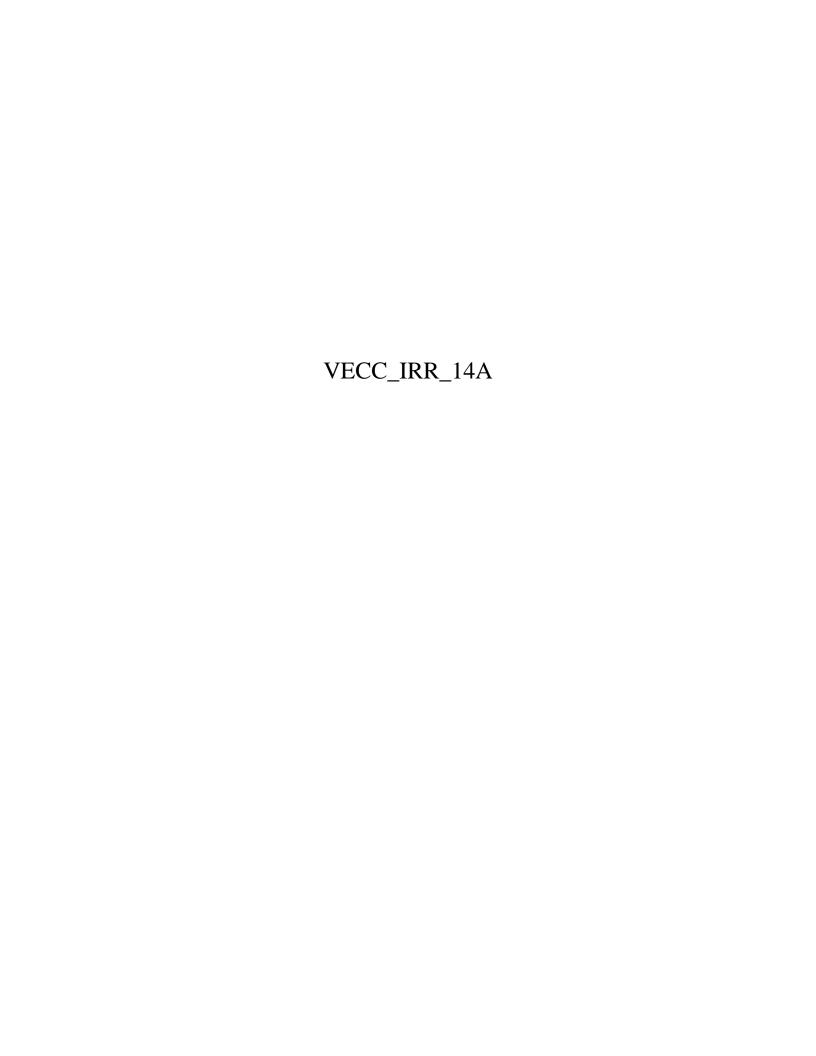


_	ree Day	′ I	<b>Customer Connections</b>									
Date	HDD	CDD	Res.	GS<50	GS>50	Str. L	Sen. L	USL	Int.	LU (Reg)	LU (3TS)	LU (FA)
Jan-03	759.2	0	72,986	7,096	1,185	22,445	827	662	3	7	3	1
Feb-03	656.2	0	73,093	7,090	1,182	22,472	826	666	3	7	3	1
Mar-03	524.1	0	73,123	7,084	1,182	22,517	823	665	3	7	3	1
Apr-03	303.3	2.7	73,055	7,082	1,180	22,518	813	666	3	7	3	1
May-03	147.6	0.2	73,136		1,185	22,553	809	665	3	7	3	1
Jun-03	30.3	64.2	73,166	7,073	1,184	22,553	807	665	3	6	3	1
Jul-03	0	144.6	73,227	7,068	1,179	22,582	805	693	3	7	3	1
Aug-03	0	143.1	73,422	7,053	1,181	22,610	805	693	3	7	3	1
Sep-03	50.3	37.6	73,607	7,070	1,188	22,620	805	693	3	7	3	1
Oct-03	225.6	1	73,731	7,075	1,191	22,697	799	693	3	7	3	1
Nov-03	338.8	0	73,884	7,069	1,193	22,770	797	693	3	7	3	1
Dec-03	541.8	0	74,013	7,075	1,191	22,807	791	698	3	7	3	1
Jan-04	762.9	0	74,161	7,090	1,189	22,857	791	701	3	7	3	1
Feb-04	579.4	0	74,273	7,087	1,188	22,902	791	702	3	7	3	1
Mar-04	429.3	0	74,320	7,069	1,188	22,902	786	701	3	7	3	1
Apr-04	251.7	4.4	74,287	7,069	1,187	22,902	786	703	3	6	3	1
May-04	101.6	28.1	74,348	7,065	1,184	23,029	782	705	3	6	3	1
Jun-04	21.4	62	74,341	7,057	1,183	23,029	774	707	3	6	3	1
Jul-04	2.2	122.4	74,451	7,056	1,186	23,029	774	698	3	6	3	1
Aug-04	6.1	74.2	74,578	7,121	1,192	23,042	773	707	3	6	3	1
Sep-04	23	59.7	74,787	7,123	1,186	23,042	776	701	3	6	3	1
Oct-04	190.9	0.5	74,927	7,109	1,189	23,042	774	706	3	6	3	1
Nov-04	354	0	75,268	7,132	1,192	23,042	774	706	3	6	3	1
Dec-04	593.5	0	75,404	7,140	1,195	23,057	775	706	3	6	3	1
Jan-05	700.4	0	75,484	7,138	1,193	23,097	774	707	3	6	3	1
Feb-05	572	0	75,544	7,134	1,193	23,172	775	717	3	6	3	1
Mar-05	545.3	0	75,512	7,139	1,193	23,172	775	724	3	6	3	1
Apr-05	242.5	1.4	75,462	7,135	1,187	23,211	776	734	3	6	3	1
May-05	143.4	5.7	75,482	7,123	1,185	23,211	776	763	3	6	3	1
Jun-05	4.4	166.9	75,476	7,125	1,178	23,232	774	767	3	6	3	1
Jul-05	0	194.7	75,515	7,123	1,177	23,232	774	770	3	6	3	1
Aug-05	0.1	185.5	75,605	7,111	1,174	23,232	774	778	3	6	3	1
Sep-05	15.3	82.2	75,785		1,179	23,226				6	3	1
Oct-05	182.8	19	75,898		1,179	23,260		789	3	6	3	1
Nov-05	346.2	0	76,040	7,151	1,182	23,260	774	797	3	6	3	1
Dec-05	659.7	0	76,131	7,162	1,187	23,260		806	3	6	3	1
Jan-06	494.7	0	76,198		1,185	23,327	771	813	3	6	3	1
Feb-06	538	0	76,222	7,175	1,180	23,327	771	817	3	6	3	1
Mar-06	461.4	0	76,237	7,162	1,182	23,364	771	817	3	6	3	1
Apr-06	219.5	1.1	76,149	7,145	1,182	23,364	778	817	3	6	3	1

_	ree Day		<b>Customer Connections</b>									
Date	HDD	CDD	Res.	GS<50	GS>50	Str. L	Sen. L	USL	Int.	LU (Reg)	LU (3TS)	LU (FA)
<b>May-06</b>	105.9	40.6	76,092	7,135	1,181	23,369	777	817	3	6	3	1
Jun-06	8.8	85.7	76,137	7,133	1,178	23,369	777	819	3	6	3	1
Jul-06	0	197.4	76,194	7,118	1,180	23,372	777	818	3	6	3	1
Aug-06	0	147.4	76,223	7,125	1,178	23,372	777	850	3	6	3	1
Sep-06	52.1	22.3	76,326	7,120	1,176	23,372	777	866	3	6	3	1
Oct-06	251.3	2.3	76,432	7,128	1,176	23,372	776	869	3	6	3	1
Nov-06	356.8	0	76,509	7,129	1,178	23,372	775	869	3	6	3	1
Dec-06	460.4	0	76,552	7,125	1,176	23,325	786	873	3	6	3	1
Jan-07	602.4	0	76,545	7,131	1,180	23,339	786	876	3	6	3	1
Feb-07	706.1	0	76,550	7,134	1,181	23,339	786	875	3	6	3	1
Mar-07	429.3	0.2	76,500	7,118	1,178	23,339	784	884	3	6	3	1
Apr-07	285.2	0.9	76,384	7,114	1,178	23,339	777	885	3	6	3	1
May-07	87.2	46	76,303	7,088	1,179	23,352	777	881	3	6	3	1
Jun-07	8.1	132.2	76,296	7,083	1,181	23,353	775	887	3	6	3	1
Jul-07	1.3	148.2	76,261	7,073	1,179	23,354	773	885	3	6	3	1
Aug-07	4.4	167.4	76,320	7,064	1,180	23,354	768	885	3	6	3	1
Sep-07	25.4	76.4	76,388	7,063	1,181	23,426	762	886	3	6	3	1
Oct-07	111.2	42.3	76,392	7,058	1,184	23,362	761	886	3	6	3	1
Nov-07	400.3	0	76,534	7,066	1,183	23,383	760	886	3	6	3	1
Dec-07	595	0	76,577	7,079	1,183	23,392	760	889	3	6	3	1



2004 Weather Norm	2004 Weather Normal Average Use Per Customer From Hydro One Analysis for Cost Allocation Informational Filing											
	Α	В	C = A/B	D	E	F = E / D	G = F / C					
Class	H1 Weather Actual	Actual Retail	Implied Loss				H1 NAC (not uplifted)					
Residential	669,426,631	646,622,517	1.0353	75,107	686,495,885	9,140	8,829					
GS < 50	254,153,417	245,796,882	1.0340	7,045	257,496,841	36,550	35,349					
GS > 50	1,109,531,267	1,065,556,429	1.0413	1,260	1,115,727,167	885,498	850,402					
Intermediate	97,833,035	93,982,969	1.0410	5	99,340,587	19,868,117	19,086,239					
Large Use - Regular	480,299,435	474,416,567	1.0124	6	482,643,833	80,440,639	79,455,375					
Large Use - 3TS	527,207,158	520,153,212	1.0136	3	527,207,158	175,735,719	173,384,404					
Large Use - FA	83,013,349	81,825,128	1.0145	1	83,013,349	83,013,349	81,825,128					
Street Light	17,066,574	16,529,690	1.0325	23,042	17,066,574	741	717					
Sentinel Light	1,109,932	1,128,292	0.9837	1,517	1,109,932	732	744					
USL	4,764,224	4,520,328	1.0540	708	4,764,224	6,729	6,385					



2007 and 2008 YTD Consumption and Degree Days ENWIN												
	HDD		CDD		Res kWh		GS<50		GS>50			
							kWh		kWh			
	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008		
January	602	611	0	0	57,722,142	56,777,877	20,954,327	20,691,711	93,006,429	91,795,292		
February	706	629	0	0	53,592,512	52,505,292	19,933,179	19,837,255	91,584,477	88,844,241		
March	429	542	0.2	0	50,959,667	51,142,931	20,083,430	19,898,067	92,328,871	87,276,568		
April	285	224	0.9	1.3	43,808,787	41,733,841	18,066,632	17,778,512	81,160,134	79,807,586		
May	87.2	143	46	11.6	47,087,060	42,660,873	19,139,890	17,922,134	85,319,699	77,333,160		
June	8.1	3.2	132	124	62,798,755	46,979,812	21,070,245	15,749,061	89,089,245	75,761,591		
July	1.3	0.3	148	189	71,179,275	71,051,683	22,551,621	22,010,289	88,690,129	86,568,586		
August	4.4	0.9	167	145	72,308,917	67,413,272	22,425,872	21,595,306	93,411,851	86,160,017		
September	25.4	12.2	76.4	65	55,858,872	50,437,134	20,051,726	18,931,020	85,945,314	81,140,486		
October	111		42.3		47,962,683		19,054,186		85,942,359			
November	400		0		47,974,603		18,718,737		84,189,257			
December	595		0		56,367,372	•	20,301,877	•	86,648,725			

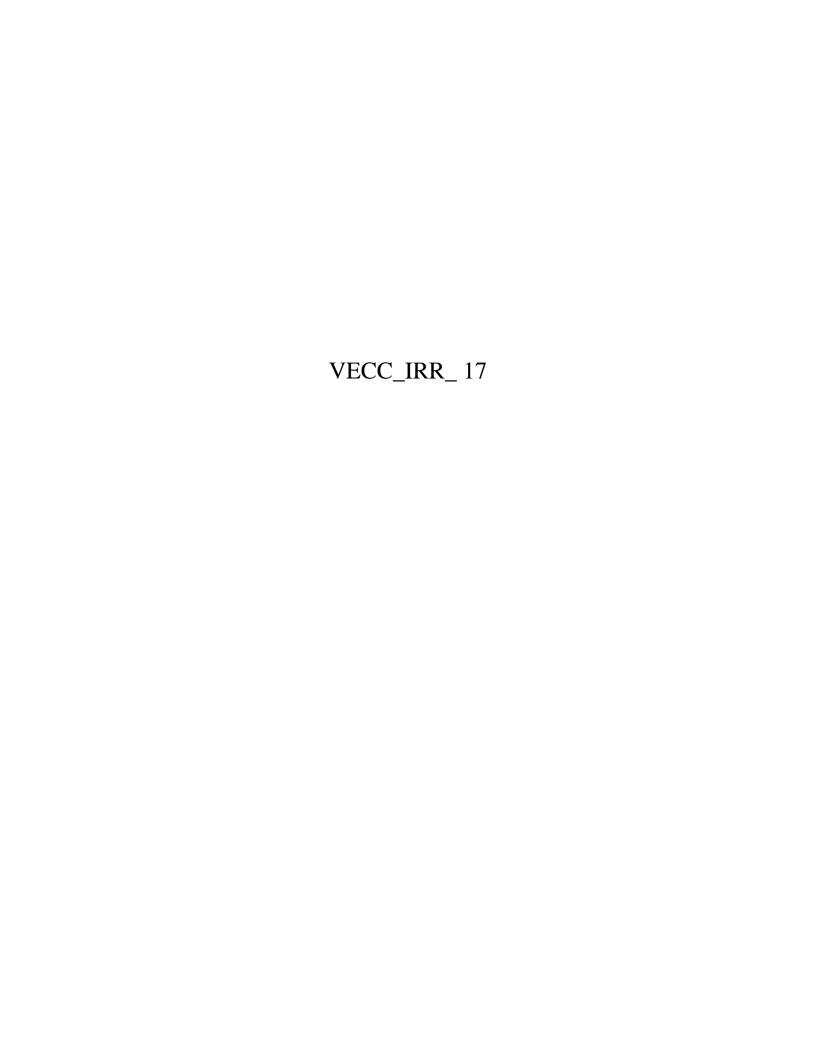


### Enwin Utilities Ltd. EB-2008-0227

VECC IR #16A

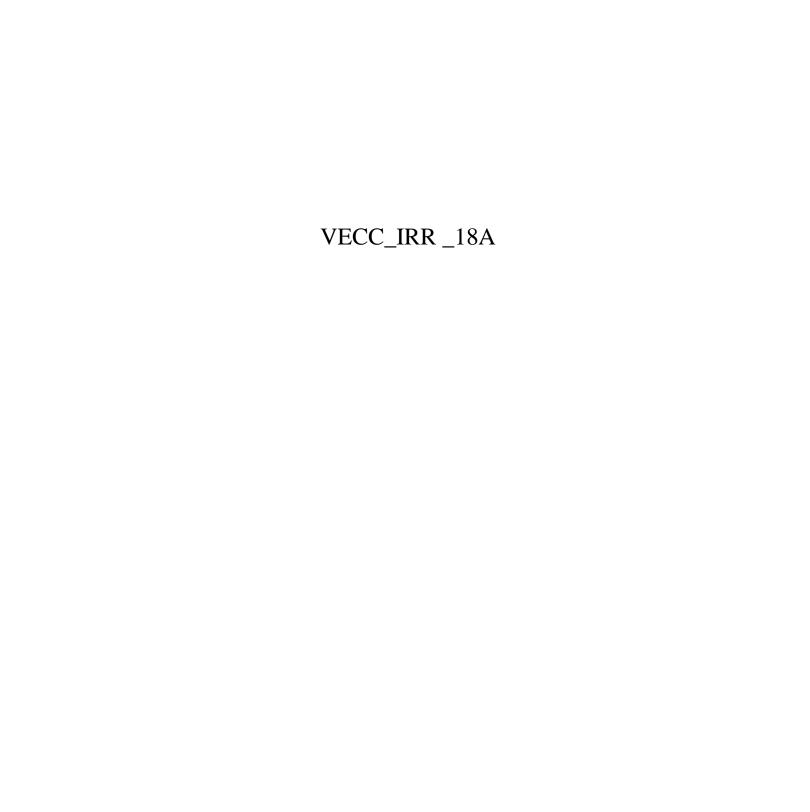
Updated Table 4-2-1B to include 2006 Board Approved Costs:

	2006 Bd Appr.	2007	2008 Bridge	2009 Test
Operation	\$ 1,604,003	\$ 2,326,928	\$ 2,237,577	\$ 2,284,473
Maintenance	\$ 1,931,319	\$ 2,143,136	\$ 2,873,040	\$ 2,953,609
Billing and Collection	\$ 510,143	\$ 1,243,284	\$ 1,284,475	\$ 1,283,494
Community Relations	\$ 10,857	\$ 43,602	\$ 59,335	\$ 53,949
Administration	\$ 18,629,649	\$ 14,444,327	\$ 16,192,418	\$ 18,192,733
Other Taxes	\$ 142,542	\$ 1,049,408	\$ 484,248	\$ 513,858
Total	\$ 22,828,513	\$ 21,250,685	\$ 23,131,093	\$ 25,282,116



	2005	2006	2007	2008	2009
EWU					
OM&A	21,843,228	22,279,233	21,250,685	23,131,093	25,282,116
Customers*	84,062	84,640	84,721	84,721	84,721
kWh	3,213,873,480	3,037,780,787	2,989,147,280	2,792,500,040	2,667,516,053
OM&A/Customer	260	263	251	273	298
OM&A/kWh	0.0068	0.0073	0.0071	0.0083	0.0095
PEG Peer Group					
OM&A/Customer (Full Group)	201	209	204		
OM&A/Customer (Excluding EWU)	181	191	188		

<sup>\*</sup>Metered Customers



# VECC\_IRR\_18A

# FTE Breakdown for each category, by employee grouping for 2007 - 2009

## Total Number of Employees Fully Dedicated to the Regulated Business

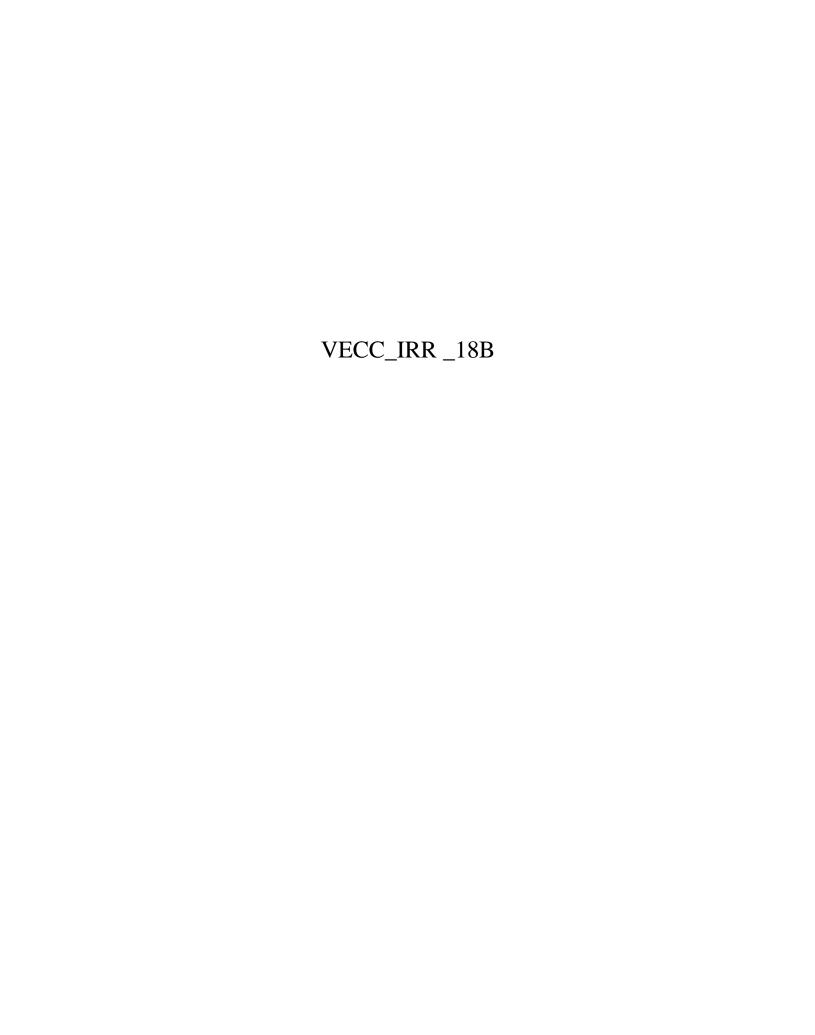
	2007	2008	2009
Executive	5	5	5
Management	11	11	11
Non-unionized	12	13	13
Unionized	104	105	107
Total	132	134	136

# Total Number of Employees Shared Between the Regulated Business and Affiliates

	2007	2008	2009
Executive	8	8	8
Management	13	15	17
Non-unionized	19	23	27
Unionized	72	78	74
Total	112	124	126

## **Total Number of Employees Fully Dedicated to Affiliates**

	2007	2008	2009
Executive	4	4	4
Management	0	0	0
Non-unionized	1	1	1
Unionized	0	0	0
Total	5	5	5



# VECC\_IRR\_18B

# Employee Compensation for each category, by employee grouping for 2007 - 2009

# **Employees Fully Dedicated to the Regulated Business**

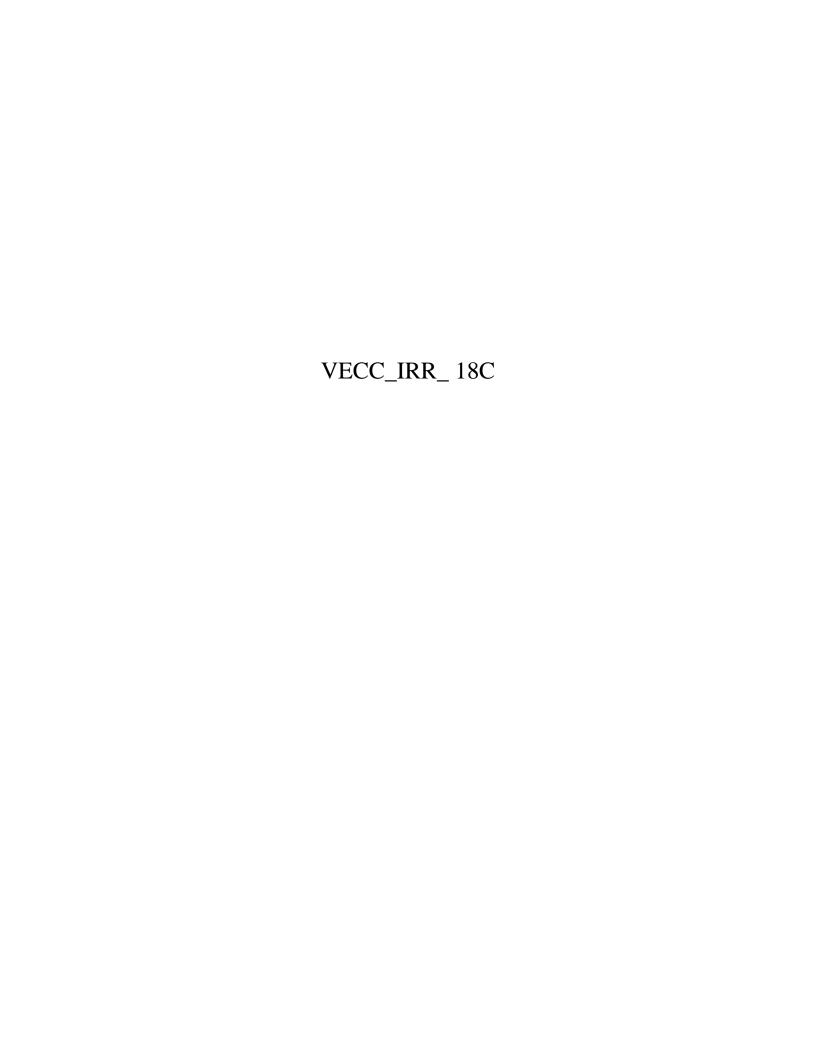
	2007		2008		2009	
	Total Average		Total	Average	Total	Average
Executive	509,848	101,970	636,824	127,365	659,113	131,823
Management	858,944	78,086	990,906	90,082	1,026,369	93,306
Non-unionized	753,168	62,764	934,081	71,852	979,258	75,328
Unionized	6,689,917	64,326	6,576,029	62,629	7,018,183	65,590
Total	8,811,877		9,137,840		9,682,923	

# Employees Shared Between the Regulated Business and Affiliates

	2007		2008		2009	
	Total Average		Total	Average	Total	Average
Executive	1,050,563	131,320	1,090,810	136,351	1,123,544	140,443
Management	1,087,655	83,666	1,238,773	82,585	1,488,480	87,558
Non-unionized	1,624,916	85,522	1,841,949	80,085	2,327,019	86,186
Unionized	3,609,261	50,129	3,936,663	50,470	4,031,669	54,482
Total	7,372,394		8,108,195		8,970,713	

## **Employees Fully Dedicated to Affiliates**

	2007		2008		2009	
	Total	Average	Total	Average	Total	Average
Executive	524,767	131,192	545,085	136,271	564,163	141,041
Management						
Non-unionized	64,164	64,164	72,240	72,240	74,769	74,769
Unionized						
Total	588,931	·	617,325	·	638,932	



# VECC\_IRR\_18C

## **Total Employee Compensation for Shared Employees**

# <u>Total Compensation - Employees Shared Between the Regulated Business and Affiliates</u>

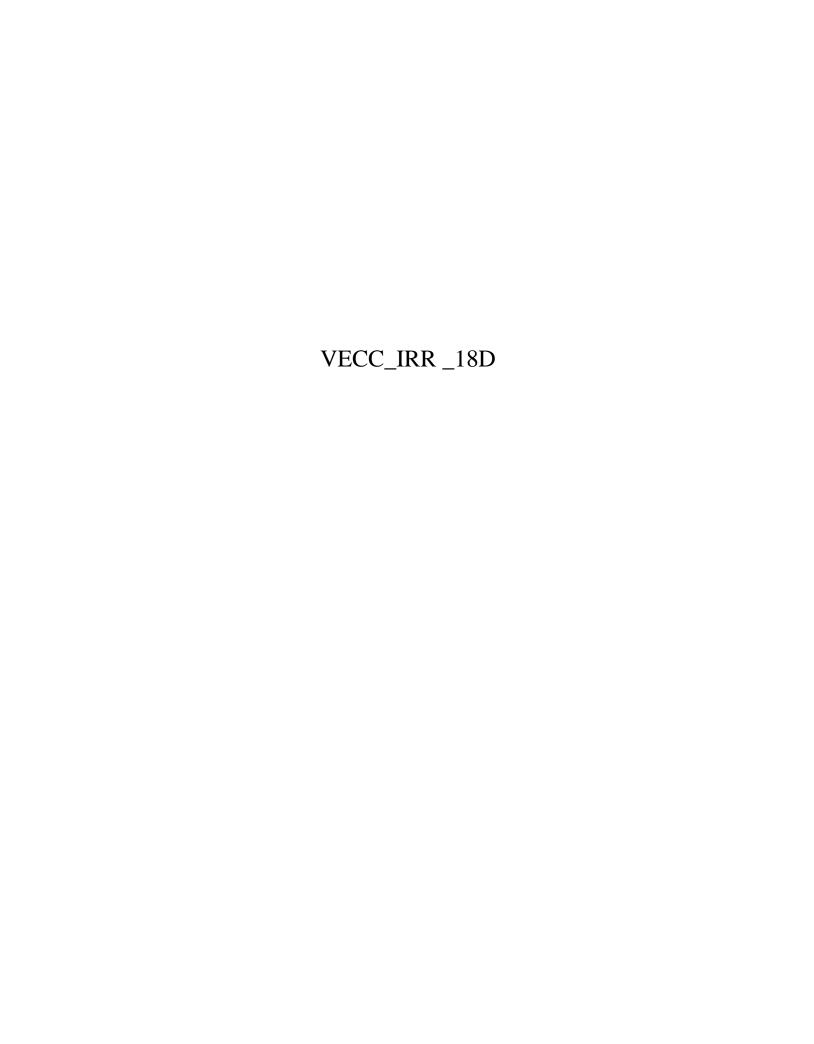
	200	2007		2008		)9
	Total	Average	Total	Average	Total	Average
Executive	1,050,563	131,320	1,090,810	136,351	1,123,544	140,443
Management	1,087,655	83,666	1,238,773	82,585	1,488,480	87,558
Non-unionized	1,624,916	85,522	1,841,949	80,085	2,327,019	86,186
Unionized	3,609,261	50,129	3,936,663	50,470	4,031,669	54,482
Total	7,372,394		8,108,195		8,970,713	

# Compensation for Shared Employees Attributable to EWU

	200	2007		2008		)9
	Total	Average	Total	Average	Total	Average
Executive	504,270	131,320	534,497	136,351	561,772	140,443
Management	554,704	83,666	644,162	82,585	803,779	87,558
Non-unionized	828,707	85,522	957,813	80,085	1,256,590	86,186
Unionized	1,840,723	50,129	2,047,065	50,470	2,177,101	54,482
Total	3,728,404	·	4,183,537		4,799,243	

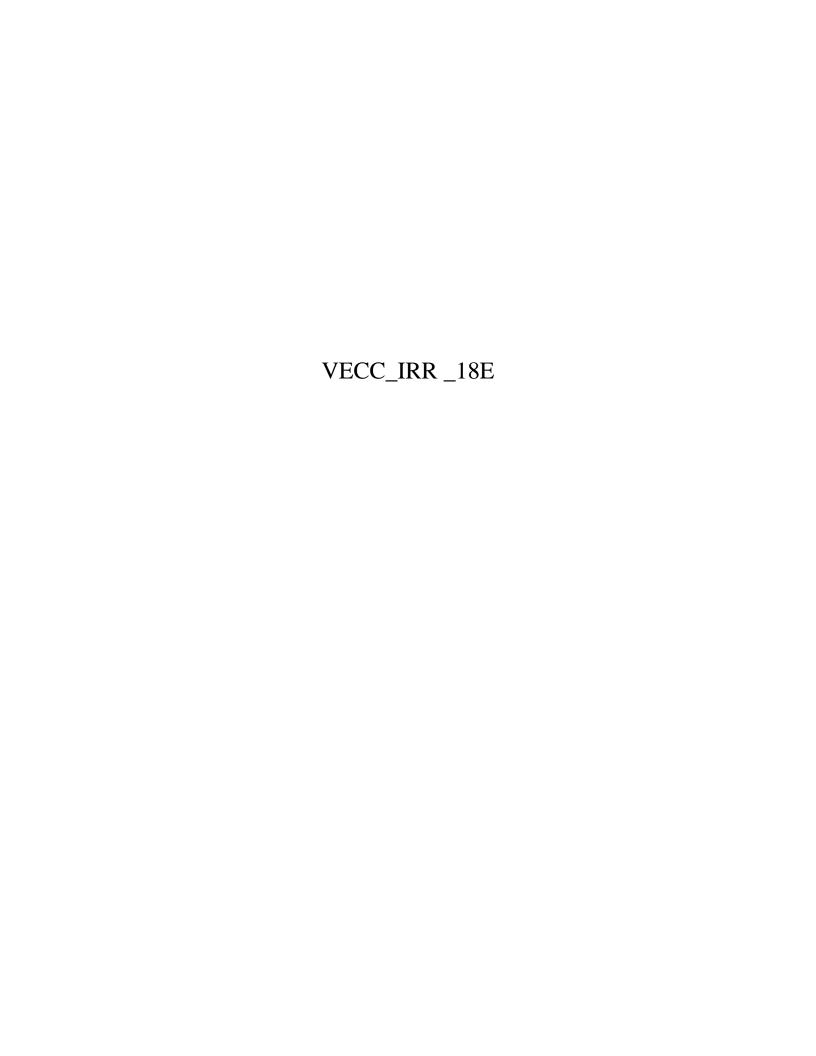
# Compensation for Shared Employees Attributable to Affiliates

	200	2007		2008		2009	
	Total	Average	Total	Average	Total	Average	
Executive	546,293	131,320	556,313	136,351	561,772	140,443	
Management	532,951	83,666	594,611	82,585	684,701	87,558	
Non-unionized	796,209	85,522	884,135	80,085	1,070,429	86,186	
Unionized	1,768,538	50,129	1,889,598	50,470	1,854,568	54,482	
Total	3,643,990		3,924,658		4,171,470		



VECC IR #18D

		2007	2008	2009				
	Administration Costs	14,444,327	16,192,418	18,192,733				
	Variance between 2007 and 2009			3,748,406				
	Less: Amounts attributable to Non Payroll Administration Costs			1,302,406				
	Amounts attributable to Salaries and Expenses, Benefits		=	2,446,000				
Further detail of this payroll variance between 2007 and 2009 is as follows:								
	General salary increases/escalations			557,673				
	Replacement of vacant positions and/or new positions Benefits:			933,756				
	Increase in overall benefits due to general salary increas	ses, replacement of	f					
	vacancies and new positions			229,425				
	Increase in post retirement benefit expense assumed (ir	cludes green shiel	d benefits for re	360,669				
	Increase in OMERS rate assumed	-		18,456				
	Increase in employee insurance rates			142,450				
	Business travel			120,574				
	Other Miscellaneous			82,997				



## Enwin Utilities Ltd. EB-2008-0227

# VECC IR #18E

	2007	2008	2009
Administration Costs	14,444,327	16,192,418	18,192,733
Variance between 2007 and 2009			3,748,406
Less: Amounts attributable to Salaries and	l Expenses, Be	enefits	2,446,000
Balance attributable to Non Payroll Admin	istration Costs	=	1,302,406
Further detail of this non-payroll variance b	between 2007	and 2009 is a	s follows:
Increase in Regulatory Expenses Increase in Training and Development Change to Stores Operations Increase to ERP Expenses Maintenace of General Plant and Property Other Miscellaneous Items	458,000 142,000 110,000 141,000 457,000 (5,594)		
Total			1,302,406



# WINDSOR UTILITIES COMMUSSION

- and -

# ENWIN UTILITIES LTD.

# MANAGED SERVICES AGREEMENT

Effective: January 1, 2007

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#### MANAGED SERVICES AGREEMENT.

This Agreement made to take effect as and from the 1st day of January, 2007 (the "Effective Date")

### BETWEEN:

## WENDSOR UTILITIES COMMISSION

a Commission established pursuant to the laws of the Province of Ontario (hereinafter referred to as "WUC")

- and -

#### ENWIN UTILITIES LTD.

a corporation incorporated pursuant to the laws of the Province of Ontario (hereinafter referred to as "Utilities")

#### RECITALS:

- R1 The Corporation of the City of Windsor, pursuant to the Section 142 of the *Electricity Mot, 1998* caused Enwin Utilities 1td. ("KUL") and EnWin Powerlines Ltd. to be incorporated on December 13, 1999;
- R2 WUC is a statutory body corporate created by special legislation of the Legislature of Ontario, and is deemed to be as a local board of the municipality;
- R3 EUL and EnWin Powerlines Ltd. were amalgamated on December 31, 2006 to create Enwin Utilities Ltd. ("Utilities");
- R4—Utilities, the electricity Local Distribution Company serving the City of Windsor regulated by the Ontario Energy Board, is required to comply with the provisions of its distribution licence including the Affiliate Relationships Code for Electricity Distributors and Transmitters:
- R5 WUC has requested that its Affiliate, Utilities provide the managed services described in this Agreement to WUC;
- R6 Utilities has agreed to provide the services described in the Schedules to this Agreement on the terms set out in this Agreement and in accordance with the provisions of the Affiliate Relationships Code;

NOW THEREFORE in consideration of the mutual covenants contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged by each of the parties hereto, the parties hereto hereby agree as follows:

# ARTICLE 1 INTERPRETATION

## 1.01 DEFINITIONS

Unless the context otherwise specifies or requires, for the purposes of this Agreement all capitalized terms herein shall have the meanings set forth below:

- "Affiliate", with respect to a corporation, shall have the same meaning as is ascribed to such term in the *Business Corporations Act* (Ontario) and shall be deemed to include the relationship between WUC and Utilities;
- "Affiliate Relationships Code" or "ARC" shall mean the Affiliate Relationships Code for Electricity Distributors and Transmitters issued by the OEB, as amended from time to time;
- "Agreement", "This Agreement", "The Agreement", "Managed Services Agreement", "hereto", "hereto", "herein", "hereby", "hereunder" and similar expressions mean this Managed Services Agreement together with all Schedules attached hereto, as they may be amended from time to time;
- "Applicable Law" means, collectively, all applicable laws, treaties, statutes, codes, codes of conduct, ordinances, decrees, rules, regulations, municipal by-taws, including, without limitation, policies, codes or guidelines of a Governmental Authority, judicial, administrative, ministerial, departmental or regulatory judgments, orders, decisions, directives or rulings and conditions of any licence, permit, certificate, registration, authorization, consent or approval issued by a Governmental Authority that apply to the Parlies to this Agreement;
- "Business Day" means any day other than a Saturday or Sunday of a statutory or bank holiday in the Province of Ontario;
- "Confidential Information" has the meaning ascribed to such term in Section 10.01;
- "Disclosing Party" has the meaning escribed to such term in Section 10.01;
- "Dispute" has the meaning ascribed to such term in Section 12.01;
- "Effective Date" means January 1, 2007;
- "Event of Default" has the meaning ascribed to such term in Section 8.01;
- "Fees" has the meaning ascribed to such term in Section 5.01 and Schedule I hereto;
- "Force Majoure Event" has the meaning ascribed to such term in Section 11.01;

- "Governmental Authority" means any government, parliament, legislature or any regulatory authority, agency, commission or a board of any government, parliament or legislature, or any political subdivision thereof, or any court or, without limitation to the foregoing, any other law, regulation or rule making entity or any person acting under the authority of any of the foregoing, or any other authority charged with the administration or enforcement of laws, including the OEB, ESO, the Privacy Commissioner of Canada and the Information and Privacy Commissioner of Outario;
- "KPMG Cost Allocation Methodology" means the cost allocation methodology prepared by accounting firm of KPMG LLP and approved by both WUC and Utilities on [insert dates] respectively;
- "IESO" means the Independent Electricity System Operator for Ontario;
- "includes" or "including" means includes (or as applicable, including) without limitation:
- "Managed Services" has the meaning ascribed to such term in Section 3.01;
- "MFIPTA" means the Municipal Freedom of Information Act and Protection of Privacy Act of Ontario, as smended from time to time;
- "OEB" means the Ontario Energy Board and any successor thereto;
- "Party" means a party to this Agreement and any reference to a Party includes its successors and permitted assigns; "Parties" means every Party;
- "PIPEDA" means the Personal Information Protection and Electronic Documents Act of Canada, as amended from time to time;
- "Prime Rate" means, in respect of each calendar month, a rate of interest equal to the Prime rate for Ioans to commercial customers in Canadian dollars as declared by the principal banker from time to time for Utilities as of the first Business Day of such menth;
- "Prior Agreement" has the meaning ascribed to such term in Section 2.02;
- "Representatives" in reference to Party, means the Party's directors, officers, commissionets, employees, agents and contractors;
- "Receiving Party" has the meaning ascribed to such term in Section 10.01;
- "Term" has the meaning ascribed thereto in Section 2.01.

#### 1.02 PURPOSE OF AGREEMENT

The purpose of this Agreement is to describe the Managed Services provided by Utilities to its Affiliate, WUC, the Fees payable by WUC for the Managed Services and the relationship between Utilities and WUC in respect of such Managed Services.

### 1.03 CONSTRUCTION OF AGREEMENT

In this Agreement:

- (a) words denoting the singular include the plural and vice versa and words denoting any gender include all genders;
- (b) any reference to a statute shall mean the statute in force as at the date hereof, together with all regulations promulgated there under, as the same may be amended, re-enacted, consolidated and/or replaced, from time to time, and any successor statute thereto, unless otherwise expressly provided;
- (c) any reference to a specific executive position or an internal division or department of a Party shall include any successor positions, divisions or departments having substantially the same responsibilities or performing substantially the same functions;
- (d) when calculating the period of time within which or following which any act is to be done or step taken, the date which is the reference day in calculating such period shall be excluded; and if the last day of such period is not a Business Day, the period shall end on the next Business Day;
- (e) all dollar amounts are expressed in Canadian dollars;
- (f) the division of this Agreement into separate Articles, Sections, Subsections and Schedule(s), the provision of a table of contents and the insertion of headings is for convenience of reference only and shall not affect the construction or interpretation of this Agreement;
- (g) words or abbreviations which have well known or trade meanings are used berein in accordance with their recognized meanings;
- (h) the terms and conditions hereof are the result of negotiations between the Parties and the Parties therefore agree that this Agreement shall not be construed in favour of or against any Party by reason of the extent to which any Party or its professional advisors participated in the preparation of this Agreement.
- (i) In the event of any inconsistency between the provisions set forth in the Schedules and the provisions set forth in the body of this Agreement, this Agreement shall prevail.

#### 1.04 SCHEDULES

The Schedules set out below are attached to and form an integral part of this Agreement:

Schedule	<u>Description</u>
A	Human Resources Management and Support Services
В	Finance and Accounting Services
C	Billing and Collection Services
D	Purchasing and Inventory Managed Services
Ē	Fleet and Site Managed Services
F	Information Services
G	Technical and Customer Services
H	Other Services
Ί.	Fees

## ARTICLE 2 TERM

#### 2.01 TERM

The term of this Agreement shall commence on the Effective Date and the terms, conditions and covenants hereof shall have deemed to have been in force and performed by the Parties from that date. The initial term of this Agreement shall be a period of one (1) year. The term shall automatically be renewed annually for successive one (1) year periods, or for such longer or shorter period as may be agreed in writing by the Parties hereto, unless terminated as provided in Sections 9 of this Agreement or abbreviated pursuant to Section 13.01.

# 2.02 TERMINATION OF PRIOR AGREEMENT WITH ADJUSTMENTS

The Parties acknowledge that immediately preceding the liffective Date of this Agreement, Utilities was providing certain Managed Services to WUC oursuant to an agreement entered into in 2003 (the "Pvior Agreement"). The Parties acknowledge that upon Effective Date of this Agreement, the Prior Agreement shall be terminated, and the Parties shall make all closing adjustments as are appropriate and necessary to finalize the accounts pursuant to the Prior Agreement.

# ARTICLE 3 MANAGED SERVICES

#### 3.01 MANAGED SERVICES

Subject to the terms, covenants and conditions contained in this Agreement and to the observance and performance by WUC of all terms, covenants and conditions hereof, Utilities will provide or cause to be provided to WUC the following services (collectively, the "Managed Services"):

- (a) the Human Resources Management and Support Services described in Schedule A;
- (b) the Finance and Accounting Services described in Schedule B;
- (e) the Billing and Collection Services described in Schedule C;
- (d) the Purchasing and Inventory Managed Services described in Schedule D;
- (e) the Fleet and Site Managed Services described in Schedule E;
- (f) the Information Services described in Schedule F;
- (g) the Technical and Customer Services described in Schedule G; and
- (h) Other Services as described in Schedule H.

## 3.02 PROVISION OF MANAGED SERVICES & AUTHORITY OF WUC

Utilities shall be responsible for the provision of the Managed Services provided hereunder and the methods employed in providing the same, subject always to Utilities providing such Managed Services in a diligent and competent manner and according to the same standards as Utilities provides for its own use and benefit from time to time. Notwithstanding any other provision in this Agreement, WUC shall have and retain the ultimate authority for ensuring that the Managed Services are performed in accordance with Applicable Law.

#### 3.03 RELATIONSHIP

In performing this Agreement, Utilities shall operate as an independent contractor and not as an agent of WUC, and shall maintain its own organization as a distinct and separate legal entity from WUC. Utilities and its Representatives shall have no authority to legally bind WUC without the prior written authority from WUC to do so. Nothing in this Agreement shall be deemed to constitute a partnership or a joint venture or to create any fiduciary relationship between Utilities and WUC.

#### 3.04 MODIFICATIONS TO THE MANAGED SERVICES

WUC may, from time to time, request modifications to the Managed Services, and Utilities agrees to consider such requests, acting reasonably. If Utilities accepts a request for modification to the Managed Services, the Parties shall negotiate appropriate changes to the descriptions of the Managed Services, the terms and conditions for the provision of those modified Managed Services and the Fees in connection with such changes and shall initial and attach amended schedules hereto.

Utilities may, from time to time, request modifications to the Managed Services, and WUC agrees to consider such requests, acting reasonably. If WUC accepts a request for modification to the Managed Services, the Parties shall negotiate appropriate changes to the descriptions of the Managed Services, the terms and conditions for the provision of those modified Managed Services and the Fees in connection with such changes and shall initial and attach amended schedules hereto.

In the event that the Party requesting modifications is unable to reach agreement with the other Party, the requesting Party shall have the right to terminate in accordance with Section 9.2 the specific Managed Services that modifications are being requested to.

# ARTICLE 4 RESPONSIBILITIES

#### 4.01 ACCESS

Utilities will maintain all relevant records, including employee records, on behalf of WUC relating to the performance of the Managed Services hereunder. WUC will grant reasonable access by Utilities to WUC's facilities and records, including employee records, in connection with the provision of the Managed Services. Utilities agrees that when performing the Managed Services on the premises of WUC, Utilities' employees will comply with all health and safety rules and regulations which are brought to their attention from time to time.

### 4.02 CO-OPERATION

The Parties shall cooperate with each other during and after the term of this Agreement to effect a smooth and orderly transition of the Managed Services upon the termination of this Agreement, and also with respect to audits or other inquiries, filings, reports and payment of taxes arising under this Agreement, which may be required, initiated or requested from or by the OEB or any other duly authorized Governmental Authority. In particular, WUC agrees to provide any documentation which may be requested by the OEB or any Governmental Authority to the OEB or Governmental Authority in accordance with this Section.

## 4.63 NOTIFICATION OF CHANGES OF CIRCUMSTANCES

The Parties shall promptly notify each other of any changes or prospective changes in circumstances that would materially affect the resources required for the performance of the Managed Services, including any anticipated material change in the nature or level of business of WCC, the number of employees of a Party, or any efforts relating to the organization of or collective bargaining by employees of a Party.

## 4.64 NOTICE OF PROCEEDINGS

The Parties shall promptly give notice to each other of all actual or potential claims, proceedings, notice of regulatory non-compliance from the OEB or any Governmental Authority, disputes (including labour disputes) or litigation which it reasonably believes could have a adverse effect on the fulfillment of any of the terms hereof by either party (whether or not any such claim, proceeding, dispute or litigation is covered by insurance) in respect of its own operations of which any of them is aware. Each Party shall provide the other Party with all information reasonably requested from time to time concerning the status of such claims, proceedings, notices, disputes, or litigation, and any developments relating thereto.

### 4.05 PERMITS

Each Party shall, at its sole expense, obtain and maintain during the Term, all permits, licenses and approvals required by Applicable Law to perform its duties and obligations under this Agreement and upon request, shall provide the other Party with proof thereof.

#### 4.06 INSURANCE

Each Party shall, during the Term, and at its own expense, maintain and keep in full force and effect general liability insurance on an occurrence basis having a minimum inclusive coverage limit, including personal injury and property damage of not less than five million dollars (\$5,000,000,00) per occurrence, and upon request, shall provide the other Party with proof thereof.

# 4.07 COMPLIANCE WITH APPLICABLE LAW

Each Party and its Representatives shall comply with all Applicable Laws in performing their duties and obligations under this Agreement and upon request, shall provide the other Party with proof thereof.

# ARTICLE 5 <u>YERS AND PAYMENTS</u>

#### 5.01 FEES

In consideration of the provision of the Managed Services, WUC shall pay monthly in arrears to Utilities the Fees set out in Schedule I. The obligation of WUC to pay Fees to Utilities shall commence on the Effective Date of this Agreement.

#### 5.02 PAYMENT

Each calendar month, Utilities shall render to WUC in connection with the Managed Services, an invoice setting forth the Fees due by WUC to Utilities and any other amounts due between the Parties with respect to the immediately preceding calendar month.

Within thirty (30) days from WUC's receipt of such invoice, WUC shall pay the invoice(s) to Utilities by direct deposit to any account designated by Utilities.

#### 5.03 ADJUSTMENT TO THE FEES

The Parties acknowledge that the Fees being charged to WUC have been determined in accordance with the ARC insofar as they are based upon Utilities' cost of providing the Managed Services using the KPMG Cost Altocation Methodology plus a return on its invested capital as specified in the ARC. The Fees set forth in Schedule I shall be reviewed by the Parties and adjusted from time to time as may be necessary to comply with ARC and in any event within three (3) months prior to each anniversary of the Effective Date to account for:

- (a) any changes in the cost of complying with any Applicable Law affecting the provision of Managed Services;
- (5) any changes to the nature or scope of the Managed Services;
- (c) reasonably anticipated changes (based on experience or expected developments) in the historical or reasonably anticipated costs to Utilities of providing Managed Services; and
- (d) any decision by the OEB in respect of any aspect of the ARC as it relates to Utilities or any other licensed distributor in Ontario.

Upon WUC's agreement to the increased cost, the applicable Fee shall be increased effective on the anniversary of the Effective Date or such other date as may be agreed upon by the Parties. In the event that the Parties are unable to agree upon any adjustment, Utilities shall nonetheless have the right to charge the increased applicable Fee as of the date such fee has been communicated to WUC, but WUC shall have the right to terminate those Managed Services subject to the increase by providing ninety (90) days written notice to Utilities.

#### 5.04 TAXES

In addition to the Fees, WEC shall pay to Utilities an amount equal to any and all applicable taxes under the Excise Tax Act of Canada, sales taxes, value-added taxes or any other taxes (excluding income taxes) properly exigible on the supply of the Managed Services provided for under this Agreement.

### 5.05 LATE PAYMENT

If WUC fails to pay any amounts payable hereunder when due, such unpaid amounts shall bear interest from the due date thereof to the date of payment at Prime Rate plus one percent (1%).

# ARTICLE 6 REPRESENTATIONS AND WARRANTIKS

# 6.01 REPRESENTATIONS AND WARRANTIES OF UTILITIES

Unlities hereby represents and warrants to WUC as follows and acknowledges that WUC is relying on such representations and warranties in connection herewith:

- (a) Utilities is a corporation, duly incorporated, validly existing and in good standing under the laws of the Province of Ontario and it has the rights, powers and privileges to execute and deliver this Agreement and to perform its obligations bereunder;
- (b) the execution, delivery and performance of this Agreement has been duly authorized by all necessary corporate action;
- (c) this Agreement has been duly executed and delivered by Utilities and constitutes a legal, valid and binding obligation of Utilities, enforceable against Utilities by WUC in accordance with its terms; and
- (d) Utilities has the necessary resources and expertise to perform the Managed Services.

### 6.02 REPRESENTATIONS AND WARRANTIES OF WUC

WUC hereby represents and warrants to Utilities as follows and acknowledges that Utilities is relying on such representations and warranties in connection herewith:

- (a) WUC is a Commission, duly organized, validly existing and in good standing under the laws of the Province of Ontario and it has the rights, powers and privileges to execute and deliver this Agreement and to perform its obligations hereunder.
- (b) the execution, delivery and performance of this Agreement has been duly authorized by all necessary corporate actions; and
- (c) this Agreement has been duly executed and delivered by WUC and constitutes a legal, valid and binding obligation of WUC, enforceable against WUC by Utilities in accordance with its terms; and
- (d) WUC has the necessary resources to pay for the Managed Services.

# ARTICLE 7 INDEMNIFICATION

#### 7.91 INDEMNIFICATION BY WUC

WUC shall indomnify and hold Utilities and its Representatives hamless from and against any and all claims, demands, suits, losses, damages, liabilities, penalties, obligations, payments, nosts and expenses and accrued interest thereon (including the costs and expenses of, and accrued interest on, any and all actions, suits, proceedings for personal injury (including death) or property damage, assessments, judgments, settlements and compromises relating thereto and reasonable lawyers' focs and reasonable disbursements in connection therewith) asserted against or suffered by Utilities and its Representatives relating to, in connection with, resulting from, or arising out of (a) breaches of WUC's obligations herein; (b) any misrepresentation, inaccuracy, incorrectness or breach of any representation or warranty made by WUC contained in this Agreement; (c) any of WUC's acts or omissions, whether negligent or otherwise; and/or (d) the physical infrastructure and assets owned or under the control of WUC including but not limited to the water treatment and water distribution systems.

#### 7.62 INDEMNIFICATION BY UTILITIES

Utilities shall indemnify and hold WUC and its Representatives harmless from and against any and all claims, demands, suits, losses, damages, liabilities, penalties, obligations, payments, costs and expenses and accrued interest thereon (including the costs and expenses of, and accrued interest on, any and all actions, suits, proceedings for personal injury (including death) or property damage, assessments, judgments, settlements and compromises relating thereto and reasonable lawyers' fees and reasonable disbursements in connection therewith) asserted against or suffered by WUC and its Representatives relating to, in connection with,

resulting from, or arising out of (a) breaches of Utilities' obligations herein; (b) any misrepresentation, inaccuracy, incorrectness or breach of any representation or warranty made by Utilities contained in this Agreement; and/or (c) any of Utilities' acts or omissions, whether negligent or otherwise.

## 7.03 LIMITATION OF LIABILITY

Each Party's liability in connection with this Agreement shall not exceed the aggregate of the Fees paid by WUC during the year for the specific Managed Services in which the event giving rise to the indemnity claim occurred. In addition, each Party's liability in connection with this Agreement will be limited to direct damages and neither Party will be liable to the other for any special, incidental, indirect or consequential damages, lost business revenue, loss of profits, failure to realize expected profits or savings, or any damages or losses, whether based on breach of contract or tort (including negligence) or otherwise, even if the Party causing such loss or damages has been advised of the possibility of same. The foregoing limitations shall not apply in respect of Section 7.01(d).

# ARTICLE 8 DEFAULT

#### 8.01 DEFAULT

The occurrence of any one or more of the following shall constitute an event of default on the part of a Party (an "Event of Default"):

- (a) if a Party defaults in the payment of any amount due to the other Party under this Agreement and such default shall continue unremaded for thirty (30) days following notice thereof to the defaulting Party by the non-defaulting Party; and
- (b) breach of any material representation or warranty or failure to perform or observe any material covenant or obligation of the Party under this Agreement if such failure is not remedied within thirty (30) days following notice thereof (giving particulars of the failure in reasonable detail) from the non-defaulting Party or such longer period as may be reasonably necessary to care such failure (if such failure is capable of being cired), provided that:
  - (i) the defaulting Party proceeds with all due diligence to cure or cause to be cured such failure;
  - (ii) the failure can be reasonably expected to be cured or caused to be cured within a reasonable time frame acceptable to the non-defaulting Party, acting reasonably.

# ARTICLE 9 TERMINATION

### 9.01 TERMINATION ON DEFAULT

Upon the occurrence of an Event of Default under this Agreement which is not cared within the permitted time period specified, the non-defaulting Party shall have the right to terminate this Agreement by giving notice of termination to the defaulting Party whereupon this Agreement shall terminate as at the effective date of termination specified in the notice.

#### 9.02 TERMINATION ON NOTICE

In addition to the right of termination on notice provided for in Section 5.03, either Party may terminate this Agreement by giving notice to the other Party no less than ninety (90) days in advance of the termination date of the then current Term. The Party exercising its right to terminate shall provide as much advance notice to the other Party as reasonably possible in the circumstances of its intent to terminate any specified Managed Services in accordance with this section.

## 9.93 TERMINATION FOR CHANGE IN APPLICABLE LAW

In the event that:

- (a) there is a change in Applicable Law which materially affects Utilities;
- (b) Utilities is advised by the OEB in writing that the provision of any or all of the Managed Services is not acceptable to the OEB;
- (c) Utilities is unable to perform any or all of the Managed Services due to a change in policy, guidelines, codes, directives, order, decision or other regulatory action of the OEB or any other Governmental Authority;
- (d) the OEB amends the Affiliate Relationships Code which amendment materially affects Utilities:

then Utilities shall have the right to terminate any or all of the Managed Services by giving notice of termination to WUC whereupon the specified Managed Services shall terminate as of the effective date of termination specified in the notice. Utilities shall provide as much advance notice to WUC as reasonably possible in the circumstances of its intent to terminate any specified Managed Services in accordance with this section.

## 9.04 CONSEQUENCES OF TERMINATION

Upon termination of any or all of the Managed Services under this Agreement or upon termination of this Agreement for any reason:

- (a) the relevant provisions of this Agreement shall continue in effect after termination to the extent necessary to provide for any billings, adjustments and payments related to the period prior to termination;
- (b) the termination shall not affect any rights or obligations which may have accrued prior to such termination or any other rights which the terminating Party may have arising out of the termination or the event giving rise to the termination and shall not affect the continuing obligations of either Parties under this Agreement which are expressed to continue after termination of this Agreement; and
- (c) except as provided in (a) or (b) above, the terminating Party shall have no liability whatsoever to the other Party arising from such termination. For greater certainty, the terminating Party shall have no liability whosoever to the other Party for my special, incidental, indirect or consequential damages, loss business revenue, loss of profits, failure to realize expected profits or savings, or any damages or losses, whether based on breach of contract or tort (including negligence) or otherwise, even if the Party causing such loss or damages has been advised of the possibility of same, which the other Party may incur as a result of the termination.

## ARTICLE 10 CONFIDENTIALITY

# 10.01 CONFIDENTIAL INFORMATION

Each Party (the "Receiving Party") shall maintain in strict confidence any and all proprietary and confidential information about the business or operations or customers of the other Party or any of their Affiliates, which it acquires in any form from the other Party (the "Disclosing Party") by virtue of this Agreement ("Confidential Information") and will not disclose to any third party or make use of such Confidential Information (except for the purposes of this Agreement) for itself or any third party without the prior written consent of the Disclosing Party, except as permitted herein and except where required by law. Notwithstanding the foregoing, "Confidential Information" shall not include information which:

- is in the public domain at the time of its disclosure to the Receiving Party or which thereafter enters the public domain otherwise than by any breach of this Agreement;
- (b) is already known to or in the possession of the Receiving Party at the time of its disclosure by the Disclosing Party as evidenced by the Receiving Party's records;
- (c) is lawfully acquired at any time by the Receiving Party without restrictions from a third party without breach of confidentiality by such third party;

- (d) required to be disclosed under Applicable Law, judicial decision or by order, decree, rule, regulation or requirement of any Governmental Authority, including the ORB; or
- (e) is required to be disclosed in the course of an arbitration conducted in accordance with Article 12 of this Master Agreement.

### 10.02 PERMITTED DISCLOSURE

Notwithstanding Section 10.01,

- (a) the Parties hereby acknowledge and agree that Utilities shall be permitted to disclose Confidential Information relating to this Agreement to the OEB and any other Governmental Authority to which Utilities may be required to report under the Affiliate Relationships Code, the Reporting and Record Keeping Requirements ("RRR") and other Applicable Law;
- (b) the Parties hereby acknowledge that they are both subject to the MFIPPA and that as a result either Party may be required to disclose Confidential Information concerning this Agreement or the other Party in accordance with the provisions of MFIPPA;
- (c) in the event that a Receiving Party is required by law to disclose any Confidential Information to a Governmental Authority, or any other person, including, without limitation, any disclosure required personnt to a request under MFIPPA, such Party may so disclose; provided that it shall, to the extent permitted by law. first inform the Disclosing Party of the request or requirement for disclosure to allow an opportunity for the Disclosing Party to apply for an order to prohibit or restrict such disclosure;
- (d) WUC acknowledges and agrees that the use and disclosure of any information relating to the customers of Utilities is governed by requirements of the Ontario Energy Board Act, 1998, and regulations, licences, codes and procedures established by the OEB ("OEB Requirements"). WUC agrees and acknowledge that if any information relating to Utilities or the customers of Utilities is disclosed to WUC or its Representatives, WUC shall strictly comply, and shall cause its Representatives to strictly comply with the OEB Requirements, the requirements, policies or procedures of Utilities, and if and to the extent that PIPEDA may be or become applicable, with the requirements of PIPEDA related to or arising from such disclosures;
- (c) If and to the extent that PIPEDA may be or become applicable, Utilities agrees and acknowledges that if any information relating to the customers of WUC is disclosed to Utilities or its Representatives, Utilities shall strictly comply and shall cause its Representatives to strictly comply with the requirements of PIPEDA and such other requirements, policies or procedures of WUC related to or arising from such disclosures.

#### 10.03 LIABILITY FOR BREACH

Except for disclosures made pursuant to Section 10.02 of this Agreement or as required by law, or to the OEB or any Governmental Authority as required pursuant to the policies, codes, directives or other requirements of the OEB or other Governmental Authority, or as required to fulfil the terms of this Agreement, each Party shall be responsible for any breach of this Agreement by the Party, its Representatives and any person to whom it discloses any Confidential Information or personal information as that term is defined in applicable privacy legislation such as MFIPPA and PIPEDA ("Personal Information"). The Parties agree that a Disclosing Party would be irreparably injured by a breach of this Agreement by a Receiving Party or by any person to whom it discloses any Confidential Information or Personal Information and that monetary damages would not be a sufficient remedy. Therefore, in such event, the Disclosing Party shall be entitled to equitable refiel, including injunctive refief without proof of actual damages, as well as specific performance. Such remedies shall not be deemed to be exclusive remedies for a breach of this Agreement but shall be in addition to all other remedies available at law or equity.

## 19.04 RETURN OF CONFIDENTIAL INFORMATION

Subject to Applicable Law, upon completion or termination of this Agreement, or upon ten (10) days written notice from the Disclosing Party requesting return of any or all Confidential Information, the Receiving Party shall forthwith return to the Disclosing Party, without retaining any copies thereof, all such information.

# ARTICLE 11 FORCE MAJEURE

#### 11.01 FORCE MAJEURE

Except for the payment of any monies required hereunder, neither Party shall be deemed to be in default of this Agreement where the failure to perform or the delay in performing any obligation is due to a cause beyond its reasonable control, including, but not limited to, an act of God, act of any Governmental Authority, civil commotion, acts of terrorism including threatened acts, strikes, lockouts and other labour disputes, fires, floods, saborage, earthquakes, ice storms, tornade, severe and imminent weather warnings and conditions, and epidemics ("Force Majeure").

## 11.02 NOTICE OF FORCE MAJEURE

Once a Party becomes subject to such an event of Force Majeure, it shall promptly notify the other Party of its inability to perform, or of any delay in performing, due to an event of Force Majeure and shall provide an estimate, as soon as practicable, as to when the obligation will be performed. The Party subject to the Force Majeure event shall also continue to furnish timely reports to the other Party with respect to the Force Majeure event during the continuation of the

said event and the said Party shall exercise all commercially reasonable efforts to mitigate or limit damages to the other Party. The Party subject to the Force Majeure event shall use its commercially reasonable best efforts to continue to perform its obligations under this Agreement and to correct or cure the event or condition excusing performance and when the said Party is able to resome performance of its obligations thereunder, it shall give the other Party written notice to that effect and shall promptly resume performance thereunder. The time for performing the obligation shall be extended for a period equal to the time during which the Party was subject to the event of Force Majeure. The Parties shall explore all commercially reasonable avenues available to avoid or resolve events of Force Majeure in the shortest time possible.

### 11.03 STRIKES

Notwithstanding the two preceding paragraphs, the settlement of any strike, lockout, restrictive work practice or other labour disturbance constituting a Force Majeure event shall be within the sole discretion of the Farty involved in such strike, lockout, restrictive work practice or other labour disturbance and nothing in the two preceding paragraphs shall require the said Party to mitigate or alleviate the effects of such strike, lockout, restrictive work practice or other labour disturbance.

# ARTICLE 12 DISPUTE RESOLUTION

#### 12.01 DISPUTES

Any controversy, dispute, difference, question or claim arising between the Parties in connection with the interpretation, performance, construction or implementation of this Agreement that cannot be resolved by a director or manager from each Party (collectively, the "Dispute"), shall be settled in accordance with this Article.

#### 12.02 NOTICE OF DISPUTE

The aggrieved Party shall send the other Party written notice identifying the Dispute, the amount involved, if any, and the remedy sought, and invoking the procedures of this Article. A senior officer with authority to bind WUC as selected by the WUC in its discretion and a serier officer with authority to bind Utilities as selected by Utilities in its discretion, shall confer in an effort to resolve the Dispute. If the Dispute cannot be resolved in accordance with this Section 12.02 within thirty (30) days of the date the Dispute arcse, the Dispute shall be resolved by arbitration in accordance with Sections 12.03 and 12.04.

#### 12.03 ARBITRATORS

The Parties shall submit any arbitration under this Article to a single arbitrator agreed upon by both Parties. If the Parties cannot agree upon a single arbitrator within ten (10) days after the Dispute is referred to arbitration, each Party shall within ten (10) more days choose one individual who shall sit on a three-member arbitration panel. The two (2) arbitrators appointed shall name the third arbitrator within ten (10) days or, if they fail to do so within that time period,

either Party may make application to a court of competent jurisdiction for appointment of the third arbitrator. Any arbitrator selected to act under this Agreement shall be qualified by education, training and experience to pass on the particular question in Dispute and shall have no connection to either of the Parties other than acting in previous arbitrations.

#### 12.04 ARBITRATION

The arbitration shall be conducted in accordance with the provisions of the Arbitration Act, 1991 (Ontario). The arbitration shall be conducted in the City of Windsor, Ontario unless the Parties agree otherwise. The decisions of the arbitrator or arbitration panel shall be made in writing and shall be final and binding on the Parties as to the questions submitted and the Parties shall have no right of appeal therefrom. All costs and expenses relating to a Dispute which is finally determined or settled by arbitration, including reasonable legal fees, will be borne by the Party determined to be liable in respect of such Dispute; provided, however, that if complete liability is not assessed against only one Party, the Parties will share the total costs in proportion to their respective amounts of liability so determined. The Parties agree to keep all details of the arbitration proceeding and the arbitral award strictly confidential. Notwithstanding the provisions to arbitrate any Dispute hereunder, either Party may seek from a court any equitable relief (including, without limitation, injunctive relief) that may be necessary to protect such Party's rights.

## ARTICLE 13 GENERAL

### 13.01 CHANGE OF CONTROL

In the event that WUC ceases to serve as a public utility, is no longer a local board of the municipality, and is no longer owned or controlled directly or indirectly by the City of Windsor or Corporation of the City of Windsor, the Parties agree to negotiate diligently and in good faith any amendments to this Agreement necessary or advisable in connection with such event including an early termination.

#### 13.62 ASSIGNMENT

Neither Utilities or WUC shall, without the prior approval of the other Party which shall not be increasonably withheld, assign or transfer its interest in this Agreement. This Agreement shall be binding on the Parties and their respective successors and possitted assigns. Any purported assignment in contravention of this section shall be void.

#### 13.03 NOTICES

All notices, requests, approvals, consents and other communications required or permitted under this Agreement shall be in writing and addressed as follows:

## (a) if to Utilities:

787 Ouellette Avenue P.O. Box 1625, Station "A", Windsor, Ontario N9A 5T7 Attention: Chief Financial Officer

## (b) if to WUC:

4545 Rhodes Drive P.O. Box 1625, Station "A", Windsor, Ontario N9A 517 Attention: Chief Financial Officer

and shall be delivered to the other Party's address, with the Party sending such notice to telephone to confirm receipt. A copy of any such notice shall also be sent on the date such notice is transmitted by registered express mail or courier with the capacity to verify receipt of delivery. Any Party may change its address for notification purposes by giving the other Party notice of the new address and the date upon which it will become effective in accordance with the terms of this Section 13.03. A notice shall be deemed to have been received as of the date of receipt by the Party to whom the notice is addressed.

#### 13.04 SEVERABILITY

If any provision of this Agreement is held by a court of competent jurisdiction to be unenforceable or contrary to law, then the remaining provisions of this Agreement, or the application of such provisions to persons or circumstances other than those as to which it is invalid or unenforceable shall not be affected thereby, and each such provision of this Agreement shall be valid and enforceable to the extent granted by law.

#### 13.05 WAIVER

No delay or omission by a Party to exercise any right or power it has under this Agreement or to object to the failure of any covenant of any other Party to be performed in a timely and complete manner, shall impair any such right or power or be construed as a waiver of any succeeding breach or any other covenant. All waivers must be in writing and signed by the Party waiving its rights.

## 13.06 ENTIRE AGREEMENT

This Agreement constitutes the entire Agreement among the Parties with respect to the Managed Services, and there are no other representations, understandings or agreements, either oral or written, between the Parties other than as herein set forth.

#### 13.07 AMENDMENTS

No amendment to, or change, waiver or discharge of any provision of this Agreement shall be valid unless in writing and signed by authorized representatives of each Party.

#### 13.08 GOVERNING LAW

This Agreement shall be governed by the laws of the Province of Ontario and the laws of Canada applicable therein, excluding their rules governing conflicts of laws. Subject to Article 11, the Parlies hereby agree that the courts of the Province of Ontario shall have exclusive jurisdiction over disputes under this Agreement, and the Parties agree that jurisdiction and venue in such courts is appropriate and irrevocably attorn to the jurisdiction of such courts.

## 13.99 SURVIVAL

Section 4.02, Article 5, Article 7, Section 9.03, Article 10, Article 12, Schedule I and this Section 13.09 shall survive the termination of this Agreement and shall remain in full force and effect.

# 13.10 THIRD PARTY BENEFICIARIES

Each Party intends that this Agreement shall not benefit or create any right or cause of action in or on behalf of any person or entity other than the Parties.

# 13.11 COVENANT OF FURTHER ASSURANCES

The Parties agree that, subsequent to the execution and delivery of this Agreement and without any additional consideration, the Parties shall execute and deliver or cause to be executed and delivered any further legal instruments and perform any acts which are or may become necessary to effectante the purposes of this Agreement and to complete the transactions contemplated hereunder.

IN WITNESS WHEREOF the parties have executed this Agreement by their duly authorized signing officer in that regard.

SIGNED, SEALED AND BELIVERED	
,	WINDSOR UTILITIES COMMISSION
) ) )	Maya Rate
4	By: Marchen Zalks Its: Acting Galkered Manager Thave authority to bind the Commission.
j	only the commission.
í	ENWIN UTILITIES LTD.
	1 Dalar
	By: VICTURIO ZUBER Its: UK FINANCO & CFO
	) Its: UA_FINANCE & CFO ) There authority to bind the Corporation.

# <u>SCHEDULE A</u> HUMAN RESOURCES MANAGEMENT AND SUPPORT SERVICES

The following human resources management and support services shall be provided by Utilities Ltd. to WUC in accordance with this Agreement:

- provision, maintenance and administration of management staffing requirements, (a)including: Employee recruitment and selection (i) Organizational employee training and orientation, excluding WUC (ii)provided on-the-job training, first aid training, health & safety, and director approved WUC programs Employee performance and evaluation (fii) Assisting WUC safety supervisor with compliance matters pursuant to (iv) Occupational Health and Safety Act Workplace Safety and Insurance Board filings Employee termination (vi) Employee retirement (vii) (viii) Employee master files Dispute resolution / arbitration (ix) Quality systems (ISO 9001 and Measurements Canada) (x)administration of the following management compensation requirements: (b): Salary benchmarking and determination (i) OMERS Persion Plan (ii) Employee Assistance Program. (iii) Employee Benefits Program (iv)provision, maintenance and administration of unionized staffing (c) requirements, including: Employee recruitment and selection (i) Organizational employee training and orientation (ii) Employee performance and evaluation (iii) assist Compliance with Occupational Health and Safety Act (iv)Workplace Safety and Insurance Board filings (v): Worksite safety inspections / safety iraining (vi) Employee termination (vii) Employee retirement (viii) Employee master files  $\{ix\}$ Contract interpretation and negotiation (x)Grievance administration / arbitration (xi)Quality systems (ISO 9001 and Measurements Canada) (xii)
  - (d) administration of the following unionized employee compensation requirements:
    - (i) Contract administration and negotiation wage rates
    - (ii) OMERS Pension Plan
    - (iii) Employee Assistance Program

- (iv) Employee Benefits Program
- (e) periodic review and evaluation of performance by Utilities under this Agreement [not less than annually], with mandatory input from WUC which input may include WUC's own independent review and evaluation, as to effectiveness of Utilities' senior management group taken as a whole, and the Chief Executive Officer of Utilities in particular, in attaining WUC's established goals and objectives in respect to provision of Managed Services. The review and evaluation shall include co-operative efforts to establish mutually agreed upon goals and objectives for the continuance of Managed Services.

# SCHEDULE B WINANCE AND ACCOUNTING SERVICES

The following finance and accounting services shall be provided by Utilities to WUC in accordance with this Agreement:

preparation of all financial reports as required, including but not limited to: (a) Annual operating and capital budgets (i) Monthly reporting package, including monthly and year to date financial (ii) statements and variance from budget by category Special or general purpose reports and analysis as requested (iii) Supporting schedules as required by internal and external auditors (iv) Supporting schedules as required to prepare applicable tax, (v) property tax, and other tax filings and returns as may be required by law from time to time assistance with our financial needs, including: (b) Cash management (i) Adequacy and appropriateness of insurance coverage (ii) Processing all daily accounting transactions, including required (iii) data entry, payments by due dates and deposits administration of periodic management and union payroll, including: (c) Calculation of gross pay and required statutory, contractual, (i) possion, benefit related and miscellaneous deductions per employee, as applicable Preparation of periodic couployee pay stubs and pay cheques / (ii)direct deposits Preparation of periodic remittance forms related to source (iii)deductions, Employer Health Tax and Workplace Safety and Insurance Board 1 Establishment of new employee record on hire (iv)Assistance with statutory obligations relating to employee (v): terminations Payments to all employees (vi)Preparation of all stanutory and contractual annual compliance (vi:) forms including but not limited to, the T4 statement of remuneration reporting forms, the related summary and the Employer Health Tax annual return administration of periodic statutory compliance, including: (d) the Federal Goods and Services tax returns and remittances on a (i) monthly basis Federal and Provincial payments of applicable tax, property tax, (ii) and other taxes exigible by law from time to time on a monthly and annual

basis, as required.

- funding all payroll related obligations on a periodic basis in (iii) conjunction with required compliance deadlines

  Annual pension and benefit reporting forms, as required

  Provincial Retail Sales Tax compliance and application for
- (iv)
- (v) exemption, as required

# SCHEDULE C BILLING AND COLLECTION SERVICES

The following billing and collection services shall be provided by Utilines to WUC in accordance with this Agreement:

- (a) Maintenance and periodic updating of all customer master files
- (b) Preparation and distribution of mouthly invoices
- (c) Payment in full of amounts received on a monthly hasis in respect to billing and collection services on behalf of WUC
- (d) Ensuring rates are in compliance with WUC requirements and any regulating body requirements
- (e) Prepare variance reports
- (f) Advise Directors/Managers of observed inaccurate or questionable readings for further action

# SCHEDULE D PURCHASING AND INVENTORY MANAGED SERVICES

The following purchasing and inventory Managed Services shall be provided by Utilities to WUC in accordance with this Agreement:

- (a) Administration of the purchasing function in conjunction with the existing Purchasing Policy, including the following:
- Coordinate the procurement of all inventory, non-inventory, purchased services, capital and special noods items
- (ii) Obtain competitive quotes and select the optimal supplier based on the requirements as indicated on the authorized purchase order
- (iii) Administer the logistics related to the purchases, including shipping, receiving and expediting as required
- (iv) Provide draft RFQ as applicable
- (v) Penalties for expired or late deliveries
- (b) Provision of inventory Managed Services, including the following:
  - (i) Control of purchased items, including receipt, warehousing, release and re-stock as required Monitoring quantities in conjunction with lead times and assistance with requirements planning
  - (ii) Delivery of items from vendor and/or inventory to job sites, as applicable
  - (iii) When required, allocation of items used to the correct project for accounting purposes and processing required adjustments
- (c) Compliance with all industry and statutory requirements as they apply to purchasing and inventory management, including out not limited to annual testing and certification.

# <u>SCHEDULE E</u> FLEET AND SITE MANAGED SERVICES

The following fleet and site Managed Services shall be provided by Stilities to WUC in accordance with this Agreement:

- (a) Assistance with requirements planning
- (b) Provision of all vehicles and equipment as required to operate
- (c) Assistance in management of WUC owned/controlled sites, and provision and management of additional facilities as may be necessary from time to time to meet WUC operations requirements [eg. Meter Shop located at Rhodes Drive facility] and as necessary to support the Managed Services being provided
- (d) Provide after hours Fueling service for WUC vehicles
- (e) Provide inside parking for WEC vehicles and allocate space as required

#### SCHEDULE F INFORMATION SERVICES

The following information services shall be provided by Utilities to WUC in accordance with this Agreement:

- (a) Assistance with all purchase decisions related to computer hardware and software in conjunction with the Schedule D
- (b) Installation of all required software updates and upgrades, as required;
- (c) Assistance with respect to all licensing issues regarding hardware and software, except for software and hardware excluded by mutual agreement;
- (d) Coordination of user training, as required
- (e) Provision of a "Help Desk" available for desktop management and trouble shooting during normal business
- (f) Provision and monitoring of WUC Internet policy
- (g) Security, storage and safekeeping of all electronic data
- (h) Application research related new applicable technology and capacity management
- (i) Provision and monitoring of services arising out of privacy and access legislation, including the Municipal Freedom of Information and Protection of Privacy Act to the extent and subject to any conditions as may be delegated by WUC to EnWin or any officer of EnWin from time to time, and arising out of WUC's Privacy Policy, including supervision and assistance regarding WUC compliance with all applicable orivacy legislation
- (j) Provision of and assistance with phone system including use of 255-2727 number and use for WUC purposes of 311 System [ownership and licencing rights of both foregoing held by Utilities] including securing of all necessary hardware, software, licencing, and also including training of staff, and ongoing menitoring of system.
- (k) Provide assistance in running queries requested by WUC efficiently

# <u>ŞCHEDULE G</u> TECHNICAL <u>AND CUSTOMER SERVICES</u>

The following technical and customer services shall be provided by Utilities to WUC in accordance with this Agreement:

- (a) Provision of a call center to accept, log and monitor responses to external requests for service work
- (b) When required, assistance with aspects of Development Servicing, including:
  - (i) Discussions with developers and their representatives to ensure preliminary engineering plans are in compliance with existing municipal codes and standards
  - (ii) Negotiations with developers and their representatives with respect to required or requested changes to the agreements
  - (iii) Approval of final designs
  - (iv) Ensuring that adequate securities are in place
- (c) Provision of meter testing, repair and accreditation services in compliance with all statutory requirements, as requested
- (d) Provision of meter reading services, including periodic and single purpose reads, as required
- (c) To the extent required, control over accuracy and integrity of meter data as it relates to billing, settlement, water management and planning, and provision of general and special purpose reports, as required
- (i) To the extent required, Control over accuracy and integrity of account master files, including processing required changes and updates for names, addresses, meter specific information and deposits held on account (where applicable)
- (g) Monitor the development of and updates to the company website, and assist in the development and implementation of electronic commerce and external communication strategies
- (h) Assist and perform to the extent required, services related to water testing
- (i) Accept other methods of payment for customers/contractors
- (i) Advise WUC of observed inaccuracies in billing/reading data.

#### SCHEDULE R OTHER SERVICES

The following services shall be provided by Utilities Ltd. to WUC in accordance with this Agreement:

- (a) Additional Services
  - Sorting and delivering all incoming mail and coordinating the posting and processing of outgoing mail
  - (ii) Forms management, including design as required
  - (iii) Control over office supplies inventory, including disbursements to all areas
  - (iv) Supply of Records Management System, providing for coding, tracking, storage, retention and purging in compliance with all governmental standards and requirements
  - (v) Coordinate communication with the Board of Directors and shareholder, as required
  - (vi) Coordinate communication with outside legal counsel on general corporate issues, as required
  - (vii) Provide corporate secretary and official witness services, as required
  - (viii) Freedom of Information coordinator, as required
  - (ix) Provide President & CEO (General Manager), COO, CFO, and other executive level management as required;
  - (x) Provision of all other Senior Management Personnel as may be required by WIJC from time to time to perform, Administrative, and Operational Services, including Director of Engineering, Director of Operations Infrastructure, Director Water Production, Chief Engineer, and other engineering management as required
- (b) Assist with Water Management Related Services including as required
  - (\*) Arranging and coordinating Water Engineering Services
  - (ii) Arranging and coordinating Water Lab Services
  - (iii) Arranging and coordinating Water Metering Services
  - (iv) Arranging and coordinating Training Services

# SCHEDULE I FEES

# EFFECTIVE AS AT JANUARY 1, 2007

Fees for the services as described in the Agreement shall be calculated based upon Utilities' cost of providing the Managed Services (using the KPMG Cost Allocation Methodology) plus such other return on assets/capital or otherwise permitted in the OEB's Affiliate Relationships Code.

The monthly fee to be paid WUC to Utilities until otherwise mutually agreed shall be \$700,000.00 (plus all applicable taxes), being approximately one-twelfth (1/12) of the annual estimated amounts as follows:

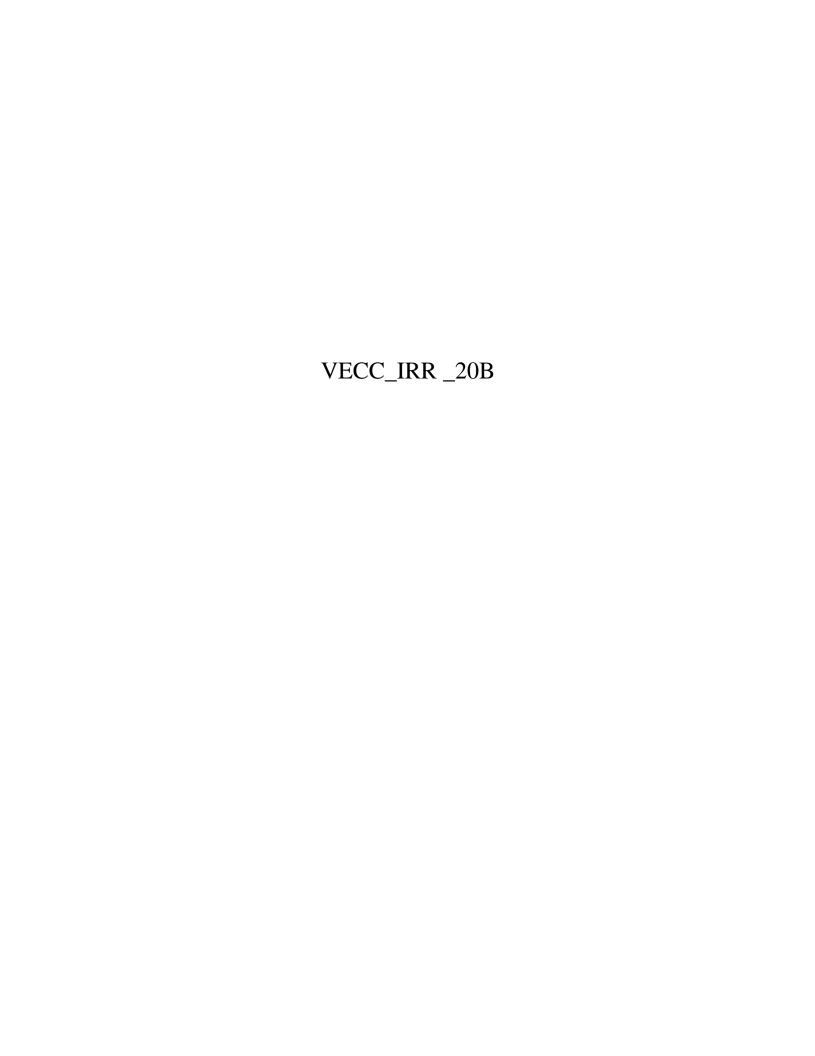
Etano	Annual Estimated Amount
Item	\$1,852,424.00
Administration	97,547.00
Corporate Communications	972,008.00
Customer Service and Billing	742,885.00
Employee Future Benefits	451.002.00
Finance	500,414.00
Fleet Management	317.750.90
Human Resources	1
Information Technology Support	1,244,695.00
Meter Reading	563.019.00
Purchasing and Inventory Management	169,355.00
Site Services	367.308.00
5/10 2014/2011	_ <del>_</del> .
Operating Costs	\$7,278,407.00
Depreciation and Interest	3.14,316.00
·	668,915.00
Return on Assets	296,976.00
CIS Asset Charge	
Total MSA Fees for 2007	\$8,558.614.0
1000	

#### Notes

Amounts shown are based on EnWin Utilities Ltd.'s 2007 approved budget and are subject to change based on the actual financial results on EnWin Utilities Ltd. in 2007.

Augusts shown only represent fees for Managed Services to be charged to WUC.

Within two months after the end of each calendar year the monthly fee paid by WUC shall be reconciled with the actual costs of Utilities providing the Managed Services in that calendar year. Any adjustments arising out of such reconciliation will be paid by the Party owing such adjustment within thirty days after such reconciliation has been completed. Such reconciliations shall be performed by the Auditors of Utilities, and at the request of WUC verified by the Auditors of WUC.

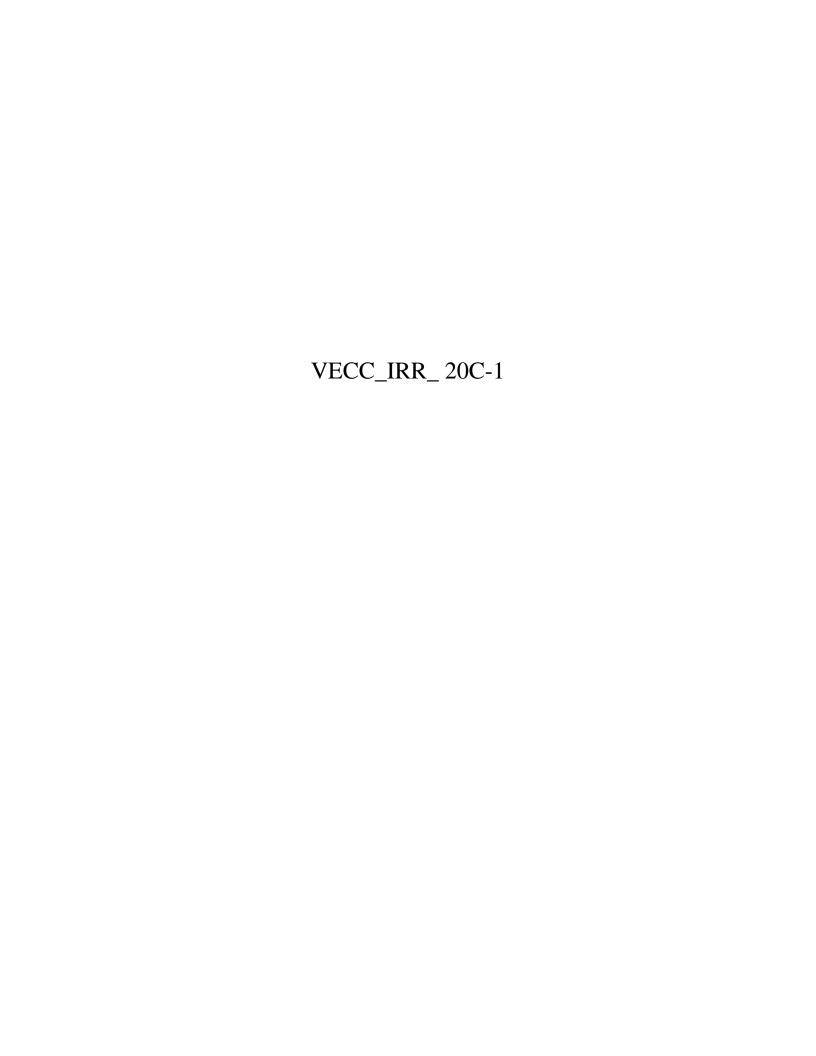


# Enwin Utilities Ltd. EB-2008-0227

# VECC IR #20B

# The 2009 Service Schedules that support the 2009 Services is shown below, by affiliate

	WUC <u>\$'s</u>	City <u>\$'s</u>	EWE <u>\$'s</u>
Administration	2,069,665	266,505	10,164
Corporate Communications	103,489	10,185	986
Customer Service and Billing	1,357,280	1,135,103	5,384
Employee Future Benefits	800,094	170,108	7,104
Finance	638,186	30,129	16,408
Fleet Management	456,388	5,294	176
Human Resources	388,057	37,305	3,613
Information Technology Support	1,702,875	250,520	26,963
Meter Reading	598,327	-	-
Purchasing and Inventory Management	322,927	17,855	549
Site Services	445,177	65,130	2,055
Operating Costs	8,882,465	1,988,134	73,402
Depreciation and Interest	954,708	223,968	14,526
Return on Assets	957,332	224,420	4,080
CIS asset charge	297,096	288,636	
Total MSA fees for 2007	11,091,602	2,725,159	92,008



# 1. Cost allocation summary - operating costs by department plus enterprise costs (interest, depreciation)

			EWU -	EWE - incl Sentinel		
		December-09	Hydro	Lights	WUC	Sewer/City
002	Board of Directors - EWUTL	102.472	97%	1%		3%
010	Executive Office	1,658,859	54%	%	38%	8%
012	Corp Services Senior Manageme	1,166,666	50%	%	41%	9%
014	WUC Senior Mgmt	700,400			100%	
017	VP Finance	218,912	50%	%	41%	9%
018	VP Corporate Services	87,959	50%	%	41%	9%
019	COO Water Division	136,765			100%	
026	Site Services Rhodes Drive	1,160,787	68%	%	29%	2%
028	Fleet Services	1,391,762	69%	%	31%	%
031	Weld Shop	100,169	67%	%	31%	2%
057	Technology Services and Suppo	1,797,002	59%	1%	37%	4%
058	Systems Development	1,647,105	58%	%	39%	2%
060	Director, Information Services	677,289	43%	%	40%	17%
061	Site Services Ouellette Avenue	261,789	45%	%	40%	15%
062	Mail Processing Centre	867,994	35%	%	35%	29%
063	Project Management Office	272,369	58%		42%	
064	Purchasing	203,083	58%		42%	
065	Financial Services	1,249,387	45%	1%	51%	2%
068	Stores	384,675	63%	%	32%	5%
070	Human Resources	923.153	54%	%	42%	4%
077	Cashiers	187,557	35%	%	35%	29%
080	Public Relations	247,122	54%	%	42%	4%
085	EWUTL Retirees	1,864,299	48%	%	43%	9%
090	Call Centre	2,804,594	35%	%	35%	29%
091	311 Call Centre	283,500	40%	70	47%	13%
093	Meter Reading Services	1,329,616	55%		45%	1070
		,,==,,=,,=				
Total op	perating costs	21,725,286	49.63%	0.34%	40.89%	9.15%
			10,781,284	73,402	8,882,466	1,988,134
Operati	ng costs allocated directly	21,725,286	10,781,284	73,402	8,882,466	1,988,134
Deprec		2,342,068	1,230,235	7,494	880,371	223,968
Interest	(net interest earned)	276,000	194,631	7,032	74,337	-
Workin	g Capital Gross Up 1.35%	293,732	145,766	992	120,094	26,880
Return	on assets	2,615,386	1,577,520	3,087	837,238	197,540
Total c	osts + return to allocate	27,252,473	13,929,436	92,008	10,794,506	2,436,522
			51.11%	0.34%	39.61%	8.94%





KPMG LLP VT01-01 (Central Trnsactn Adv Svs 01-01) Commerce Court West Suite 3600 199 Bay Street Toronto ON M5L 1B2 Telephone (416) 777-8500 Fax (416) 777-8818 www.kpmg.ca

Ms. Victoria Zuber Director of Finance Enwin Utilities Ltd. 787 Ouellette Avenue Windsor, ON N9A 4J4

May 11, 2005

Dear Ms. Zuber:

#### Development of a Cost Allocation Methodology

Enwin Utilities ("EwU") retained KPMG to help it develop a Cost Allocation Methodology to support the calculation of transfer prices for EwU's customer base. EwU provides a variety of support services to a number of affiliated corporations and external customers. EwU needs to have a methodology for appropriately allocating the costs of its services to these various end-user entities.

In this letter, we briefly discuss the approach used to develop a Cost Allocation framework, the methodology involved, and the overall results.

#### Background

EwU provides a wide variety of support services to its customers. These services include customer service and billing, information technology support, human resources, finance and administration, and fleet management. Two customers account for the majority of activities and costs within EwU: these are Enwin PowerLines ("EwP") and the Windsor Utility Corporation ("WUC"). Other customers include MaXess, an affiliate corporation providing telecommunications services, and Enwin Energy ("EwE"). The City of Windsor and a number of external utility customers complete the customer complement.

To justify the transfer prices that it charges for services provided, EwU requires a defensible process for allocating its costs among the end-user entities. For EwP, the cost allocation process must satisfy the Ontario Energy Board's ("OEB") regulatory requirements. Among other things, the OEB requires that EwP pay no more than fair market value for any services rendered. If fair



market value benchmarks are not available, charges must be no greater than a cost-based price. Cost can include an appropriate return on capital employed.

#### Approach

Working in concert with EwU, KPMG helped to structure the cost allocation approach. KPMG also developed a spreadsheet financial model that can be used by EwU to refine the cost allocation approach going forward. It should be noted that the results of the cost allocation methodology are driven primarily by information provided by management at EwU and at the end-user companies. Relevant inputs include detailed cost data for individual departments within EwU and information on the factors that determine the costs shown. The accuracy of the cost allocations is very dependent on these important inputs.

The bases for the cost allocation work were detailed financial statements for fiscal 2004 for individual departments in EwU. These individual department statements contain a detailed breakdown of actual operating costs incurred by line item (e.g. salaries, purchased services, supplies).

As a first step in the process, a representative from KPMG and the EwU Finance Department interviewed managers responsible for each of the departments. These interviews were used to gain an understanding of the drivers of costs within each department. By driver, we mean a causal link between the costs in that department and the customers served by that department. For an individual department within EwU, customers can include other departments within EwU, as well as external customers at affiliate companies (e.g., EwP or WUC).

The level of disaggregation required varied by department. In some departments, the total costs within the department could be allocated at a high level by one driver. For example, total costs in the Human Resources Department were allocated out to other departments and end-user companies based on the number of full-time equivalent employees in each. In other cases, allocations were done separately for individual line items or groups of line items within a department. The overall allocation of costs from such a department was therefore a weighted average of individual allocation decisions for different expense items.

Many cost drivers were based on general measures of activity or volume among end-users. These included:

- The number of full-time equivalent staff.
- The square footage of space occupied.

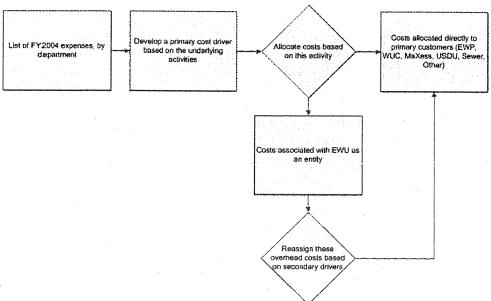


- Number of customers served.
- Number of meters.
- Number of computers.

In some other cases, drivers were developed from detailed information provided by staff with respect to the time that they spent on various functions or customers. For example, employees within the Stores Department track their time using a work order system. This allows their time to be accurately allocated to the end-user entities that use the Stores Department. Similarly, for most executive staff, cost allocations were based on individuals' personal estimates of the time that they spend on various activities or organizational entities.

#### A Two-Step Process Is Used

Because all of the costs of EwU need to be allocated to end-user customers, a two-step cost allocation process is required. Many departments within EwU provide services to other departments within EwU. For example, the Human Resources Department within EwU provides services to other EwU departments, as well as to the end-user companies (e.g., EwP or WUC). Thus, Human Resource costs that end up in other EwU departments need to be allocated out to these other end-user customers in a second stage of the cost allocation process. Other departments whose costs must be allocated through this two-step process include Information Technology and Fleet Management. Our general approach is that costs that have been allocated to any given EwU department from other EwU departments should be allocated out from the recipient department to end-user entities (e.g. EwP and WUC) in the same proportion as costs were allocated out in the first pass. Our spreadsheet model is structured to implement this two-step process. The process is shown conceptually in the diagram below.





For some departments, no secondary cost allocation step is required. For example, the Meter-reading Department has all of its costs allocated to end-user companies based on the number of meters served. No costs are allocated to other departments within EwU and, thus, there are no "residual costs" that need to be allocated in a second stage. Some departments are allocated entirely to one end-user company. In particular, there are a number of departments who service only Enwin PowerLines. These include Operations, Hydro Administration and Systems Control.

#### Allocation of Depreciation and Interest

Depreciation costs were allocated using a similar approach. Depreciation expense of \$2.4 million was broken down by major assets or groups of assets. For each asset grouping, a driver was selected that would best approximate the underlying usage for that asset.

In the case of interest revenue and expenses, costs were allocated based on an analysis of cash balances and the underlying revenues that determine those balances.

#### Return on Assets

The Cost Allocation Model also includes an uplift charge to account for the required return on assets within EwU. The return on assets includes a return both on fixed assets and on deemed working capital. The return on assets calculation is broken down into a return on debt and a return on equity in accordance with OEB Guidelines for electricity distribution companies. These guidelines were followed for all end-users and not just EwP. Accordingly, the return on assets achieved by EwU for services rendered is consistent across the end-user companies. An allowance for corporate income taxes payable on any return on equity is included in the calculation. The uplift for return on assets accounts for approximately \$2.9 million out of total costs of \$27.3 million allocated out from EwU.

#### Fair Market Value

The model does not include a comparison of allocated costs to fair market value benchmarks. We understand that EwU will be undertaking such a comparison, where possible, in the future.

#### **Summary of Results**

The total costs to be allocated through the cost allocation methodology are \$27.3 million. The percentage allocation of these costs are shown in the Exhibit below. As can be seen, EwP and WUC account for the majority of costs within EwU.



Name of the Entity	Percentages
Enwin PowerLines (EwP)	62%
Enwin Energy (EwE)	1%
Windsor Utilities Commission (WUC)	24%
MaXess	4%
External (e.g. USDU)	3%
Sewer	5%
Total	100%

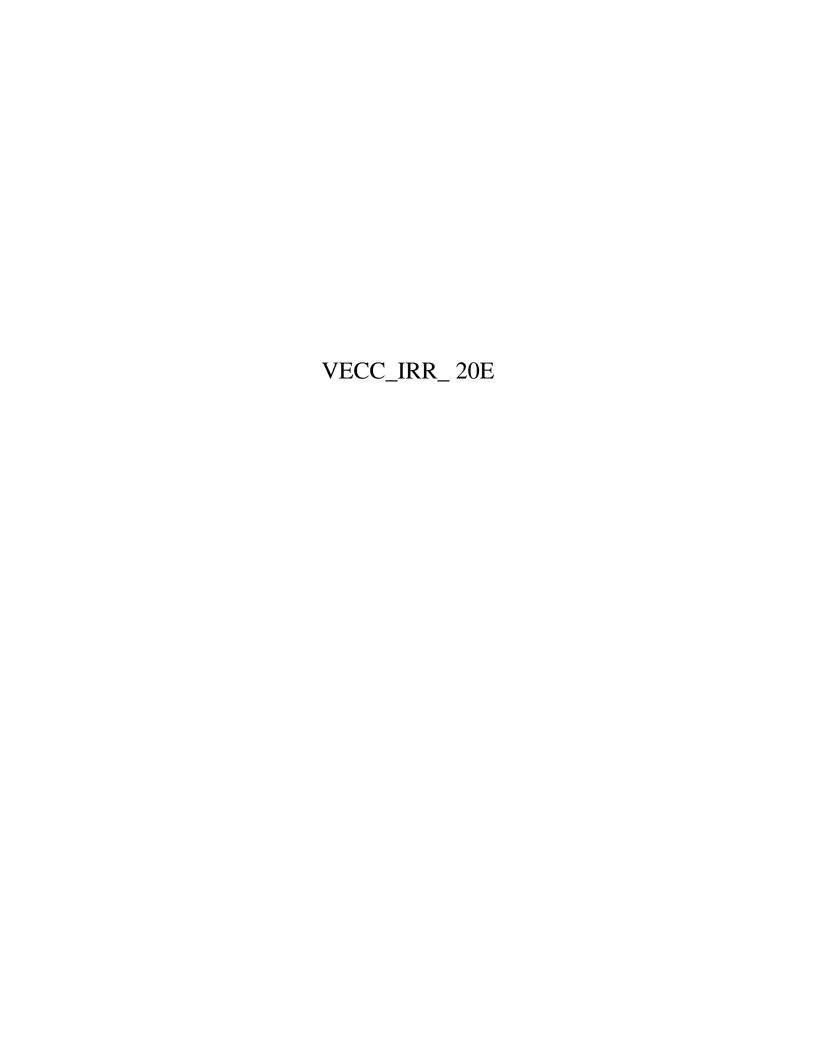
# **Process for Updates**

KPMG has provided the spreadsheet framework to EwU personnel and has trained them in its use. Accordingly, updates to the cost allocation results can be performed by EwU as circumstances changes.

Please give me a call at 416-777-3206 if you have any questions about our cost allocation methodology and spreadsheet framework. As noted in the introduction, our work is designed to support a defensible basis for cost allocation by EwU among the end-user entities.

Yours truly

Jonathan M Erling, P.Eng. Director



# Organizational and Interorganizational Overview of *ENWIN* Utilities Ltd. and Associated Organizations

2009 Cost of Service Rate Application – Affiliate Study Prepared by: Andrew J. Sasso Prepared on: March 3, 2008

#### Interorganizational Overview

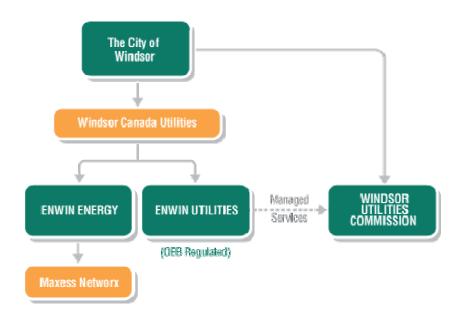
The City of Windsor (CW) is the sole shareholder of Windsor Canada Utilities Ltd. (WCU).

WCU is the sole shareholder of ENWIN Energy Ltd. (EWE) and ENWIN Utilities Ltd. (EWU).

EWE owns and operates MaXess Networx®, a telecom company.

The CW is the municipality for which the Windsor Utilities Commission (WUC) is a municipal services board, as defined by the *Municipal Act*, *2001*. The WUC is a public utility that provides water service and operates District Energy, a downtown district heating and cooling system.

Where services are shared, the KMPG Cost Allocation Model is used to allocate costs.



# **Organizational Overviews**

	City of Windsor (CW)
Mayor:	
Eddie Francis	
City Councillors:	
David Brister	
Drew Dilkens	
Jo-Anne Gignac	
Alan Halberstadt	
Percy Hatfield	
Ron Jones	
Ken Lewenza Jr.	
Bill Marra	
Caroline Postma	
Fulvio Valentinis	

The CW Public Works Department provides waste water services to Windsor.

The CW is the sole shareholder of Windsor Canada Utilities.

The CW oversees the WUC, one of the CW's municipal service boards.

The CW appoints the directors of WCU, EWU, EWE and the WUC commissioners.

Windsor Canad	a Utilities (WCU)		
Board of Directors:			
David Brister			
Eddie Francis			
Jo-Anne Gignac			
Ron Jones			
Marty Komsa			
Vic Neufeld			
President	and CEO:		
Maxwell Zalev			
CFO and VP Finance:	VP Corporate Services:		
Victoria Zuber	[vacant]*		

<sup>\*</sup> Joe Levack served as VP Corporate Services until being seconded into the role of VP Hydro in May 2007. It is anticipated that Joe will return to VP Corporate Services upon the appointment of a new VP Hydro in 2008.

WCU is the sole shareholder of ENWIN Utilities Ltd.

WCU is the sole shareholder of ENWIN Energy Ltd.

ENWIN Utilities Ltd. (EWU)					
Board of D	irectors:			•	
Keith Andre	WS				
Eddie Franc	cis				
Marty Koms	a				
Doug Lawso					
Vic Neufeld					
Fulvio Valer	ntinis				
		Pres	ident and CE	<b>EO</b> :	
		M	axwell Zalev		
CFO and	VP	VP	VP	VP	Manager
VP	Hydro:	Water:	Employee	Corporate	Corporate
Finance:	Joe	John	and	Services:	Communications:
Victoria	Levack	Wladarski	Customer	[vacant]*	Sylvia de Vries
Zuber			Relations:		
			Michael		
			McKinnon		

<sup>\*</sup> See WCU note above.

EWU is an OEB-regulated LDC.

EWU provides services\*\* to the CW, EWE and the WUC.

<sup>\*\*</sup> Services may include the use of facilities or other managed services.

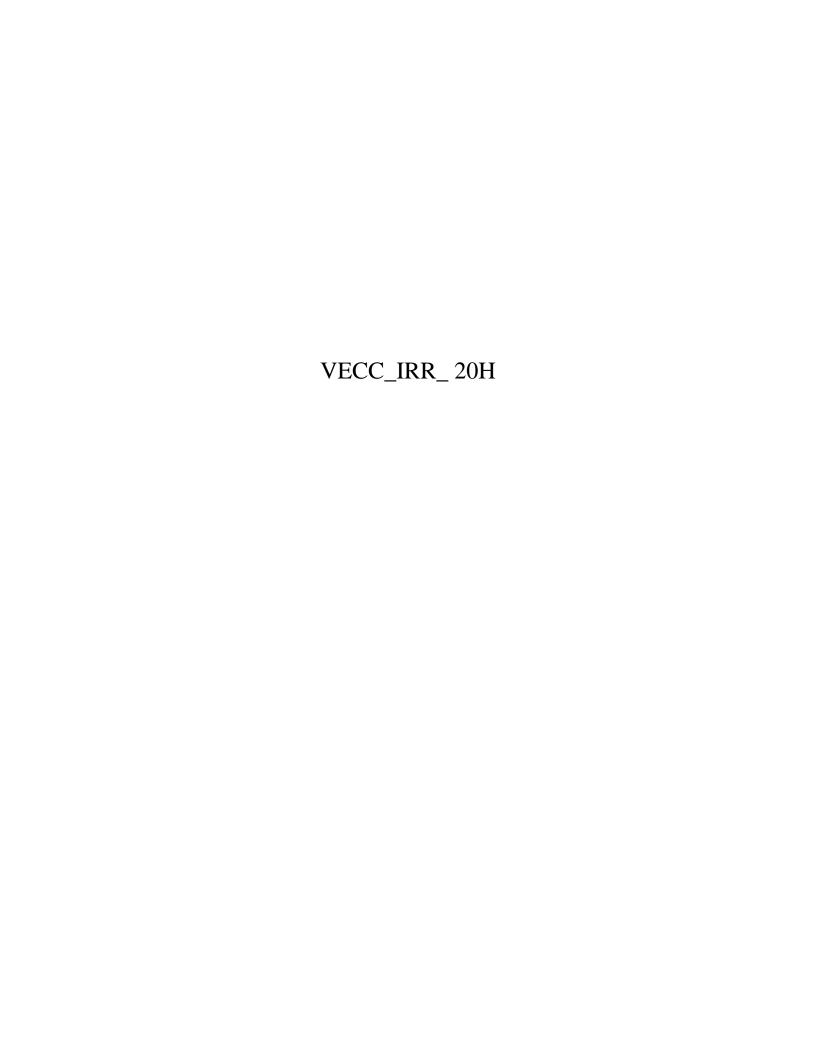
ENWI	IN Energy Ltd. (EWE)
<b>Board of Directors:</b>	
Nancy Creighton	
Eddie Francis	
Federica Nazzani	
Fulvio Valentinis	
Maxwell Zalev	
	President:
	Victoria Zuber
	VP:
	Phil Partington

EWE is a non-OEB regulated company that provides telecom and conservation and demand management services to the marketplace, including to EWU.

Windsor Utilities Commission (WUC)					
Commissione	rs:				
James Drumm	ond				
Eddie Francis					
Ron Jones					
Ken Lewenza	Jr.				
Rocco Lucente	•				
Bill Marra					
Karen Bethune	Plunkett				
George Sanda	la				
Loretta Stoyka					
	General	Manager:			
	Maxwe	ell Zalev			
CFO and VP	VP Water:	VP	VP		
Finance:	John	Employee	Corporate		
Victoria	Wladarski	and	Services:		
Zuber Customer [vacant]*					
Relations:					
Michael					
		McKinnon			

<sup>\*</sup> See WCU note above.

The WUC is a municipal services board and public utility that provides water services in Windsor.



Enwin Utilities Ltd. EB-2008-0227

VECC IR #20 H
2009 Major Cost Drivers and 2009 Costs allocated to each Affiliate:

Cost Driver	EWU	EWE	WUC	City
Direct Assignments	9,000	-	849,285	-
Meters	733,157	-	599,855	-
Board of Directors	99,398	512	-	2,562
Customer Care	1,781,264	7,050	1,775,035	1,486,149
Executives (Overhead)	1,307,913	8,905	1,077,586	241,192
Finance Staff	587,254	20,157	722,981	4,031
Fleet	1,311,574	158	606,429	4,584
Floor Space	2,706,337	4,841	1,240,702	156,698
Gross Revenue	194,631	-	165,369	-
Intercompany Balances	-	7,032	(91,032)	-
IT Consultants	281,675	2,575	261,206	111,185
IT Development	1,440,344	6,652	966,644	56,493
IT Networking	23,953	272	16,363	2,060
IT User Support	1,044,991	19,680	648,884	61,446
Staffing	1,629,203	12,630	1,379,963	227,176
Motorola CSR	113,485	-	131,856	38,159
Purchasing	276,806	-	198,646	-
Stores	242,687	550	124,639	17,906
Working Capital Gross Up	145,766	992	120,094	26,880
Total	13,929,436	92,008	10,794,506	2,436,522

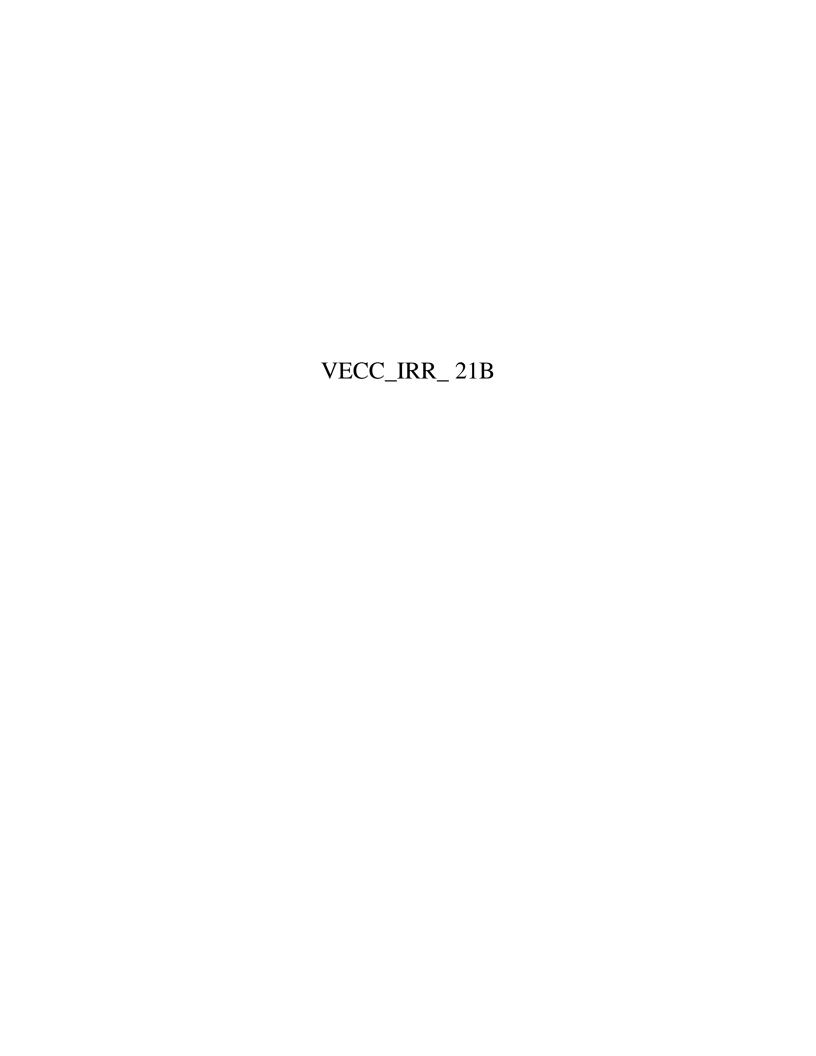


# Enwin Utilities Ltd. EB-2008-0227

# VECC IR #21A

	2007	2008	2009
Total Cost Allocated to EWU and Affiliates	21,463,799	24,056,076	27,252,473
Variance between 2007 and 2009			5,788,674
Categories as desrcibed in the Affiliate Report, as prep Exhibit 4, Tab 2, Schedule 4, A	•	orth America,	
Further detail of this variance between 2007 and 2	2009 is as follo	ows:	
Human Resources services Finance and accounting services Billing and collection services Purchasing and inventory managed services Fleet and site managed services Information services Technical and customer services Other services			1,261,491 152,747 (8,929) 297,973 379,547 1,236,290 674,609 371,327
Depreciation and Interest Return on assets			913,487 510,132
Total			5,788,674

For further detailed variance explanations, please refer to Exhibit 4, Tab 2, Schedule 1.



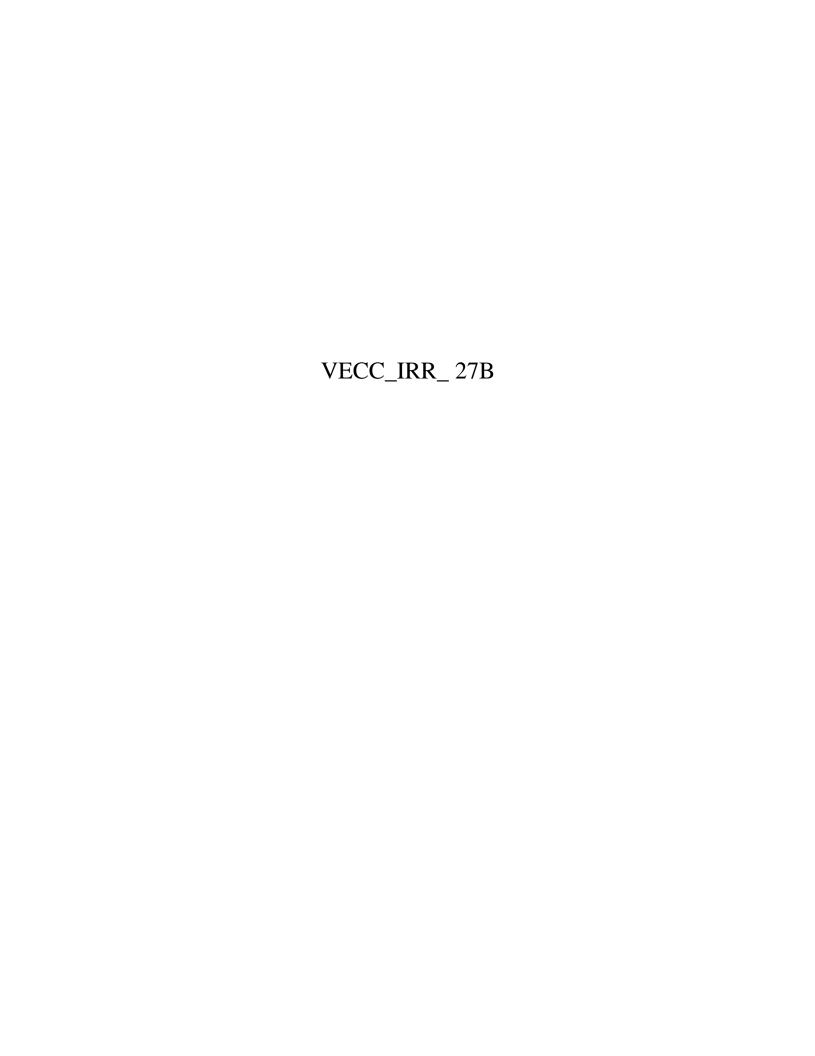
Vecc IR #21B

Breakdown of 2009 Outbound services to Affiliates based on figure 4-2-4 D

	Direct Services -							
	Shared Services		(1)	from chart below (2		2)	Total	
WUC	\$	10,794,506		\$	297,096	\$	11,091,602	
City	\$	2,436,522		\$	288,636	\$	2,725,158	
EWE	\$	92,008				\$	92,008	
Maxess	\$	-				\$	-	
Maxium	\$	-				\$	-	

- (1) reflects costs shownin Figure 4-2-4-D for total costs allocated to EWU for distribution. This represents costs of shared services.
- (2) based on directly assigned costs and shown in Table 2, page 8 -10 of the BDR report in Exh 4/Tab2/Sch 4, Attachment B. The information from this chart for all outbound services has been reproduced below with 2009 cost estimates.

Nature of Product						
Affiliate	or Service	2009 Cost				
City	Electricity Services	- not tracked separately for this customer, or included in 2009 forecast of costs.				
	CIS asset use	\$ 288,636				
	Festive Lighing and street light related services	- not applicable for 2009				
	Miscellaneous field work - relocations etc	- not tracked separately or specifically budgeted for in 2009 forecast of costs.				
EWE	CIS Asset Use	\$ -				
	Sentinel Light Maintenance	- not applicable for 2009				
	Maintenance Crew	- not tracked separately or specifically budgeted for in 2009 forecast of costs.				
WUC	Electricity Services	- not tracked separately for this customer, or included in 2009 forecast of costs.				
	CIS asset use	\$ 297,096				
	Securing Poles at WUC excavation	- not tracked separately for this customer, or included in 2009 forecast of costs.				
	Stores issed materials	- not tracked separately for this customer, or included in 2009 forecast of costs.				



### Enwin Utilities Ltd. EB-2008-0227

### VECC IR#27B

Calculation of the effective debenture cost rate is 6.81% and is shown calculated below in the table. The table below also shows a new blended debt cost rate of 6.76%, assuming a 6% interest rate for the City Note.

### 2009 Debt Balances

Description	Amount	Issue Date (dd-mmm-yyyy)	Term Date (dd-mmm-yyyy)	Interest Rate (a)	Other Costs (b)	Due to Affiliate?	Annual Cost (c)
Debentures	50,000,000	15-Aug-2002	15-Aug-2012	6.45%	179,832	NO	3,404,832
Promissory Note	3,255,973	20-Dec-2001	31-Dec-2009	6.00%		YES	195,358

Description	Effective	Days o/s	Average	2009	2009 Ending	Debt o/s	Int. Expense
	Rate (1)	in 2009	Balance	Cost	Balance	USA#	USA#
Debentures	6.81%	365	50,000,000	3,404,832	50,000,000	2505	6005
Promissory Note	6.00%	365	3,255,973	195,358		2260	6005
TOTAL	6.76%		53,255,973	3,600,190	50,000,000		

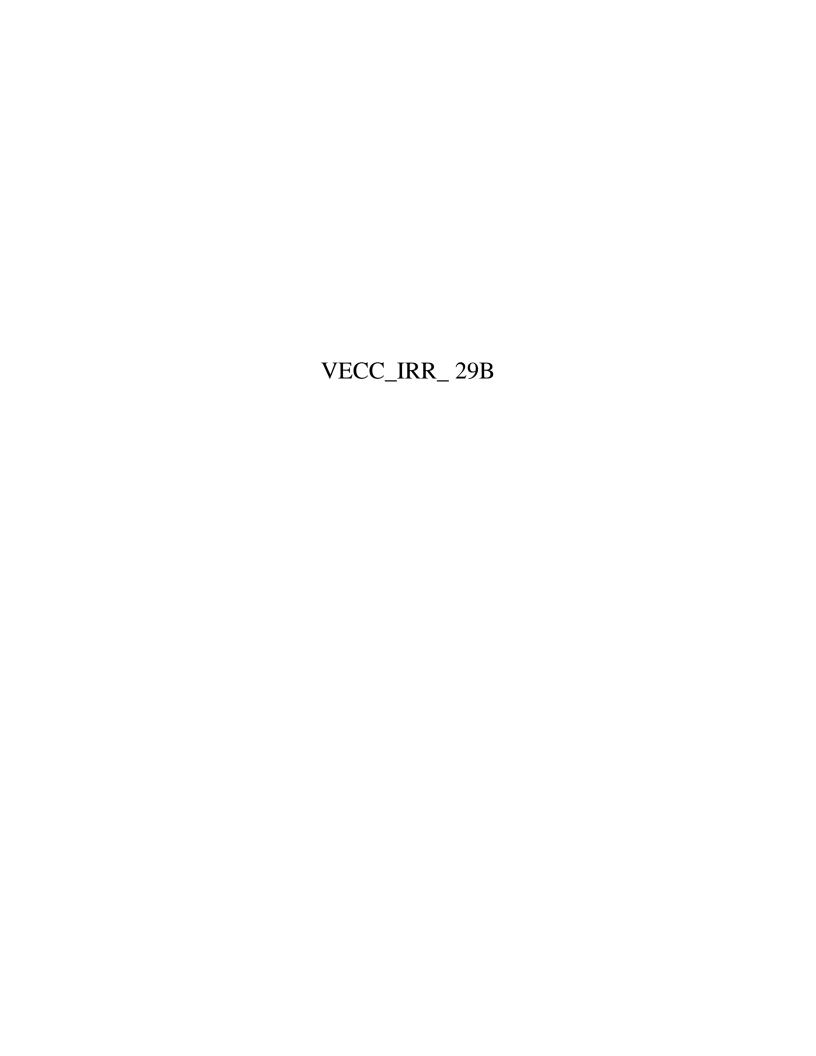
<sup>(</sup>a) For debt held issued prior to 4-May-2006 represents the previously approved rate.

### Note (1) - Effective rate is calculating by annual cost/amount

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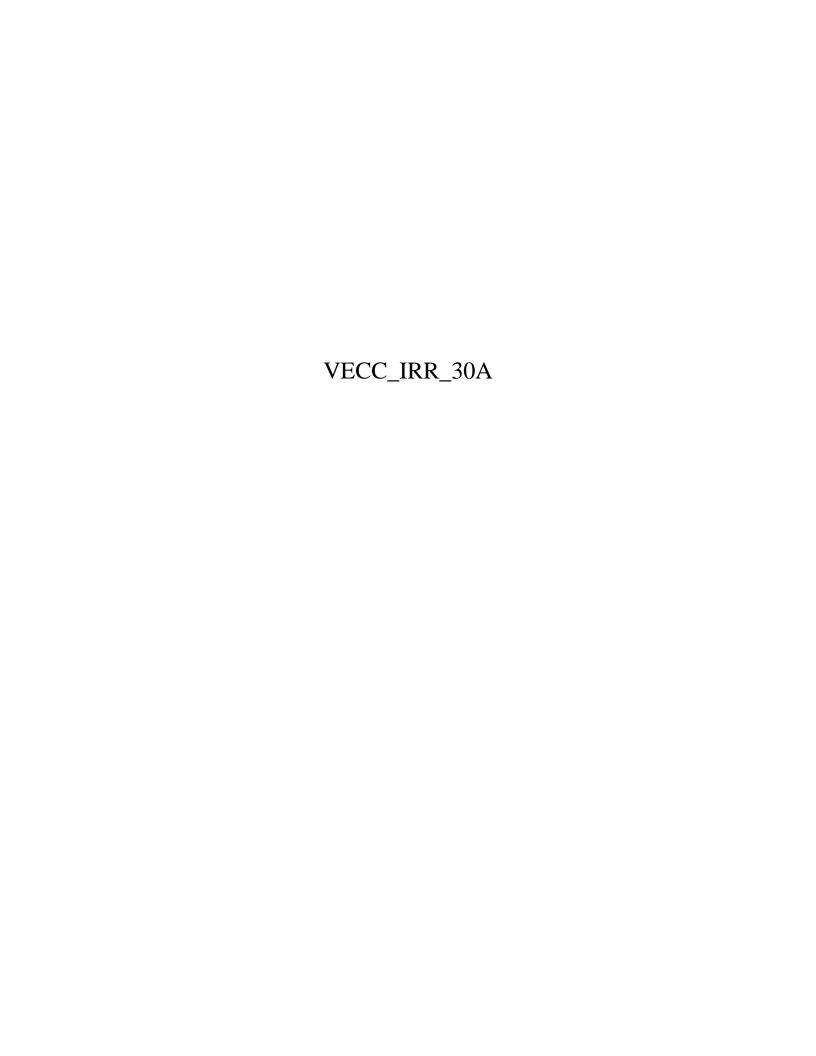
<sup>(</sup>b) Annual charges other than interest (e.g. commitment fees, amortization of issuance costs, etc.)

<sup>(</sup>c) For debt issued to an affiliate since 4-May-2006, represents the lower of (i) actual cost and (ii) cost based on the deemed debt rate



### ENWIN CA MODEL REVISED FOR VECC #29

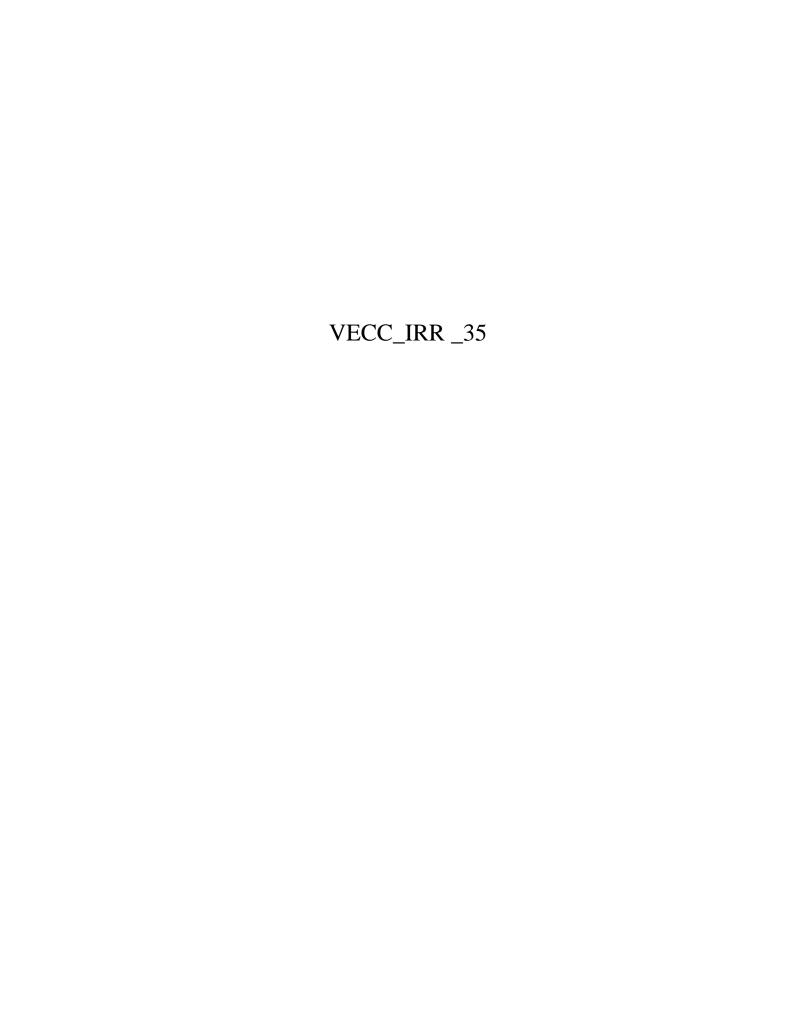
			1	2	3	9	7	80	6	12	13	14
Rate Base	91	Total	Residential	GS <50	GS>50-Regular	Large Use >5MW	Street Light	Sentine	Unmetered Scattered Load	Intermediate (3000 – 4999	Large Use - 3TS	Large Use - Ford Annex
crev	Distribution Revenue (sale)		\$20,159,314	\$5,491,607	\$12,268,933	\$1,329,334	\$486,780	\$82,292	\$225,116	(\$27,603)	\$2,090,544	\$1,114,063
Ē	Miscellaneous Revenue (mi)	\$3,078,717	\$1,973,377	\$428,570	\$537,062	\$55,002	\$56,795	\$5,307	\$6,838	\$14,840	\$594	\$332
	Total Revenue	\$46,299,098	\$22,132,691	\$5,920,177	\$12,805,995	\$1,384,336	\$543,575	\$87,599	\$231,954	(\$12,763)	\$2,091,138	\$1,114,395
	Expenses						:				;	:
₽ 5	Distribution Costs (di)	\$3,326,019	\$1,722,650	\$362,235	\$745,342	\$113,562	\$319,549	\$21,038	\$11,126	\$30,516	\$6 877	\$0
ad	General and Administration (ad)		\$8,003,927	\$1,806,404	\$1,836,444	\$173,272	\$405,946	\$28,688	\$20,845	\$51,112	\$6,893	\$7,870
deb		\$8,546,993	\$4,169,032	\$976,395	\$2,361,038	\$356,851	\$530,583	\$34,937	\$20,732	\$95,944	\$21	\$1,460
TUPUT	PILs (INPUT)	\$692,477	\$341,320	\$78,852	\$185,144	\$27,516	\$47,227	\$3,110	\$1,795	\$7,400	81	\$112
			\$21,728,984	\$4,954,084	\$7,244,635	\$898,116	\$1,660,543	\$112,967	\$73,712	\$249,869	\$12,803	\$16,940
	Direct A <b>li</b> ocation	\$3,232,940	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,055,402	\$1,177,538
Z	Allocated Net Income (NI)	\$6,418,997	\$3,163,906	\$730,926	\$1,716,215	\$255,064	\$437,776	\$28,825	\$16,639	\$68,592	\$13	\$1,040
	Revenue Requirement (includes NI)	\$46,604,591	\$24,892,891	\$5,685,010	\$8,960,850	\$1,153,181	\$2,098,319	\$141,792	\$90,351	\$318,461	\$2,068,218	\$1,195,519
		Revenue Red	Revenue Requirement Input equals Output	quals Output								
	:											
	Rate Base Calculation											
	Net Assets							!				
<del>0</del> 8	Distribution Plant - Gross General Plant - Gross	\$166,199,761 \$1.074.234	\$81,961,522	\$18,964,855	\$44,413,975	\$6,540,340	\$11,353,894	\$747,563	\$431,060	\$1,758,704	\$263	\$27,586
accum de	accum dep Accumulated Depreciation	(\$33,105,275)	(\$16,328,522)	(\$3,821,090)	(\$8,772,244)	(\$1,307,470)	(\$2,281,666)	(\$150,215)	(\$86,080)	(\$351,502)	( <mark>\$1</mark>	(\$6,485)
	Total Net Plant	\$129,477,228	\$63,819,142	\$14,743,415	\$34,617,969	\$5,144,589	\$8,830,338	\$581,423	\$335,620	\$1,383,486	\$264	\$20,983
	Directly Allocated Net Fixed Assets	\$24,964,954	0\$	0\$	\$	0\$	0\$	\$	\$0	\$0	\$15,188,370	\$9,776,584
900	Cost of Dower (COD)	\$190 913 933	\$48 821 080	\$18 200 337	\$76.304.359	\$16 414 745	\$1 191 034	\$85,049	\$335 723	\$7 011 585	\$21,834,468	\$715 554
3	October State	\$22,512,756	\$14,655,355	\$3,306,669	\$3,308,041	\$307,106	\$728,063	\$51,567	\$37,705	\$90,954	\$12,770	\$14,525
	Subtotal	\$213,781,831	\$63,476,435	\$21,507,005	\$79,612,401	\$16,721,851	\$1,919,097	\$136,616	\$373,429	\$7,102,539	\$22,142,526	\$789,932
	Working Capital	\$32,067,275	\$9,521,465	\$3,226,051	\$11,941,860	\$2,508,278	\$287,865	\$20,492	\$56,014	\$1,065,381	\$3,321,379	\$118,490
	Total Rate Base	\$186,509,457	\$73,340,607	\$17,969,466	\$46,559,829	\$7,652,867	\$9,118,203	\$601,916	\$391,634	\$2,448,867	\$18,510,013	\$9,916,056
		Rate Ba	se Input equals	Output								
	Equity Component of Rate Base	\$83,929,256	\$33,003,273	\$8,086,260	\$20,951,923	\$3,443,790	\$4,103,191	\$270,862	\$176,235	\$1,101,990	\$8,329,506	\$4,462,225
	Net Income on Allocated Assets	\$6,113,504	\$403,707	\$966,093	\$5,561,360	\$486,219	(\$1,116,967)	(\$25,368)	\$158,242	(\$262,631)	\$22,933	(\$80,083)
	Net Income on Direct Allocation Assets	\$1,134,635	\$0	\$0	\$0	0\$	\$0	\$0	\$0	\$0	\$690,298	\$444,337
	Net Income	\$7,248,139	\$403,707	\$966,093	\$5,561,360	\$486,219	(\$1,116,967)	(\$25,368)	\$158,242	(\$262,631)	\$713,231	\$364,254
	RATIOS ANALYSIS											
	REVENUE TO EXPENSES %	99,34%	88.91%	104.14%	142.91%	120.05%	25.91%	61.78%	256.72%	-4.01%	101.11%	93.21%
	EXISTING REVENUE MINUS ALLOCATED COSTS	(\$305,493)	(\$2,760,200)	\$235,167	\$3,845,145	\$231,155	(\$1,554,744)	(\$54,193)	\$141,603	(\$331,223)	\$22,920	(\$81,123)
	RETURN ON EQUITY COMPONENT OF RATE BA	8.64%	1.22%	11.95%	26.54%	14.12%	-27.22%	-9.37%	89.79%	-23.83%	8.56%	8.16%
	Adiusted Revenue	\$46,604,591	\$22,278,728	\$5,959,240	\$12,890,493	\$1,393,470	\$547,162	\$88,177	\$233,485	(\$12.847)	\$2,104,936	\$1,121,748
	Adjusted Revenue to Expense %	100.00%	89.50%	104.82%	143.85%	120.84%	<mark>26.</mark> 08%	62.19%	258.42%	-4.03%	101.78%	93.83%



### Appendix 7-2

### Revenue Requirement Summary

Rate Base		
2008 ending Net Fixed Assets	168,311,618	
2009 ending Net Fixed Assets	174,945,697	
Average Net Fixed Assets		171,628,658
<b>G</b>		
Working Capital Allowance Base	196,036,797	
Working Capital Allowance	15.0%	29,405,520
	_	
Rate Base	_	201,034,177
Potomo On Poto Poso		
Return On Rate Base	4.000/	0.044.207
Deemed Short-Term Debt %	4.00% 56.00%	8,041,367
Deemed Long-Term Debt %		112,579,139
Deemed Equity %	40.00%	80,413,671
Short-Term Interest	4.47%	359,449
Long-Term Interest	6.77%	7,617,416
Return On Equity	8.57%	6,891,452
Return On Rate Base	_	14,868,316
Distribution Expenses & Taxes		
OM&A	25,282,116	
Amortization	11,487,968 _	
PILs/Taxes	2,597,154	39,367,238
Payanua Offacto		2 442 902
Revenue Offsets		-2,443,803
Distribution Revenue Requirement	_	51,791,751
Distribution Revenue at Existing Rates	44,664,445	
Revenue Sufficiency (Deficiency)	-7,127,306	

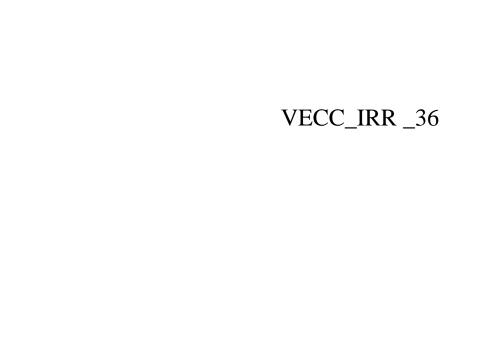


**Modified Using 2008 Rates and Substituted Columns** 

		Fixed Charge			Variable Charge				
Customer Class Name							Revenue from	Revenue from	Contribution
	Rate	Volume	Revenue	Rate	Volume	Revenue	Fixed (%)	Variable (%)	to Revenue
Residential	\$8.39	917,268	7,695,879	\$0.0211	642,120,095	13,548,734	36%	64%	46.1%
General Service Less Than 50 kW	\$24.11	84,948	2,048,096	\$0.0155	242,703,228	3,761,900	35%	65%	12.6%
General Service 50 - 4,999 kW	\$323.47	14,280	4,619,152	\$3.3050	2,601,990	8,599,577	35%	65%	28.7%
General Service 3,000 to 4,999 kW - Intermediate Use	\$432.23	36	15,560	\$0.3996	141,807	56,666	22%	78%	0.2%
Large Use - Regular	\$6,436.04	72	463,395	\$1.8554	539,634	1,001,237	32%	68%	3.2%
Large Use - 3TS	\$21,634.48	36	778,841	\$2.1979	637,577	1,401,330	36%	64%	4.7%
Large Use - Ford Annex	\$100,188.11	12	1,202,257	\$0.0000	133,262	0	100%	0%	2.6%
Unmetered Scattered Load	\$28.60	10,632	304,075	\$0.0000	4,199,811	0	100%	0%	0.7%
Back-up/Standby Power	\$0.00	0	0	\$0.0000	0	0	0%	0%	0.0%
Sentinel Lighting	\$4.88	9,240	45,091	\$0.0000	2,586	0	100%	0%	0.1%
Street Lighting	\$1.90	280,200	532,380	\$0.0000	48,555	0	100%	0%	1.2%
TOTAL			17,704,727			28,369,444			100%

### **Net of Transformer Allowance**

		Net Revenue		N	let Revenue Split		
Customer Class Name	Fixed	Variable	Transf.	Fixed	Variable	Transf.	Contribution
	Charge	Charge	Owners.	Revenue	Revenue	Owners.	to Revenue
	Revenue	Revenue	Credits	%	%	%	%
Residential	7,695,879	13,548,734		36.2%	63.8%	0.0%	47.6%
General Service Less Than 50 kW	2,048,096	3,761,900	-231	35.3%	64.8%	0.0%	13.0%
General Service 50 - 4,999 kW	4,619,152	8,599,577	-558,323	36.5%	67.9%	-4.4%	28.3%
General Service 3,000 to 4,999 kW - Intermediate Use	15,560	56,666	-85,097	-120.9%	-440.3%	661.2%	0.0%
Large Use - Regular	463,395	1,001,237	-350,632	41.6%	89.9%	-31.5%	2.5%
Large Use - 3TS	778,841	1,401,330	-415,443	44.1%	79.4%	-23.5%	4.0%
Large Use - Ford Annex	1,202,257	0		100.0%	0.0%	0.0%	2.7%
Unmetered Scattered Load	304,075	0		100.0%	0.0%	0.0%	0.7%
Back-up/Standby Power	0	0		N/A	N/A	N/A	N/A
Sentinel Lighting	45,091	0		100.0%	0.0%	0.0%	0.1%
Street Lighting	532,380	0		100.0%	0.0%	0.0%	1.2%
TOTAL	17,704,727	28,369,444	-1,409,726	39.6%	63.5%	-3.2%	100.0%



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### F3 Cost Allocation

		. ,	;				
	REVENUE ALLOCATION (sheet 01)	ION (shee	at 01)				
Customer Class Name	Service Revenue	/0	Miscellaneous	/0	Base Revenue	/0	Revenue to
	Requirement	۶.	Revenue (mi)	<u>%</u>	Requirement *	<u>«</u>	Expenses %
Residential	25,584,988	52.78%	1,973,308	64.10%	23,611,680	52.02%	87.81%
General Service Less Than 50 kW	5,813,100	11.99%	428,550	13.92%	5,384,550	11.86%	103.40%
General Service 50 - 4,999 kW	9,905,900	20.44%	537,138	17.45%	9,368,762	20.64%	137.01%
General Service 3,000 to 4,999 kW - Inte	316,000	0.65%	14,838	0.48%	301,162	%99 <sup>.</sup> 0	40.70%
Large Use - Regular	1,019,300	2.10%	54,996	1.79%	964,304	2.12%	172.96%
Large Use - 3TS	2,067,143	4.26%	594	0.02%	2,066,549	4.55%	122.01%
Large Use - Ford Annex	1,194,301	2.46%	332	0.01%	1,193,969	2.63%	94.84%
Unmetered Scattered Load	97,628	0.20%	6,838	0.22%	90,790	0.20%	241.19%
Back-up/Standby Power							
Sentinel Lighting	155,846	0.32%	5,308	0.17%	150,538	0.33%	27.08%
Street Lighting	2,316,441	4.78%	56,814	1.85%	2,259,627	4.98%	23.81%
TOTAL (from Column C of sheet O1)	48,470,647	100.00%	3,078,717	100.00%	45,391,930	100 00%	100.00%
	OK	OK	OK	OK	УО	OK	

<sup>\*</sup> Service Revenue Requirement less Miscellaneous Revenue

	CUSTOMER UNIT COST PER MONTH (sheet O2)	OST PER	MONTH (sheet 02)		
Customer Class Name	Avoided Costs	Directly	Minimum System with PLCC *	Existing Fixed	Maximum Charge **
	(MIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	Related	adjustment	Rate	Cilaige
Residential	\$4.80	06.6\$	\$16.60	\$8.39	\$16.60
General Service Less Than 50 kW	\$13.26	\$26.20	\$34.41	\$24.11	\$34.41
General Service 50 - 4,999 kW	\$44.39	\$92.38	\$104.09	\$323.47	\$323.47
General Service 3,000 to 4,999 kW - Inte	\$104.66	\$276.17	\$276.17	\$432.23	\$432.23
Large Use - Regular	\$119.07	\$433.58	\$433.58	\$6,436.04	\$6,436.04
Large Use - 3TS	\$0.27	\$0.27	\$0.27	\$21,634.48	\$21,634.48
Large Use - Ford Annex	\$0.27	\$0.27	\$0.27	\$100,188.11	\$100,188.11
Unmetered Scattered Load	\$0.29	\$1.00	\$7.15	\$28.60	\$28.60
Back-up/Standby Power					
Sentinel Lighting	\$0.02	\$0.12	\$8.47	\$4.88	\$8.47
	\$0.01	\$0.02	\$8.37	\$1.90	\$8.37
* PLCC = 'Peak Load Carrying Capability'					
		Ĺ	4		

<sup>\*\*</sup> Greater of Directly Related', 'Minimum System with PLCC adjustment', and Existing Fixed Rate

# C4 Revenue from Current Distribution Charges

Rates from sheet C3; Volumes from sheet C1

Customer Class Name         Fixed Rate (Connections)         Customers           Residential         \$8.3900         76,43           General Service Less Than 50 kW         \$24.1100         7,07           General Service 50 - 4,999 kW         \$323.4700         1,19           General Service 3,000 to 4,999 kW         \$432.2300         1,19           Large Use - Regular         \$6,436.0400         6           Large Use - 3TS         \$21,634.4800         88           Unmetered Scattered Load         \$100,188.1100         88           Back-up/Standby Power         \$4,8800         88           Sentinel Lighting         \$4,8800         77	Fixed	140::0//				
\$8.3900 76 an 50 kW \$24.100 54.999 kW \$323.4700 \$6.436.0400 \$21,634.4800 \$100.188.1100 \$4.8800		variable Rate	per Volu	Volume	Variable Charge Revenue	TOTAL
99 kW \$24.1100 54.999 kW \$323.4700 \$4.999 kW \$432.2300 \$6.436.0400 \$21,634.4800 \$100.188.1100 and \$28.6000	7,095,879	11		651,371,731	13,743,944	21,439,822
\$323.4700 54.999 kW \$432.2300 \$6.436.0400 \$21,634.4800 \$100.188.1100 sad \$28.6000 \$4.8800	7,079 2,048,096	\$0.0155 K		245,035,845	3,798,056	5,846,152
5 4,999 kW -	1,190 4,619,152			2,649,212	8,755,646	13,374,797
gg gg	3 15,560	\$0.3996 k		140,072	55,973	71,533
\$ aq	6 463,395	\$1.8554 k		679,517	1,260,776	1,724,171
\$100,1	3 778,841	\$2.1979 k		658,654	1,447,656	2,226,497
gad ad	1,202,257			133,790		1,202,257
	886 304,075			4,245,819		304,075
		\$0.5589 k	κW			
	770 45,091		M.	2,681		45,091
\$1.9000	23,350 532,380		M	48,555		532,380
Gross Revenue (before Transformer Allowances)	17,704,727				29,062,049	46,766,776
Transformer Allowances		(\$0.6000)	kW 2,5	2,539,425	(1,523,655)	(1,523,655)
Total Revenue	17,704,727				27,538,394	45,243,121
Less: Pass-through amount embedded in distribution rates *						
DISTRIBUTION REVENUE	17,704,727				27,538,394	45,243,121

	2009 PROJECTED		<b>DISTRIBUTION REVENUE AT EXISTING RATES</b>	STING RATES				
	Fixed	Customers	Fixed Charge	Variable	:	1/c-	Variable Charge	14101
Customer Class Name	Rate	(Connections)	Revenue	Rate	ber	volume	Revenue	IOIAL
Residentia	\$8.3900	76,439	7,695,879	\$0.0211	kWh	642,120,095	13,548,734	21,244,613
General Service Less Than 50 kW	\$24.1100	7,079	2,048,096	\$0.0155	kWh	242,703,228	3,761,900	5,809,996
General Service 50 - 4,999 kW	\$323,4700	1,190	4,619,152	\$3,3050	κ	2,601,990	8,599,577	13,218,729
General Service 3,000 to 4,999 kW -	\$432,2300	3	15,560	\$0.3996	ΚW	141,807	999'99	72,226
Large Use - Regular	\$6,436,0400	9	463,395	\$1.8554	κW	539,634	1,001,237	1,464,632
Large Use - 3TS	\$21,634,4800	3	778,841	\$2,1979	ΚW	637,577	1,401,330	2,180,172
Large Use - Ford Annex	\$100,188.1100	1	1,202,257		κW	133,262		1,202,257
Unmetered Scattered Load	\$28.6000	988	304,075		kWh	4,199,811		304,075
Back-up/Standby Power				\$0.5589	κW			
Sentinel Lighting	\$4.8800	770	45,091		ΚW	2,586		45,091
Street Lighting	\$1.9000	23,350	532,380		κW	48,555		532,380
Gross Revenue (before Transformer Allowances)	rmer Allowances)		17,704,727				28,369,444	46,074,171
Transformer Allowances				(\$0.6000)	ΚW	2,349,543	(1,409,726)	(1,409,726)
Total Revenue			17,704,727				26,959,719	44,664,445
Less: Pass-through amount embedded in distribution rate	ded in distribution ra	ates *						
DISTRIBUTION REVENUE			17,704,727				26,959,719	44,664,445

<sup>\*</sup> per revenue amounts on sheet C2 e.g. Low Voltage

# C4 Revenue from Current Distribution Charges

Rates from sheet C3; Volumes from sheet C1

	PROJECT	PROJECTED REVENUE FROM DISTRIBUTION CHARGES AT EXISTING RATES	M DISTRIBUTION	CHARGES A	T EXISTING R	ATES
	2008	2008	2008	2009	2009	2009
customer class name	Fixed %	Variable %	Total %	Fixed %	Variable %	Total %
Residential	32.90%	64.10%	45.84%	36.23%	83.77%	46.11%
General Service Less Than 50 kW	35.03%	64.97%	12.50%	35.25%	64.75%	12.61%
General Service 50 - 4,999 kW	34.54%	65.46%	28.60%	34.94%	%90'59	28.69%
General Service 3,000 to 4,999 kW -	21.75%	78.25%	0.15%	21.54%	78.46%	0.16%
Large Use - Regular	26.88%	73.12%	3.69%	31.64%	%98.39	3.18%
Large Use - 3TS	34.98%	65.02%	4.76%	35.72%	64.28%	4.73%
Large Use - Ford Annex	100.00%		2.57%	100.00%		2.61%
Unmetered Scattered Load	100.00%		0.65%	100.00%		%99 <sup>.</sup> 0
Back-up/Standby Power						
Sentinel Lighting	100.00%		0.10%	100.00%		0.10%
Street Lighting	100 00%		1.14%	100.00%		1.16%
TOTAL	39.13%	%28'09	100,00%	39.64%	%96.09	100,00%

# C4 Revenue from Current Distribution Charges

Rates from sheet C3; Volumes from sheet C1

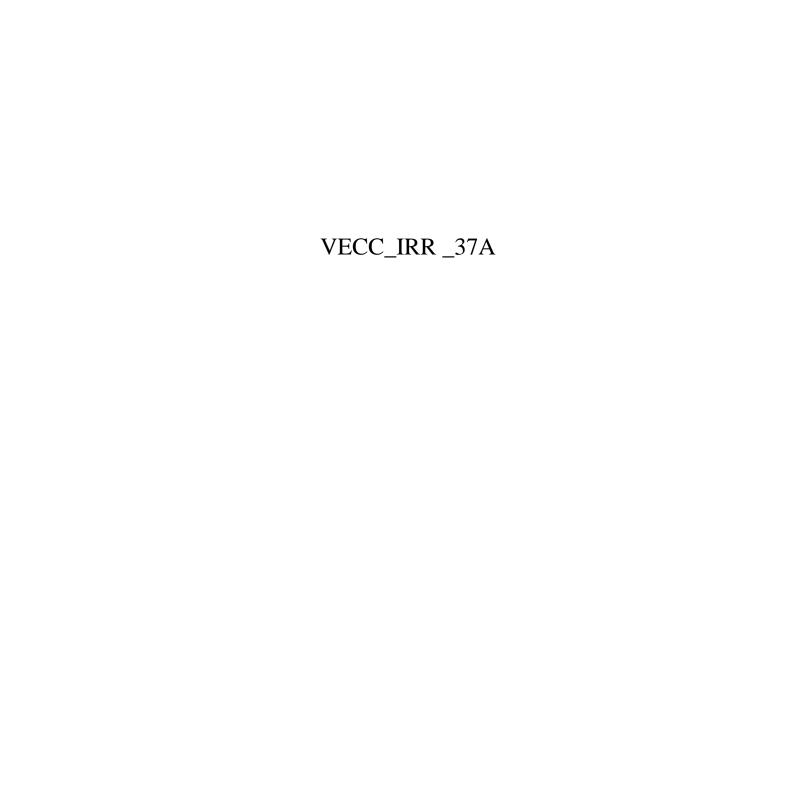
	2009 PRO	CEEDS FROM CURRE	2009 PROCEEDS FROM CURRENT MONTHLY SERVICE (FIXED) RATES	
Customer Class Name	Distribution	Smart Meters		TOTAL
Residential	7,695,879	247,662		7,943,541
General Service Less Than 50 kW	2,048,096	22,936		2,071,032
General Service 50 - 4,999 kW	4,619,152	3,856		4,623,007
General Service 3,000 to 4,999 kW -	15,560	10		15,570
Large Use - Regular	463,395	19		463,414
Large Use - 3TS	778,841	10		778,851
Large Use - Ford Annex	1,202,257	3		1,202,261
Unmetered Scattered Load	304,075			304,075
Back-up/Standby Power				
Sentinel Lighting	45,091			45,091
Street Lighting	532,380			532,380
TOTAL	17,704,727	274,496		17,979,223

	2009 PROCEEDS FROM CURRENT VARIABLE RATES	
Customer Class Name	Distribution	TOTAL
Residential	13,548,734	13,548,734
General Service Less Than 50 kW	3,761,900	3,761,900
General Service 50 - 4,999 kW		8,599,577
General Service 3,000 to 4,999 kW -	999'99	56,666
Large Use - Regular	1,001,237	1,001,237
Large Use - 3TS		1,401,330
Large Use - Ford Annex		
þ		
Back-up/Standby Power		
Sentinel Lighting		
TOTAL	28,369,444	28,369,444

## F2 Directly Assigned Revenues

	Enter description of direc	tly assigned revenue	components and amo	description of directly assigned revenue components and amounts allocated to each customer class	ustomer class
Customer Class Name					TOTAL
Residential					
General Service Less Than 50 kW		_			
General Service 50 - 4,999 kW		_			
General Service 3,000 to 4,999 kW - Intermediat	e Use	_			
Large Use - Regular					
Large Use - Ford Annex					
ad					
Back-up/Standby Power					
TOTAL					

Base Revenue Requirement	51,791,751	1,791,751 from sheet F1
Less: Directly Assigned Revenues		see above
Outstanding Base Revenue Requirement	51,791,751	

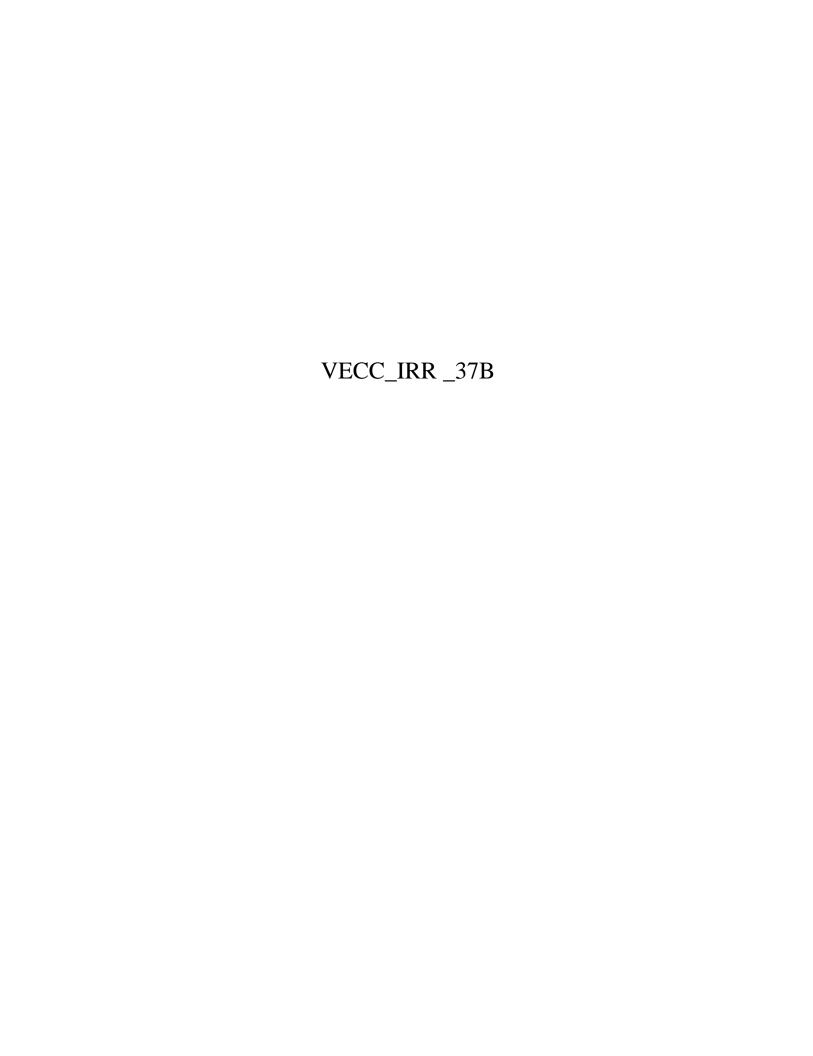


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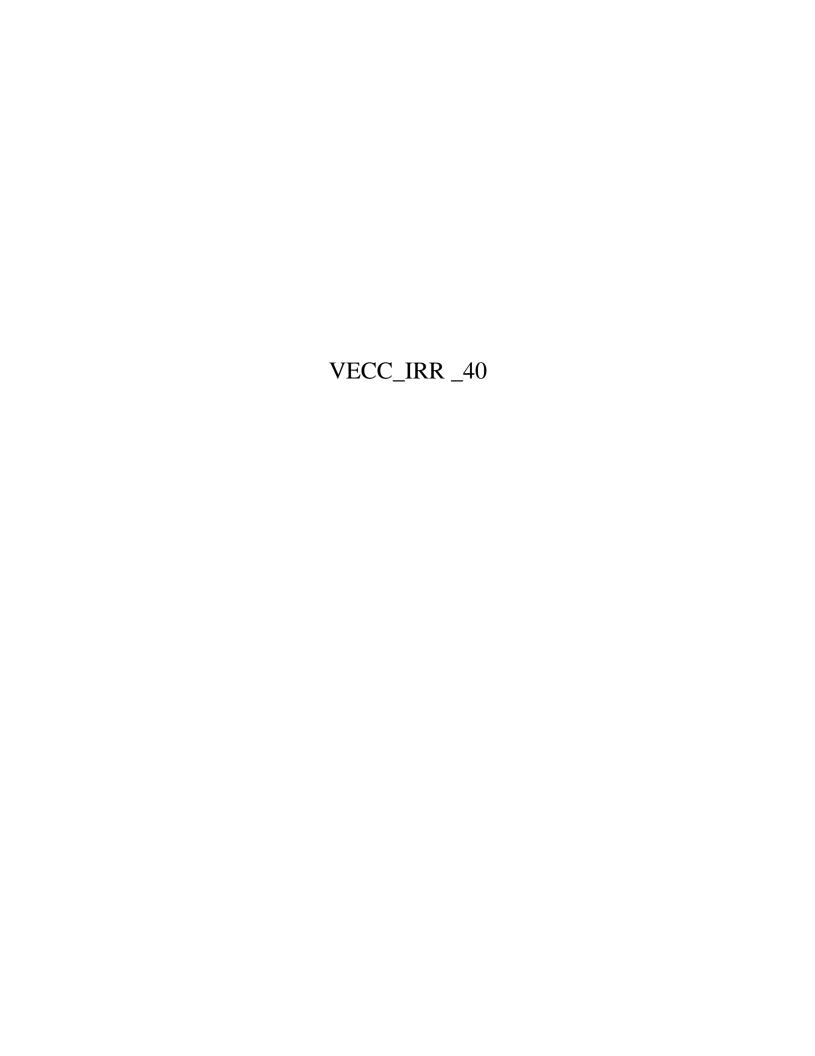
	2008	3 Monthly	200	9 Monthly	Mi	in	Ma	ıx	Analysis	
	Serv	ice Charge*	Ser	vice Charge**						
Residential	\$	8.66	\$	13.45	\$	4.80	\$	16.61	Within range	
GS<50	\$	24.38	\$	27.13	\$	13.26	\$	34.42	Within range	
GS>50	\$	323.74	\$	371.81	\$	44.39	\$ 1	04.08	Grandfathered	
Intermediate	\$	432.50	\$	1,781.01	\$	104.66	\$ 2	276.24	Grandfathered	
Large Use – Regular	\$	6,436.31	\$	8,414.97	\$	119.07	\$ 4	136.25	Grandfathered	
Large Use – 3TS	\$	21,634.75	\$	31,619.60		n/a		n/a	Grandfathered	
Large Use – FA	\$	100,188.38	\$	107,468.88		n/a		n/a	Grandfathered	
USL	\$	28.60	\$	16.56	\$	0.29	\$	7.16	Grandfathered	
Sentinel Lighting	\$	4.88	\$	11.88	\$	0.02	\$	8.47	Cost Allocation	
Street Lighting	\$	1.90	\$	4.29	\$	0.01	\$	8.37	Within range	

<sup>\*</sup> Includes Smart Meter Adder of \$0.27

<sup>\*</sup> Includes Smart Meter Adder of \$1.00



F5 Fixed/Variable Rate Design	<b>Rate Desig</b>	므							
	Existing	Existing Fixed/Variable Split (3)	split (3)		Rate Application		Resulting Usage	age	(4) Existing
Customer Class Name	Rate	Fixed %	Variable %	Rate	Fixed %	Variable %	Rate	per	Usage Rate
Residential	\$9.31	36.23%	%22.29	\$9.31	36.23%	%22.29	\$0.0234 F	kWh	\$0.0211
General Service Less Than 50 kW	\$26.13	35.25%	64,75%	\$26,13	35.25%	64.75%	\$0.0168 P	kWh	\$0.0155
General Service 50 - 4,999 kW	\$370.81	34.94%	%90'59	\$370.81	34.94%	%90'59	\$3.7887	W	\$3.3050
General Service 3,000 to 4,999 kW	\$1,780.01	21.54%	78.46%	\$1,780.01	21.54%	78.46%	\$1.6456 P	κW	9668'0\$
Large Use - Regular	\$8,413.97	31.64%	%98.36%	\$8,413.97	31.64%	%98.39%	\$2.4256 F	ζW	\$1.8554
Large Use - 3TS	\$31,618.60	35.72%	64.28%	\$31,618.60	35.72%	64.28%	\$3.2122 F	W	\$2.1979
Large Use - Ford Annex	\$107,467.88	100 00%		\$107,467.88	100.00%			ΚW	
Unmetered Scattered Load	\$16.56	100.00%		\$16.56	100.00%	%00.0	(\$0.000)	) kWh	
Back-up/Standby Power								kW	\$0.5589
Sentinel Lighting	\$11.88	100.00%		\$11.88	100.00%	%00'0	(\$0.000)	kW	
Street Lighting	\$4.29	100.00%		\$4.29	100.00%			(W	



	GS>50 (50-	4,999 kW)	Intermediate 4,999		Large Use -	Remaining	Large U	se - 3TS	Large U	Jse - FA
	kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
Jan-04	102,952,024	242,210	4,375,798	10,083	39,692,091	74,968	37,606,605	81,335	6,311,507	10,243
Feb-04	96,932,858	235,419	4,009,195	9,969	39,826,555	75,124	42,377,086	83,483	6,434,058	10,414
Mar-04	97,609,574	240,137	4,084,734	10,607	41,250,659	75,178	49,736,547	83,607	6,679,082	10,589
Apr-04	87,720,304	229,731	4,275,202	10,478	38,703,582	70,635	44,785,931	84,535	4,275,202	10,067
May-04	90,118,763	242,246	4,292,645	11,308	39,665,039	76,646	44,633,059	89,487	6,825,573	12,148
Jun-04	92,670,756	246,463	4,505,428	11,723	38,941,343	79,341	48,629,548	94,341	7,507,686	12,505
Jul-04	91,680,120	243,354	5,011,647	12,146	35,637,784	76,415	36,587,496	84,604	5,278,328	12,121
Aug-04	96,089,305	237,471	4,478,963	12,037	40,718,726	78,694	49,550,163	94,365	7,818,355	12,365
Sep-04	92,128,738	240,943	4,686,814	10,403	39,338,175	78,477	43,634,133	87,965	7,243,806	11,802
Oct-04	89,761,696	226,624	4,658,528	11,062	36,617,147	73,834	41,077,177	84,424	7,258,556	11,492
Nov-04	90,397,418	230,795	4,121,701	9,446	34,995,265	70,041	41,485,368	83,142	7,122,594	11,177
Dec-04	94,821,286	220,673	4,101,647	9,833	31,750,909	70,705	36,033,606	79,446	6,310,055	11,192
Jan-05	101,193,071	232,017	3,938,422	9,718	37,679,488	71,526	39,880,905	78,949	7,348,380	11,190
Feb-05	93,626,530	232,567	3,582,443	10,703	34,223,879	67,453	42,324,765	82,616	6,606,762	10,909
Mar-05	97,240,462	229,480	4,124,685	10,080	37,187,130	71,171	43,704,743	80,279	7,114,382	10,937
Apr-05	87,143,343	232,761	3,931,003	9,887	37,536,482	71,226	42,767,973	83,652	7,028,427	11,340
May-05	88,651,925	229,000	4,008,904	9,897	38,184,331	73,955	44,176,799	84,509	7,086,371	11,430
Jun-05	96,621,078	245,017	4,765,030	12,298	41,568,600	78,091	50,312,140	93,724	7,725,991	12,675
Jul-05	97,897,935	245,253	4,957,675	12,310	36,515,797	80,080	36,805,678	93,880	5,486,194	13,441
Aug-05	102,805,026	245,452	4,336,527	12,335	43,986,047	79,658	52,596,424	94,769	8,038,889	13,508
Sep-05	93,775,773	241,835	4,373,968	10,563	39,450,309	78,652	43,790,108	87,588	6,988,058	12,334
Oct-05	91,093,500	236,848	3,998,179	9,623	38,410,031	74,294	42,559,478	88,135	6,971,327	11,864
Nov-05 Dec-05	90,402,018	227,206	3,991,715	10,185 9,706	36,129,192	72,018	39,112,143	81,315	5,622,798	10,943 10,891
<b>-</b>	93,777,109 96,409,926	227,451	4,249,965		34,741,704	70,564	32,765,715	77,164	6,133,151	,
Jan-06 Feb-06		231,784	4,121,671 3,609,121	9,845 10,502	36,673,981 34,194,637	67,000 70,115	37,737,968 39,890,878	78,846 77,906	6,552,926 6,222,319	11,141
Mar-06	89,115,569 94,149,964	228,826	3,919,435	10,302	36,925,248	69,842	45,334,036	80,412	6,817,890	11,064 11,011
Apr-06	82,323,299	212,956	4,094,441	11,037	37,054,054	70,639	40,159,533	80,049	5,958,400	10,928
May-06	86,860,109	243,334	4,302,944	11,150	36,889,725	77,967	43,441,725	89,870	6,809,190	12,288
Jun-06	90,087,658	241,282	4,472,836	12,884	39,016,377	76,829	45,831,958	91,593	7,092,709	12,370
Jul-06	94,366,162	242,029	4,621,240	11,981	36,349,019	79,747	34,388,751	91,771	5,543,348	13,274
Aug-06	97,256,813	248,997	4,452,946	11,190	40,835,527	78,933	47,823,159	91,324	7,041,529	13,572
Sep-06	84,849,496	230,428	4,339,240	11,992	36,254,187	75,858	42,759,335	83,058	5,976,728	11,061
Oct-06	84,770,087	217,772	4,157,144	10,463	33,680,832	69,755	38,599,597	84,834	6,187,927	10,500
Nov-06	86,564,902	219,769	5,041,417	11,836	31,146,692	68,325	39,970,431	78,045	5,919,496	9,999
Dec-06	85,619,463	208,254	4,294,492	11,926	28,454,162	65,542	32,567,752	77,589	4,896,000	9,753
Jan-07	93,006,429	232,383	4,263,719	11,131	34,438,147	68,533	37,708,224	84,302	6,124,681	10,420
Feb-07	91,584,477	230,198	3,931,346	11,690	31,661,955	69,027	40,304,000	81,320	5,791,887	10,566
Mar-07	92,328,871	232,562	4,433,204	11,791	34,574,500	66,267	46,713,870	87,377	6,899,674	10,713
Apr-07	81,160,134	221,354	4,134,062	10,389	32,322,887	65,218	44,237,614	85,616	6,418,052	10,838
May-07	85,319,699	229,311	4,816,186	12,191	38,116,570	75,904	40,545,631	88,420	6,763,668	11,558
Jun-07	89,089,245	237,488	5,185,118	13,233	38,606,359	76,271	32,850,618	69,166	6,705,131	12,056
Jul-07	88,690,129	235,904	5,127,445	13,118	35,926,707	73,948	31,013,696	68,515	5,228,632	12,076
Aug-07	93,411,851	234,560	4,809,553	11,761	41,688,860	78,333	40,481,560	75,884	7,189,851	11,921
Sep-07	85,945,314	230,777	5,019,797	11,481	37,036,097	74,909	37,547,738	73,211	6,601,683	11,653
Oct-07	85,942,359	226,648	4,621,316	11,248	36,055,027	69,814	37,556,010	70,571	6,751,496	11,565
Nov-07	84,189,257	208,961	4,128,138	10,115	33,372,415	67,375	31,420,095	59,751	6,637,826	10,563
Dec-07	86,648,725	196,470	4,137,015	10,211	27,667,255	52,547	26,490,918	58,133	5,595,768	10,390
Jan-08	91,795,292	223,571	4,599,829	10,884	30,945,953	55,637	30,065,479	57,933	6,417,102	10,598
Feb-08	88,844,241	213,197	4,556,471	11,757	29,255,983	54,751	30,392,948	56,509	6,001,767	10,494
Mar-08	87,276,568	211,249	4,740,806	11,307	30,082,298	54,122	29,981,112	56,888	6,042,610	10,448
Apr-08	79,807,586	221,990	4,245,300	11,460	29,104,726	54,134	33,279,451	59,418	6,233,877	10,570
May-08	77,333,160	209,397	4,381,350	11,422	28,303,680	54,420	32,122,009	61,703	5,106,454	10,530
Jun-08	75,761,591	221,629	4,257,465	11,502	31,374,151	61,543	33,123,748	69,605	5,766,831	12,215
Jul-08	86,568,586	234,673	4,932,480	12,311	31,414,394	61,476	25,295,236	68,826	3,071,819	10,920
Aug-08	86,160,017	215,664	4,641,226	12,253	33,407,990	61,418	34,484,248	68,999	3,657,397	9,884
Sep-08	81,140,486	225,449	4,646,561	12,177	30,345,332	58,202	37,173,745	69,056	3,743,455	7,412